

What's New in Modern Work – February 2025

Speakers

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Agenda

- Planner
- Microsoft Places
- SharePoint Agents
- Updates:
 - Teams
 - OneDrive
 - M365 Backup
- TPD Services

The new Microsoft Planner

Work management landscape

Collaborative work management

Business users

Team members

Informal project managers

- Individual task management
- Team projects
- Kanban boards
- Goals
- Team workload
- Dependencies
- AI

Enterprise work management

Professional project managers

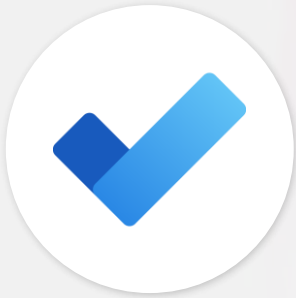
Project Management Officers

Executive team

- Portfolio management
- Agile and scrum
- Resource management
- Objectives and key results (OKRs)
- Reporting
- Cost management
- Advanced scheduling

Teams work the way they want. Enterprises get the results they need.
But disconnected apps and tools make it hard to get it all done.

Bringing together to-dos, tasks, plans, and projects...



Microsoft To Do



Microsoft Planner



**Microsoft Project
for the web**

...into a familiar experience for task and work management.



The new Microsoft Planner

Simple

Manage all
your work in
one place

Flexible

Work the way
you want

Scalable

Power your
plans, big
and small

Intelligent

