

Marzo 2023



Novedades y noticias destacadas en Business Applications



Highlights and News in Business Apps Team



Goretti Álvarez
Sr. Partner Technical Consultant



Rafael Ojeda
Sr. Partner Technical Consultant



Oscar Mozo
Cloud Specialist



Sigfredo Beerman
Sr. Partner Technical Consultant



Agenda...

- Distribution and Partner news
- Events
- Industry News
- Technical News
- Documentation & Trainings
- Did you know?
- Questions and Answers



Distribution and Partner news

Dynamics 365 Copilot

[Añadiendo capacidades de Inteligencia Artificial en Dynamics 365](#)



Introducing Microsoft Dynamics 365 Copilot, bringing next-generation AI to every line of business

Video demo de la solución. Click en la imagen:



Partner Center

[Partner Center announcements \(All\)](#)

[February 2023 announcements](#)

[Partner Center Insights overview](#)

[What is Partner Center?](#)



Workspace	March 2023 announcements	Announced
Pricing	Delay to NCE license-based pricing for European markets	March 1
Workspace	February 2023 announcements	Announced
Pricing	Updates to NCE license-based preview price list	February 27
Billing	Your Azure Spending Notifications are now available if you bought Azure Savings Plans	February 27
Grow your business	Education Insights Premium will become Education Insights on March 1, 2023	February 27
Marketplace offers	New feature to deprecate VM offers and plans on Azure Marketplace	February 27
Marketplace offers	Marketo connector restoration	February 27
Referrals	Preview cards for co-sell opportunities are now available	February 22
Account settings	New timelines and important actions to secure the partner ecosystem	February 15
Pricing	Price list data update to "Unit of measure"	February 15
Pricing	Convert new commerce trial to paid subscriptions	February 14
General	Apply for the 2023 Partner Operational Excellence Award	February 14
Billing	(Resolved) Partner account balance displays either zero or an incorrect amount in Partner Center	February 9
Pricing	Microsoft Intune Suite price list preview	February 9
General	Interested in growing your Microsoft partner business? Join our Webinar!	February 8
General	February Cloud Solution Provider (CSP) community update and reminders	February 8
Pricing	View the latest promotions and offers	February 8
Customers	Partner Center reminder for New Commerce annual subscription renewals	February 8
APIs	Request contract change for Update Customer Qualifications API	February 6
Referrals	Partner Referrals Business Profile Creation flow	February 6
Pricing	Software IN (India) February price list updated	February 3
Billing	Azure spending notifications are temporarily unavailable if you bought Azure Savings Plans	February 1
General	New Teams Premium is now available	February 1
General	Microsoft Partner Agreement (MPA) updates are coming	February 1
Pricing	Introducing the Microsoft 365 E3 Do More with Less (DMWL) promo for Cloud Solution Provider (CSP) customers	February 1



Events

Microsoft Teams y Power Platform

Imagina tus aplicaciones con Teams y Power Platform ¿Te apuntas a verlas?

Martes, 14 de Marzo 9h30 – 12h00

Oficinas de Microsoft España (Madrid)



Agenda

9h00	Registro y bienvenida
9h30	Desarrolla tus propias aplicaciones con Teams y Power Platform
10h00	Coffee Break
10h30	Presentación de caso de éxito
10h45	Reto Low Code - Presentación y selección de empresas participantes
11h00	Ask the Expert Corner

Speakers:

- *David Hurtado, Customer Success Innovation Lead, Microsoft*
- *Matías Cordero, Cloud Solution Architect, Microsoft*
- *Juan Guerrero, Head of CSM Business Applications, Microsoft*

[Register now](#)

March 14, 2023, 9:30 – 12:00



Atención al cliente, regulación y cumplimiento



INVITACIÓN SESIÓN ONLINE

#CafeOnline
#BusinessApps
Jueves, 30 de marzo,
15h30



Atención al cliente, regulación y cumplimiento

En este **#CafeOnline** de la mano de nuestros expertos Daniel Pérez Aguiar y David Hurtado analizaremos cómo con una adecuada **atención al cliente** que cumpla con la **regulación vigente** te permite avanzar hacia nuevas oportunidades.

Durante la sesión, mostraremos algunos ejemplos de gestión de clientes y servicio de atención a través de chatbots desde la plataforma omnicanal de Dynamics 365 Customer Support.

Acompáñanos en esta sesión:

- **Atención al cliente y regulación** **Daniel Pérez Aguiar**
Customer Engineer
Microsoft España
- **Ejemplos con Dynamics 365 Customer Support**
- **Chat en directo con expertos de Microsoft durante toda la sesión para resolver cualquier cuestión** **David Hurtado**
Customer Success
Innovation Lead
Microsoft España



[Register now](#)

March 30, 2023, 15:30 – 16:10



Microsoft Business Applications Launch Event

[Register now](#)

April 4, 2023, 9:00 – 10:30 PT (UTC-7)



Microsoft Business Applications Launch Event



Home

Tuesday, April 4, 2023 | 9:00–10:30 AM Pacific Time (UTC-7)

Join us for an in-depth look into the latest updates across Microsoft Dynamics 365 and Microsoft Power Platform that are helping businesses overcome their biggest challenges today.

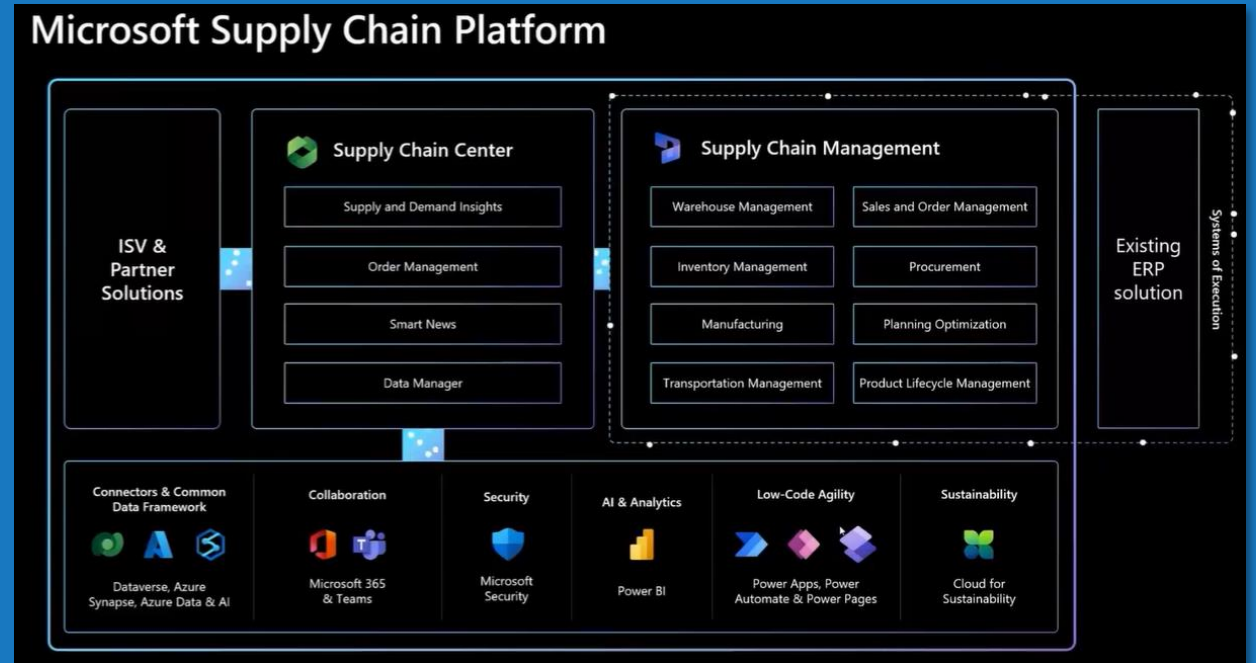
Find out about new features, capabilities, and best practices for connecting data to deliver exceptional customer experiences, collaborating and creating using AI-powered capabilities, and driving productivity with automation—and building towards future growth with today's leading technology.

Microsoft leaders and experts will guide you through the full 2023 release wave 1 and how these advancements will help you:

- Expand visibility, reduce time, and enhance creativity in your departments and teams with unified, AI-powered capabilities.
- Empower your employees to focus on revenue-generating tasks while automating repetitive tasks.
- Connect people, data, and processes across your organization with modern collaboration tools.
- Innovate without limits using the latest in low-code development, including new GPT-powered capabilities.

Microsoft Supply Chain Platform Partner webinar

[A deeper dive into Microsoft Supply Chain Platform](#)



Microsoft Envision Europe

[The Supply Chain of the Future](#)

March 13^h 2023, 14:00 – 15:00 CET | (GMT +01:00)



In this episode of [Microsoft Envision Europe](#) – a series for business leaders – Microsoft will be joined by Accenture to unwrap the latest trends, product innovations and best practices shaping **supply chains** today –and tomorrow. Join this free, 60-minutes digital event to get your inside look on:

- **What is a future-ready supply chain?** Learn how to fast-track and operate a secure, sustainable, and responsive supply chain.
- **How are the latest innovations enabling a fully connected supply chain?** Learn about the vision behind the new Microsoft Supply Chain Platform.
- **How are leaders in the Manufacturing industry creating more resilient supply chain operations?** A look at the industry perspective.

Have questions for the experts? Ask them during the live Q&A.

Inspire 2023

[Announcing Microsoft Inspire 2023 dates and Microsoft Partner of the Year Awards nominations](#)

[Award Guidelines](#)

July 18-19, 2023



Two new awards:

The FastTrack Ready Award recognizes partner excellence in assisting customers to realize value through delivery of the FastTrack Benefit for Microsoft 365.

The GSI Growth Champion Award for Microsoft GSI or advisory partners who have demonstrated significant growth across multiple solution areas, solution plays, industries and/or regions.

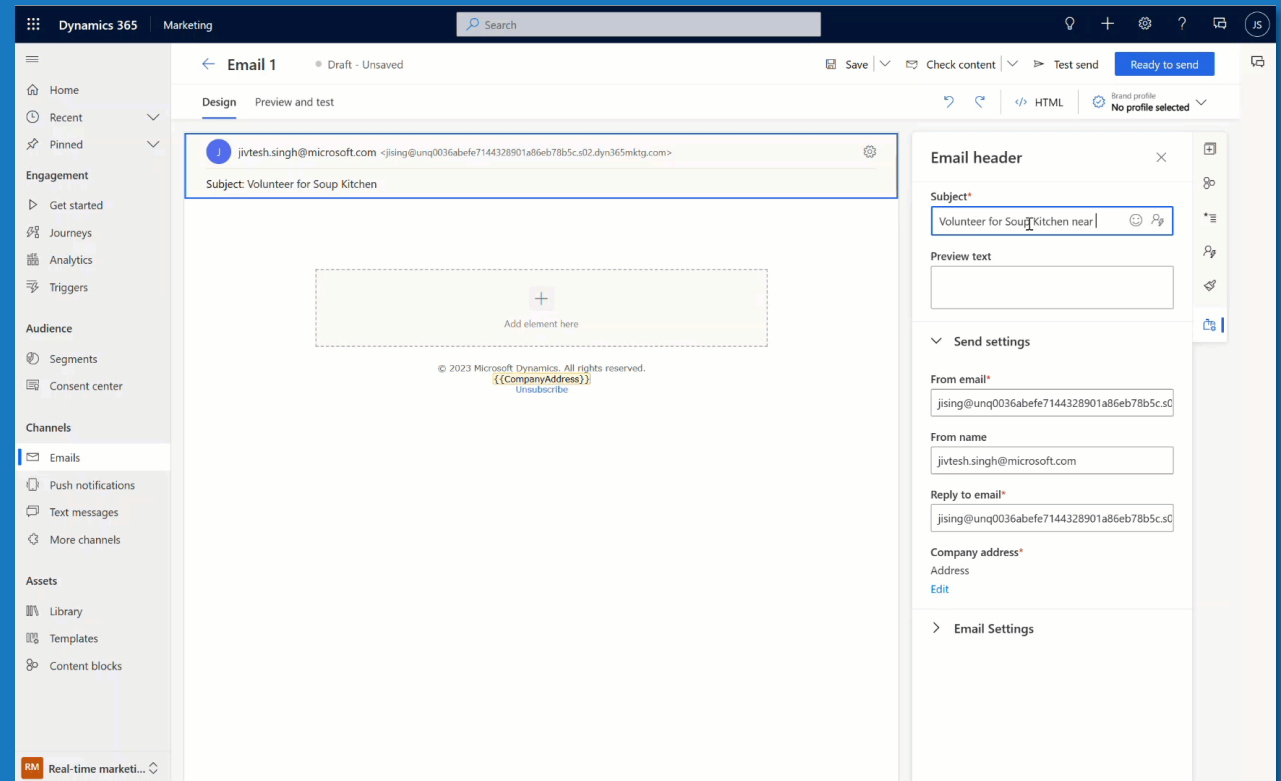


Industry News

Nonprofit

Empowering Volunteer Management and Engagement with OpenAI and GPT


Volunteer Engagement Portal






Technical News


Microsoft Business Applications




Dynamics 365
Supply Chain Management



Microsoft Supply Chain Center




Dynamics 365
Guides




Dynamics 365
Intelligent Order Management

Supply Chain



Dynamics 365
Finance Insights




Dynamics 365
Finance

Finance




Dynamics 365
Human Resources

Human Resources




Dynamics 365
Project Operations


Project Management



Dynamics 365
Commerce




Dynamics 365
Connected Spaces



Dynamics 365
Fraud Protection

Commerce




Dynamics 365
Business Central

Small & Medium Business

LinkedIn Sales Navigator for
Dynamics 365


LinkedIn Lead Gen Forms

LinkedIn




Viva Sales

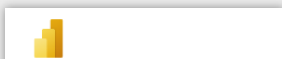
Viva



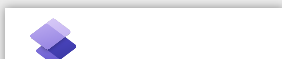
Power Apps




Power Automate



Power BI




Power Pages

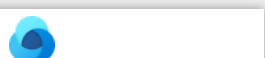


Power Virtual Agents

Microsoft Power Platform

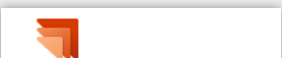


Dynamics 365
Customer Voice



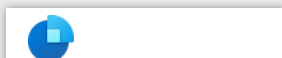
Dynamics 365
Customer Insights

Customer Data Platform



Dynamics 365
Marketing

Marketing




Dynamics 365
Sales

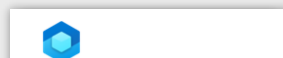
Sales



Dynamics 365
Customer Service



Dynamics 365
Field Service




Dynamics 365
Remote Assist

Service



Healthcare




Financial Services



Nonprofit



Retail



Sustainability

Sovereignty



Manufacturing

Industry Clouds

Nuance Digital
Engagement
Platform (NDEP)

Nuance Conversational
Interactive Voice
Response (IVR)

Nuance authentication and
fraud prevention solutions

Nuance Virtual assistant and
chatbot AI

Nuance customer
engagement solutions

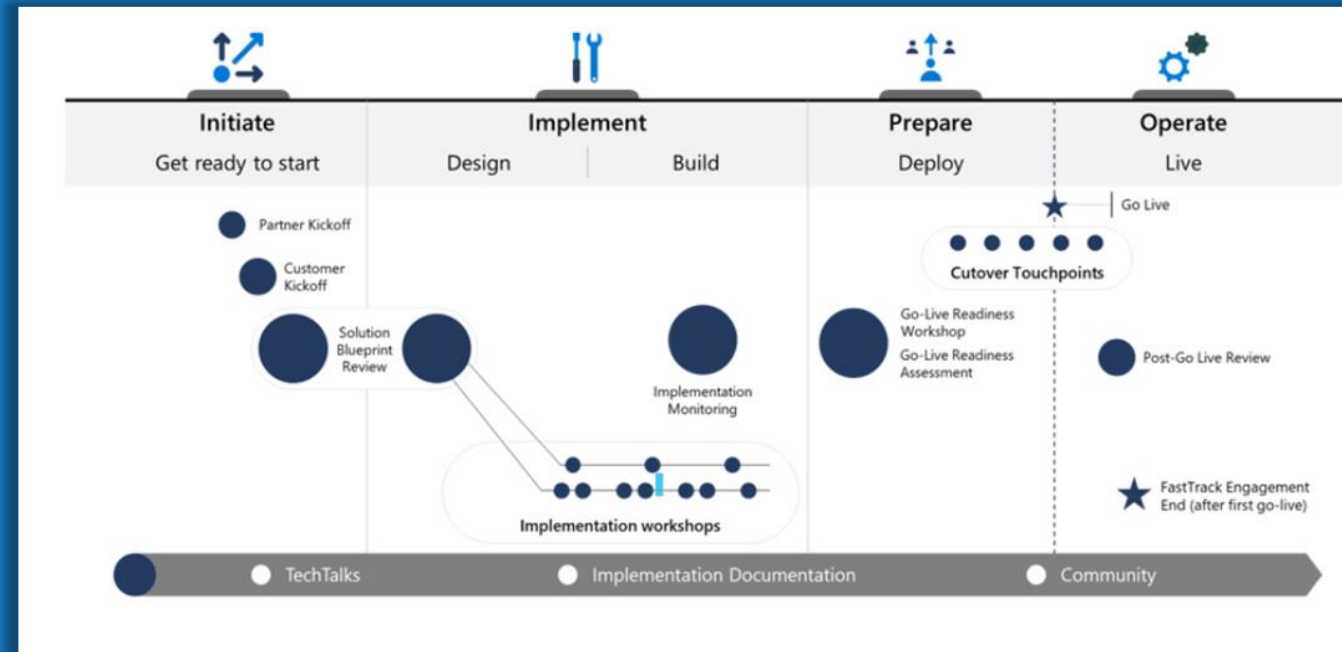
Dynamics 365

[Dynamics 365 Implementation Portal](#)

[Unified Self-Service Public Preview on Dynamics 365 Implementation Portal](#)

[What is the best tool for performance testing](#)

[Server-Side Synchronization Series Part 5: Automatic Incoming Email Promotion](#)



VIVA Sales

[What's New in Viva Sales – February 2023](#)

[Microsoft boosts Viva Sales with new GPT seller experience](#)

[Microsoft Viva Sales generative AI demo](#)

The screenshot displays the Microsoft Outlook web interface. The main window shows an email draft titled "Request for a proposal" from Mia Steele to Kelly Krout. The draft content is AI-generated, as indicated by a "Suggested content is AI generated—please make sure it's accurate and appropriate before sending." notice. The draft text reads: "Hi Mia, Thank you for your email. I am glad to hear that you had a great break over the holidays. I am happy to provide you with a proposal for the Airpot XL coffee machines. As we discussed, the total price for 10 units is \$4990. I believe that this is a fair price for the machines, and I am confident that they will be a great addition to the Alpine Ski House. Thank you for your time, and I look forward to hearing from you soon. Regards, Kelly Krout". The interface includes a left-hand navigation pane with an inbox list, a top navigation bar with "Home", "View", "Help", "Message", "Insert", "Format text", and "Options", and a right-hand sidebar with "Viva Sales" and "Create a draft reply" options.

[Introduction to Microsoft Viva Sales](#)

Dynamics 365 Sales

[Manage opportunities more effectively with the new sales pipeline view!](#)

[D365 Business Process Flow Recommended Approaches](#)

My Open Opportunities

Pipeline value: **\$634,169.00** | Number of deals in pipeline: **17** | Won amount: **N/A** | Number of won deals: **0** | Lost amount: **>**

Deal tracker | Sales funnel

Today, 02/01

Predictive opportunity score

Est close date

Grade A (Green), Grade B (Yellow), Grade C (Orange), Unknown (Grey)

Topic	Potential	Est. close date	Est. revenue	Contact	Account	Probability
12 Café A-100 Automatic Espresso Machi...	Fabrikam,...	1/7/2023	\$114,000.00	Zoltán Sz...	Fabrikam,...	100
5 Café BG-1 Pro Grinders for Northwind T...	Northwin...	1/20/2023	\$24,995.00	Heriberto...	Northwin...	93
10 Airpot Coffee Makers for Fabrikam	Fabrikam,...	1/25/2023	\$112.00	Winford ...	Fabrikam,...	
5 Café A-100 Automatic	Trey Rese...	1/25/2023	\$77,500.00	Alex Baker	Trey Rese...	85
3 Café Grande Espresso Machines for A. D...	A. Datum...	1/31/2023	\$44,700.00	Kevin Ma...	A. Datum...	90
2 Semiautomatic Espresso Machines for A...	A. Datum...	2/1/2023	\$39,800.00	Kevin Ma...	A. Datum...	78

Rows: 17

12 Café A-100 Automatic Espresso Machines for Fabrikam - Saved

Opportunity

Est. close date: **1/7/2023**

Est. revenue: **\$114,000.00**

Status: **In Progress**

Owner: **Kenny Smith**

Sales Process: **Active for 14 days** | **Close (14 D)**

Summary

- Topic: * 12 Café A-100 Auto ...
- Contact: Zoltán Szabó
- Account: Fabrikam, Inc.
- Purchase timeframe: Next Quarter
- Currency: * US Dollar
- Budget amount: \$1,120,000.00
- Purchase process: Committee

Dynamics 365 Customer Service

[Use the Customer Service workspace app for omnichannel interactions](#)

[Deprecations in Customer Service](#)



Use the Customer Service workspace app for omnichannel interactions

February 1, 2023 • 1 min read

 Share



[Nick Stinnett](#)

Senior Program Manager

[Customer Service](#) [Announcements](#)

Starting Saturday, April 1, 2023, we will be deprecating the Microsoft Dynamics 365 Omnichannel for Customer Service application and encouraging customers to migrate to the [Customer Service workspace application](#). This upcoming change will affect your multi-session agents currently using the Omnichannel for Customer Service application in Microsoft Dynamics 365 Customer Service.

We have decided to consolidate our two multi-session customer service applications, Omnichannel for Customer Service and Customer Service workspace. This change is being made to ensure that our customers benefit from all Dynamics 365 Customer Service capabilities in a single multi-session application. To this end, we will be focusing our future developments on the Customer Service workspace application.

Dynamics 365 Marketing

[Level up customer journeys with advanced orchestration features in Dynamics 365 Marketing](#)

[Extend and optimize your customer outreach with custom channels](#)

The screenshot displays the Dynamics 365 Marketing interface for a segment named 'Contoso Wine Fans'. The left sidebar shows navigation options: Home, Recent, Planned, Customer engagement (Journeys, Analytics, Triggers), Audience (Segments, Consent center), Channels (Emails, Push notifications, Text messages), and Assets (Library, Templates). The 'Segments' option is highlighted with a red box.

The main area shows the segment builder for 'Contoso Wine Fans'. It includes a description: 'This segment will return a list of the target audience, Contacts. Edit'. The builder is configured with the following criteria:

- Group 1 uses 'and' logic.
- Address 1: City is 'Seattle, Los Angeles'.
- Address 1: Shipping Method is 'UPS'.
- Group 2 uses 'or' logic.
- Online purchases (Purchases) is within 'last 6 months'.
- Physical store purchases is within 'last 6 months'.


The segment has 4,400 estimated members. A table shows a sample of 100 members:


Full name	Address 1: City	Address 1: Shipping Method	Last order date
Yvonne Martinez	Seattle	UPS	4/8/2022
Abigail Jackson	Los Angeles	UPS	4/7/2022
Natalie Jones	Seattle	UPS	4/3/2022
Wesley Brooks	Seattle	UPS	4/2/2022
Kiana Anderson	Seattle	UPS	4/1/2022
Joan Morgan	Los Angeles	UPS	3/28/2022
Torrey Richardson	Los Angeles	UPS	3/17/2022

The right sidebar shows the 'Segment builder' panel with a search bar and a list of 'All tables' including Contacts, Account, Attendee Pass, Customer Voice survey response, Event, Event Registration, Lead score, Products, Survey, Scores, Survey System, Retail System, and Purchases.

Dynamics 365 Finance

[Dynamics 365 Finance - Intercompany General Guidance](#)



by [Steven Koppens](#) on 15 Feb 2023 3:38 PM 

Overview

During the implementation of Dynamics 365 Finance, incorrect setup and configuration of intercompany processes can result in excessive accounting review, reconciliation, and corrections.

The purpose of this document is to outline how customers can implement intercompany functionality within Dynamics 365 Finance to leverage the out-of-the-box capabilities and optimize useability.

Helpful Resource Links

There are a couple of other separate Docs on Intercompany setup. These should be reviewed before configuring Intercompany.

[Intercompany trade](#)

[Intercompany accounting setup](#)

General Guidance

- Dynamics 365 Finance provides unique features for balancing intercompany transactions between two legal entities within Dynamics 365 Finance, but not all companies are utilizing the functionality due to lack of awareness or due to taking legacy processes from prior systems. These features include:
 - **Intercompany trade functionality provides synchronized purchase/sales cycles with multiple legal entities (LE) pairs.** By the end of the order business flows, the intercompany transactions are in sync between the LE company pairs. Intercompany parties can trigger the corresponding intercompany transactions from either the purchasing or sales side while following the same ordering approach as an arms-length (i.e., external) customer/vendor. Unique intercompany setup (which is described in Docs) provides synchronized intercompany transactions.
 - In addition to the intercompany trade functionality, journal entries that are accountant-led can be booked in a single journal entry representation from either the **Due From** or **Due To** company with automatic balancing on both LE set of books. Some companies are not taking advantage of this Dynamics 365 Finance feature as they independently record the journal entries separately to each set of books. This introduces the risk of unbalanced Due From/Due To, caused from inconsistency in accounting entries, different timings, or errors. While this feature exists, the accounting process does have to change when Accounting is not centralized as an accountant from one LE is indirectly posting to the General ledger in another LE. The accounting process needs to cater for decentralizing accounting groups to take advantage of the Dynamics 365 Finance feature.

Dynamics 365 Commerce

[Dynamics 365 Fraud Protection integration with Dynamics 365 Commerce](#)

Dynamics 365 Fraud Protection integration with Dynamics 365 Commerce

Article • 01/31/2023 • 8 minutes to read • 7 contributors

[Feedback](#)

Important

Some or all of the functionality noted in this article is available as part of a preview release. The content and the functionality are subject to change. For more information about preview releases, see [One version service updates FAQ](#).

This article describes out-of-box integrations that are available between Microsoft Dynamics 365 Commerce and Dynamics 365 Fraud Protection.

Key terms

Term	Description
Purchase protection	The Fraud Protection module that analyzes purchases for fraud, based on risk levels that are determined by the merchant.
Storefront	The out-of-box e-commerce storefront that is provided with Commerce.
Azure Data Lake Storage Gen2	Data Lake Storage Gen2 is used to make Commerce data available for processing by the Loss prevention module.

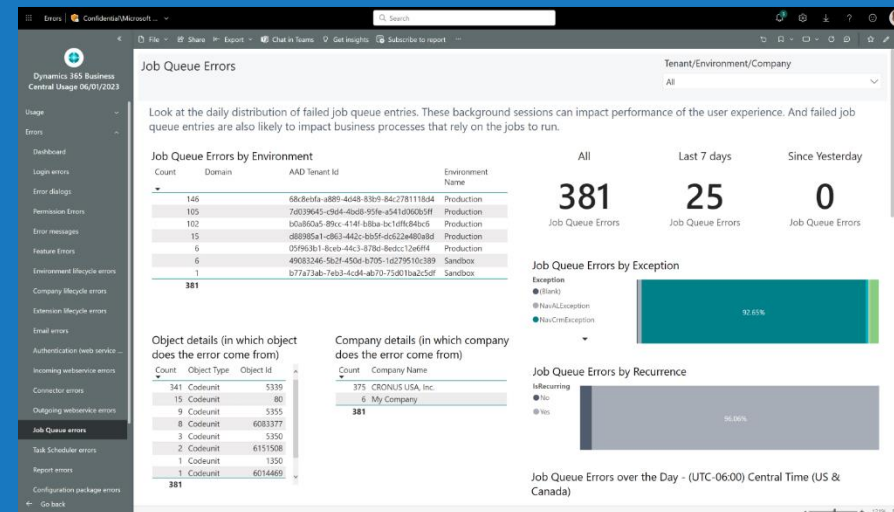
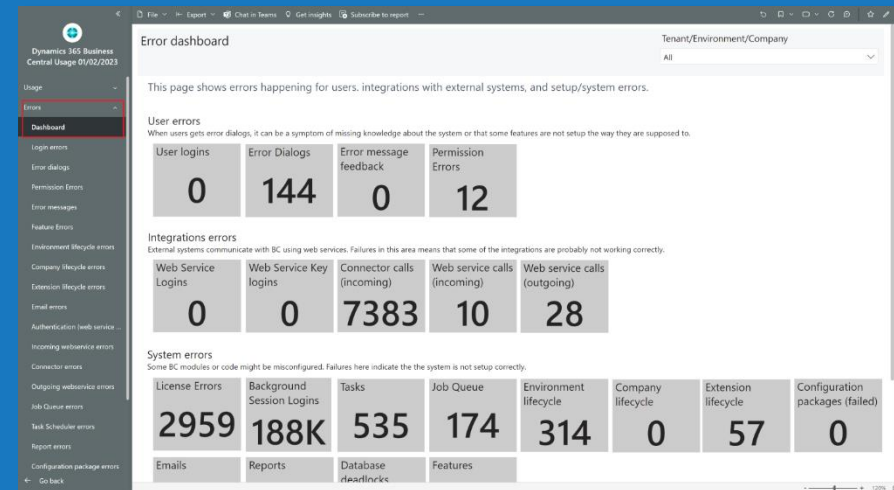
Dynamics 365 Business Central

[What's new in Dynamics 365 Business Central telemetry](#)

[Performance Tips for Business Users](#)

[Want to extract data from Dynamics 365 Business Central for BI/data lakes/data warehouses?](#)

[Overview of Dynamics 365 Business Central 2023 release wave 1](#)



Dynamics 365 Supply Chain Management

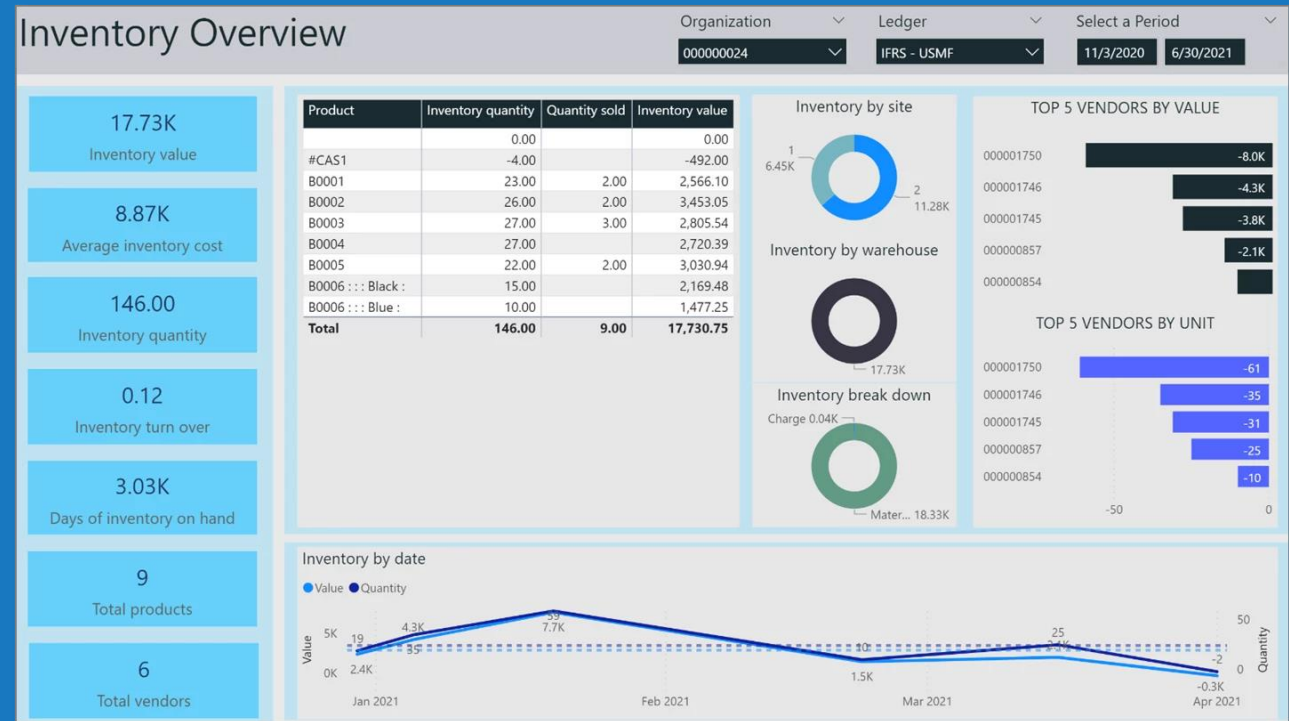
[Leverage the latest Intelligent Order Management features to accelerate your e-commerce business](#)

[Parallel cost accounting now available with Global Inventory Accounting Add-in for SCM](#)

[Inventory allocation ensures limited stock goes where it's most needed](#)

[Introducing warehouse-specific inventory transactions](#)

[Warehouse-specific inventory transactions](#)



Power Platform

[Power Platform + ChatGPT: The Perfect Partnership for Building Power Automate Workflows](#)

[Call Dataverse actions directly in Power Fx](#)
[Power Platform + ChatGPT: A Game Changer for Building Power Apps](#)

[Access advancements in AI directly within the Power Platform](#)

[Discover the breadth of the Power Platform with simple and scalable navigation](#)

[Public preview: Azure Digital Twins connector for Microsoft Power Platform](#)



Provide me with the Power Automate expression for formatting the current date and time like "June 7, 2023 11:24am"



Here is the Power Automate expression to format the current date and time in the format "June 7, 2023 11:24am":



less

Copy code

```
formatDateTime(utcNow(), 'MMMM d, yyyy h:mmtt')
```

This expression uses the `formatDateTime` function to format the current date and time in the desired format. The first argument to this function is the current date and time, obtained using the `utcNow()` function, which returns the current date and time in UTC format. The second argument is the format string, which specifies how the date and time should be formatted.

In this format string:

- `MMMM` formats the month as a full name (e.g., June).
- `d` formats the day as a number with a leading zero (e.g., 07).
- `yyyy` formats the year as a four-digit number (e.g., 2023).
- `h` formats the hour as a number with a leading zero (e.g., 11).
- `mm` formats the minute as a number with a leading zero (e.g., 24).
- `tt` formats the time as either AM or PM.

Dataverse

[Creating a Dataverse Instance in the Desired Location](#)

[Changes to Dataverse for Teams Templates \(video\)](#)

[Dataverse - Do more with Data, for less!](#)

[What is Microsoft Dataverse](#)

[How to Create a Table in Microsoft Dataverse](#)

```
PS C:\Users\> Get-AdminPowerAppEnvironmentLocations
WARNING: The names of some imported commands from the module 'Microsoft.PowerApps.AuthModule' include unapproved verbs that might make them less discoverable. To find the commands with unapproved verbs, run the Import-Module command again with the Verbose parameter. For a list of approved verbs, type Get-Verb.
```

LocationName	LocationDisplayName	AzureRegions	Internal
unitedstates	United States	{eastus, westus}	@{id=/providers/Mic...
unitedstatesfirstrelease	Preview (United States)	{eastus, westus}	@{id=/providers/Mic...
europa	Europe	{westeurope, northeurope}	@{id=/providers/Mic...
asia	Asia	{eastasia, southeastasia}	@{id=/providers/Mic...
australia	Australia	{australiaeast, australiasoutheast}	@{id=/providers/Mic...
india	India	{centralindia, southindia}	@{id=/providers/Mic...
japan	Japan	{japaneast, japanwest}	@{id=/providers/Mic...
canada	Canada	{canadacentral, canadaeast}	@{id=/providers/Mic...
unitedkingdom	United Kingdom	{uksouth, ukwest}	@{id=/providers/Mic...
southamerica	South America	{brazilsouth}	@{id=/providers/Mic...
france	France	{francecentral, francesouth}	@{id=/providers/Mic...
unitedarabemirates	United Arab Emirates (UAE)	{uaenorth}	@{id=/providers/Mic...
germany	Germany	{germanynorth, germanywestcentral}	@{id=/providers/Mic...
switzerland	Switzerland	{switzerlandnorth, switzerlandwest}	@{id=/providers/Mic...
norway	Norway	{norwayeast, norwaywest}	@{id=/providers/Mic...
korea	Korea	{koreacentral, koreasouth}	@{id=/providers/Mic...
southafrica	South Africa	{southafricanorth}	@{id=/providers/Mic...

Power Apps

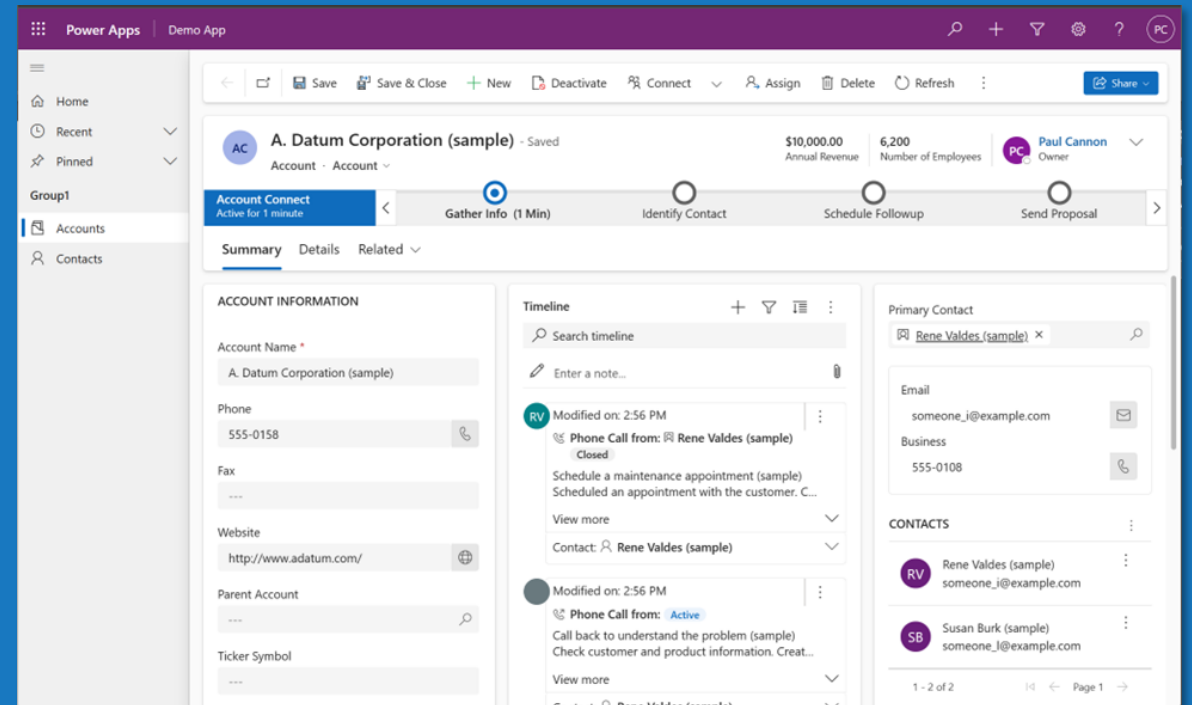
[The new look for model driven Power Apps is available now in preview](#)

[Create native mobile apps with wrap for Power Apps wizard \(Public Preview\)](#)

[Power Platform | „App“ modernization guidance](#)

[Build next-gen apps with OpenAI and Microsoft Power Platform](#)

[Download PDF directly from Power Apps \(video\)](#)



Power Automate

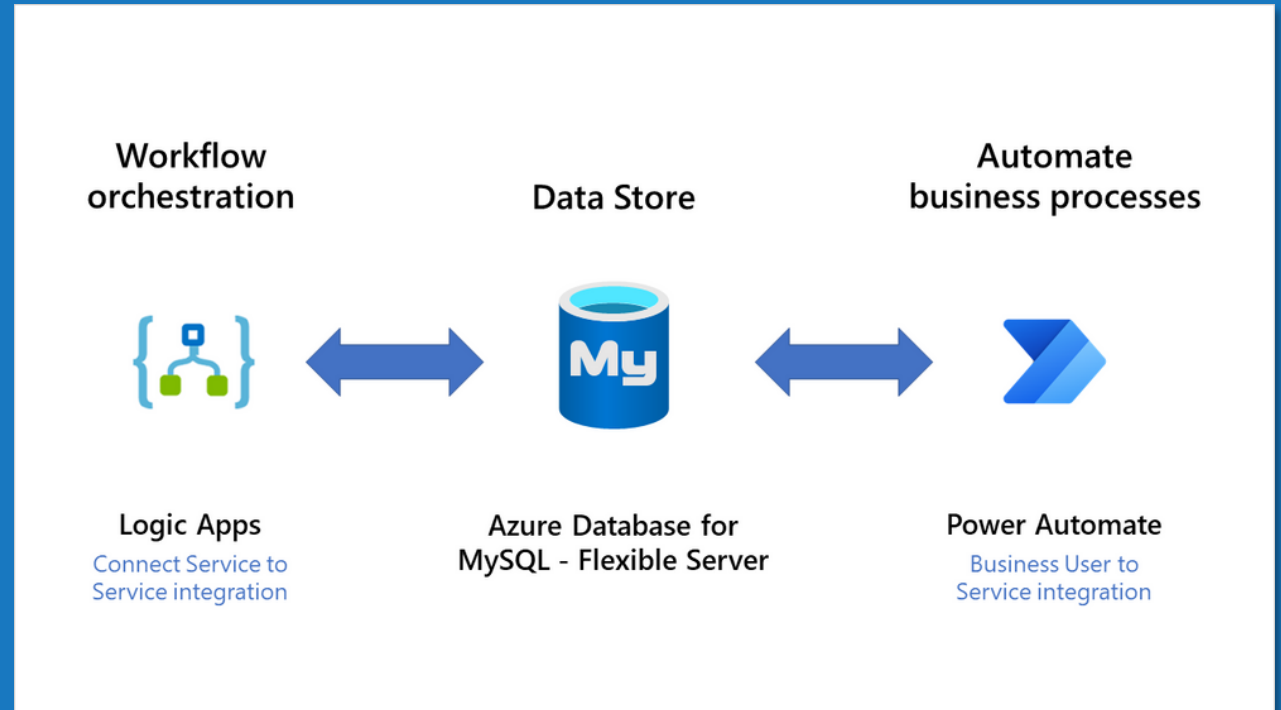
[Azure Database for MySQL - Flexible Server connector for Power Automate and Logic Apps \(PREVIEW\)](#)

[Deploy Power Automate using Azure DevOps](#)

[Important changes \(deprecations\) coming in Power Apps and Power Automate](#)

[Effortless ChatGPT Integration with Microsoft Teams using Power Automate \(video\)](#)

[An Introduction to Microsoft Power Automate](#)

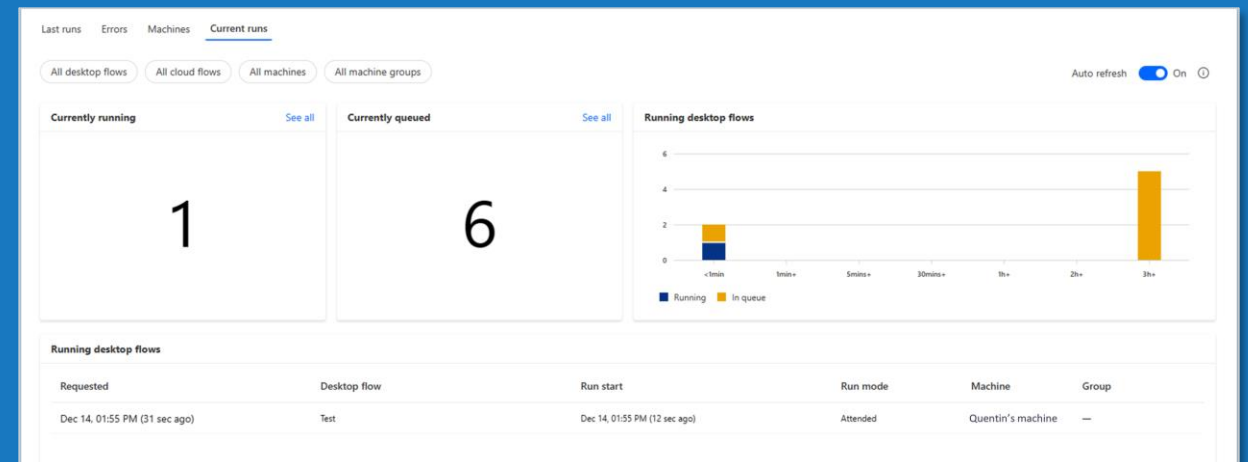
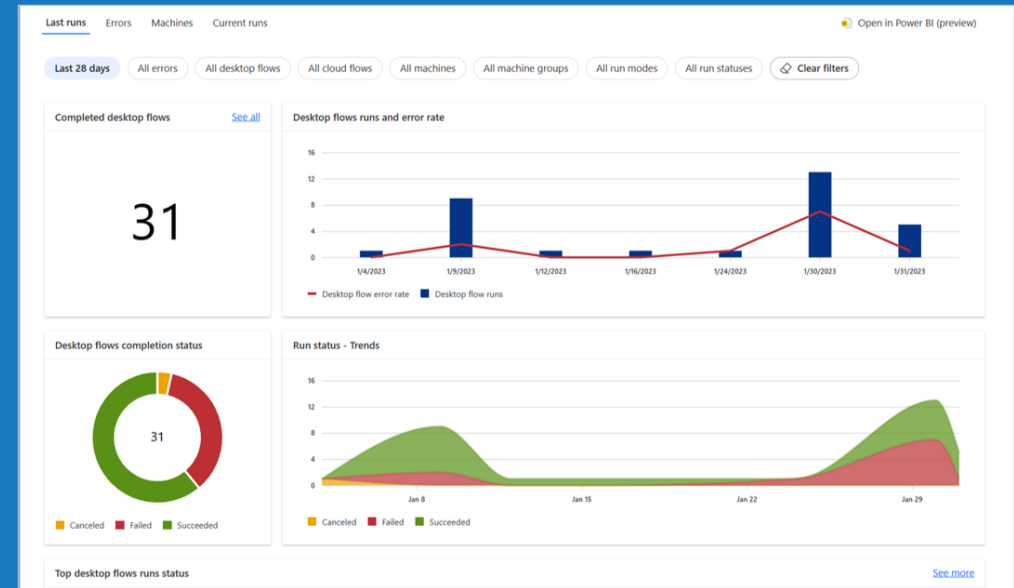


[Power Automate desktop flows in Dataverse updates](#)

Power Automate

Robotic Process Automation

[Monitor your RPA automations with desktop flow activity \(Generally Available\)](#)



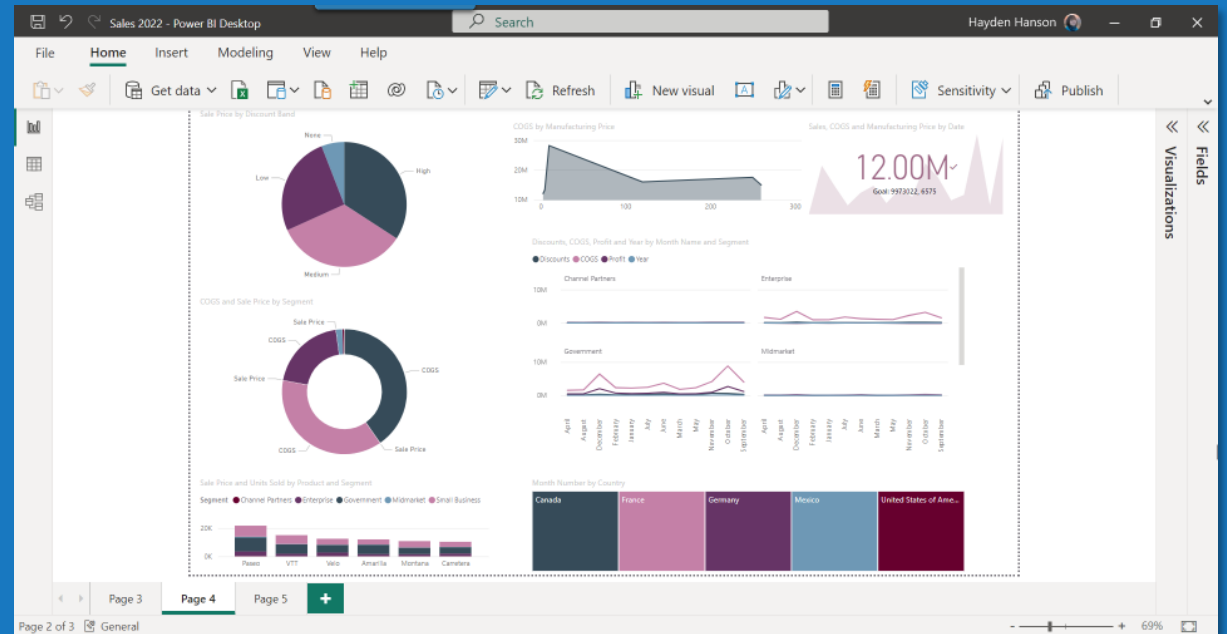
Power BI

[Create stunning and more accessible reports in minutes with our new color themes!](#)

[Export to Excel Improvements for Matrix Visuals \(GA\)](#)

[Build real-time dashboard with Power BI dataset produced by Azure Stream Analytics no-code editor](#)

[Using Dual Mode dimension in Power BI with ADX data](#)



[Power BI Frequently Asked Questions \(video\)](#)

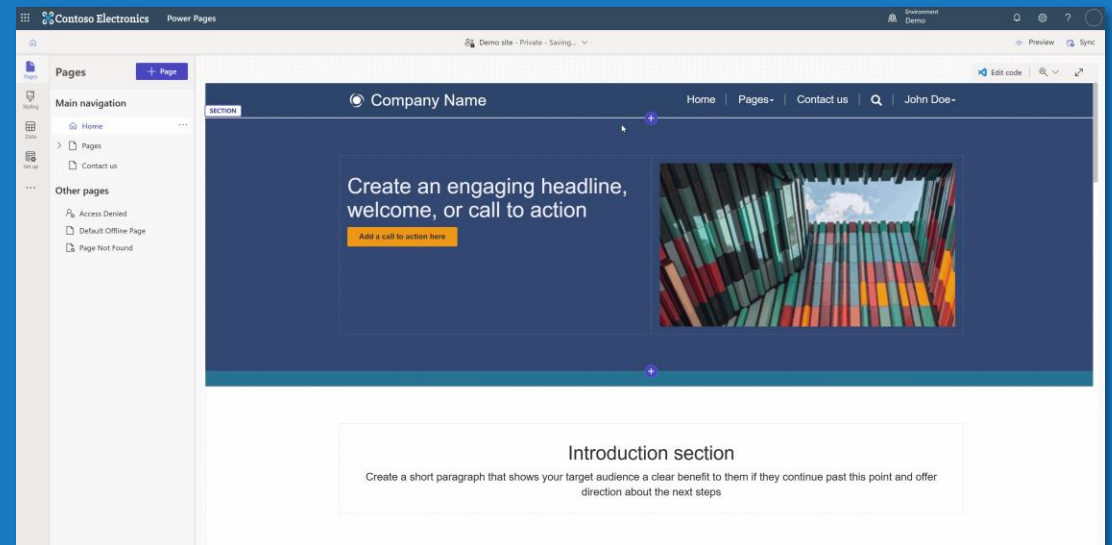
Power Pages

[Set up your site's brand: title, logo, brand colors, and more](#)

[Capture Which Pages Site the Portal User Signed Up With](#)

[Power Pages for ProDevs](#)

[Power Pages Collapsible Tabs](#)





Documentation & Trainings

Licensing Guides

[Microsoft Dynamics 365 Licensing Guide](#)

[Power Platform Licensing Guide](#)

Appendix J: Change Log

Page	Topic	Change	Action	Date
3	Azure Services	Update	Update hyperlink to Azure Services	March
24, 25, 27	Conversation Intelligence	Update	Capacity for Sales Enterprise changed to unlimited hours/tenant/month; <i>Conversation Intelligence Add-on</i> option removed	
29	Supply Chain Management	Remove	Cloud Scale Units, Edge Scale units, and Sensor Data Intelligence Add-ins deprecated	
46	Appendix A: Dynamics 365 Licenses	Remove	<i>Customer Service Insights</i>	
Various	Customer Insights	Remove	Remove 'B2B' and 'B2C' from Accounts and Profiles Add-ons	February
41	Types of default capacity	Update	<i>Operations database capacity: Relational database capacity for all applicable products (specified in the table above) that have storage requirements outside of Dataverse for Apps. This Operations database capacity is inclusive of all storage in Production, Nonproduction, Reporting, and Entity Store databases.</i>	
5	Base/Attach license table	Update	Sales Enterprise base eligible for Project Operations attach license	January
56	Appendix G: Power Platform Use Rights included with Dynamics 365 Applications	Update Add	<i>Dynamics 365 Applications</i> list updated to include <i>Operations-Device</i> New capacity <i>Managed Environments</i>	

Appendix C: Change Log

Page	Topic	Change	Action	Date
28	AI Builder	Updated	Rate card update	February 2023
Various	Managed Environments	Updated	D365 requirement, within app context	February 2023
12, 17	Power Automate	New	Hosted RPA	January 2023
Various	Power Platform	New	Managed Environments	January 2023

Business Applications trainings for Partners

Formación técnica focalizada en Certificaciones Role-Based

- On-Demand | [Business Applications Cloud Week for Partners](#) | Inglés

Formación Técnica no focalizada en Certificaciones

- 9 de marzo | [Novedades y noticias destacadas en Business Applications Marzo](#)
- 14 de marzo | [Onboarding your customers to Business Central](#) | Inglés
- 15 – 16 de marzo | [Microsoft Power Platform Virtual Training Day: Rapidly Build Apps](#) | Inglés
- 21 de marzo | [Microsoft Power Platform Virtual Training Day: Automate Business Processes](#) | Español (GMT-03:00) | Inglés (CET)
- 22 de marzo | [Microsoft Dynamics 365 Virtual Training Day: Enable Always-On Service](#) | Inglés
- 23 – 24 de marzo | [Microsoft Dynamics 365 Virtual Training Day: Build a Resilient Supply Chain](#) | Inglés
- 12 de abril | [Microsoft Dynamics 365 Virtual Training Day: Activate Digital Selling](#) | Castellano
- 19 de abril | [Power Automate desde Cero – Automatiza con Inteligencia Artificial en minutos](#)

Formación Ventas / Negocio no focalizada en Certificaciones

- On - Demand | [Microsoft Catalyst Partner Training](#) | Inglés
- 9 de marzo | [Novedades y noticias destacadas en Business Applications Marzo](#) | Castellano
- 10 de marzo | [Sostenibilidad como oportunidad de negocio - Microsoft Cloud for Sustainability](#) | Castellano
- 14 de marzo | [Bridge to Cloud 2: Preguntas y respuestas](#) | Castellano
- 29 de marzo | [Power Apps desde Cero – Desarrolla Aplicaciones con Inteligencia Artificial en minutos](#)
- 30 de marzo | [Referencias BizApps para incrementar ventas: como incrementar la visibilidad](#) | Castellano
- 11 de abril | [Una oportunidad de 2000 millones: Ley Europea de Accesibilidad \(EAA\)](#) | Castellano
- 13 de abril | [Novedades y noticias destacadas en Business Applications Abril](#)

March 2023 – April 2023



FastTrack Trainings

[D365 FastTrack Architecture Insights – Introduction to Power Pages ALM](#)

[D365 Fast Track Architecture Insights – Dynamics 365 Customer Insights and Sales Integration](#)

[D365 Fast Track Architecture Insights – Dynamics 365 US Government Finance and operations apps architecture](#)



Highlight how to use a **source code version control** system with Power Pages (With approving changes, getting the history of features)



Present a possible use case for a **healthy ALM process** with the development of your website



Define a **common process** to move the website configuration & developments from an environment to another



Automate the website **deployments** & avoid manual tasks

Power Platform readiness resources

[Business Leaders' Guide to RPA Migration](#)

[Powerful Devs 2023 \(watch on demand\)](#)

[Power Platform | Powerful Devs recap](#)



01 /

04 Executive summary

02 /

05 Evolving RPA landscape

03 /

06 Mindset and roadblocks to migrate

04 /

08 Why migrate to Power Automate

05 /

11 Your RPA migration toolkit

12 I. Define, diagnose, and assess

17 Creating a migration business case

17 Share your business case with the sponsors of the program for approval

18 II. Planning

21 III. Readiness

25 IV. Conversion

30 V. Management and governance

06 /

33 Concluding notes

34 References

Let's Build Together: LowCode Edition

[Let's Build Together: LowCode Edition Onboarding](#)



1. Build a Booking Requests App with PowerApps
2. Automate the Booking Request Process with Power Automate
3. Build a Mobile Sales App with PowerApps
4. Automate the Mobile Sales Process with Power Automate

Empowering communities

[A local community engagement framework](#)

Resources

Microsoft has long been committed to ensuring people have access to the technology, skills and opportunity needed to thrive in a digital economy. Together with our dedicated partners, we've developed programs and resources to support communities in creating inclusive economic growth.



Digital access

Nearly 20% of Americans don't use the internet at broadband speeds—limiting their abilities to participate in essential interactions for school, work, telehealth, and more.



Digital skills

Now, and in the future, more jobs will require digital skills – foundational, role-based, and technical skills. However, roughly 32 million Americans lack the digital literacy needed in the workplace.



Computer Science education

As the role technology plays in daily life continues to grow, foundational computer science (CS) knowledge has become imperative. Yet, disparities exist in who has access to CS education.



Digital transformation

Advances in technology can help transform organizations, but those without resources to adopt them may be left behind. Nonprofits, startups and local businesses need help leveraging the power of technology to grow, innovate, and compete.




Did you know...?

Microsoft and the FinOps Foundation

[Microsoft joins the FinOps Foundation](#)



The screenshot shows a blog post on the Azure website. The header includes the Azure logo and a search icon. The breadcrumb trail is 'Home / Blog / Management'. The main title is 'Microsoft joins the FinOps Foundation', with social media icons for Facebook, Twitter, and LinkedIn. The author is Michael Flanakin, Principal Product Manager, Microsoft Cost Management. The post text discusses the importance of cost efficiency and Microsoft's role in the FinOps community. A quote from Vivek Dalvi, Corporate Vice President, Commerce Platform and Experiences, is included at the bottom.

Azure   Sign in

Home / Blog / Management

Microsoft joins the FinOps Foundation

Posted on February 14, 2023

[Michael Flanakin](#)
Principal Product Manager, Microsoft Cost Management

In today's economic times, the criticality of cost efficiency is at an all-time high. Organizations need high-quality guidance backed by products and services that help you achieve and maintain that efficiency. This is a large part of what we do today within the Cost Management team and the larger Commerce organization here at Microsoft. In that vein, we are excited to announce that **Microsoft has joined the FinOps Foundation as a premier member** and has joined the Governing Board defining the strategy and vision of the organization. Together, we can deliver unparalleled guidance and innovative solutions that empower organizations to increase efficiency and accelerate growth.

"I'm very enthusiastic about our partnership with the FinOps Foundation and our membership as part of the FinOps community. Optimizing cloud workloads is more important than ever for companies of all sizes in all industries. For Microsoft this collaboration with the FinOps Foundation and our industry partners will empower Microsoft Cloud customers and partners to leverage the cost management best practices and industry-standard operating procedures cultivated by the FinOps community." —Vivek Dalvi, Corporate Vice President, Commerce Platform and Experiences

¿Eres partner de Microsoft y necesitas AYUDA?



Microsoft Partner Center

Home > Benefits

Technical benefits

Go-to-market

Marketplace Rewards

Logo Builder

Modeller

Benefits | Technical benefits

Benefit name/offer and benefit type	Microsoft Product Support	Partner Advisory Hours	Expires	View details
Gold Support benefit Gold Core	Microsoft Product Support - 20 incidents Signature Product Support - Unlimited incidents	50 hours	28-Feb-2022	
Microsoft product support IDs Contract ID [REDACTED] Access ID [REDACTED]				
Microsoft Action Pack Subscription Support benefit MAPS Core	Microsoft Product Support - 10 incidents		14-Aug-2022	
Microsoft product support IDs Contract ID [REDACTED] Access ID [REDACTED]				
Silver Support benefit Silver Core	Microsoft Product Support - 15 incidents Signature Product Support - Unlimited incidents		01-Mar-2022	
Microsoft product support IDs Contract ID [REDACTED] Access ID [REDACTED]				

Contact technical support

[Cloud products](#)

Open a new technical support ticket, on behalf of your customer. From the Partner Center menu select **Customers**, select the specific customer, and then **Service management**. In the Support Requests section, select **New request**, and select the product to open the relevant product portal.

[On-premises product](#)

Use the [Support for Business workflow](#), "Support plan" (page 3) is where you Add Contract (AAD or MSA Sign-in) or select Buy now for Pay-Per-Incident (MSA Sign-in)

Contact technical presales and deployment services

Use your technical presales assistance or advisory hours benefit to request technical assistance during the presales, design, deployment, and app development phases of your cloud and hybrid solutions.

[Learn more](#)

[Submit technical presales and deployment request](#)

Technical Presales and Deployment Services

[Enviar solicitud técnica de preventas e implementación](#)

[Explore Technical Presales and Deployment services \(TPD\)](#)



Siguiente Sesión
13 Abril



Questions & Answers

Dankie Faleminderit Shukran Chnorakaloutioun Hvala Blagodaria
Děkuji **Tak** Dank u **Tānan** Kiitos **Merci** Danke Ευχαριστώ **A dank**
Mahalo ἠΤΙἸ. Dhanyavād **Köszönöm** Takk **Terima kasih** Grazie Grazzi

Thank you!

감사합니다 Paldies Choukrane Gracias Аċiū **Благодарам** ありがとうございます
谢谢 Баярлалаа **Dziękuję** **Obrigado** Mulțumesc **Спасибо** Ngiyabonga
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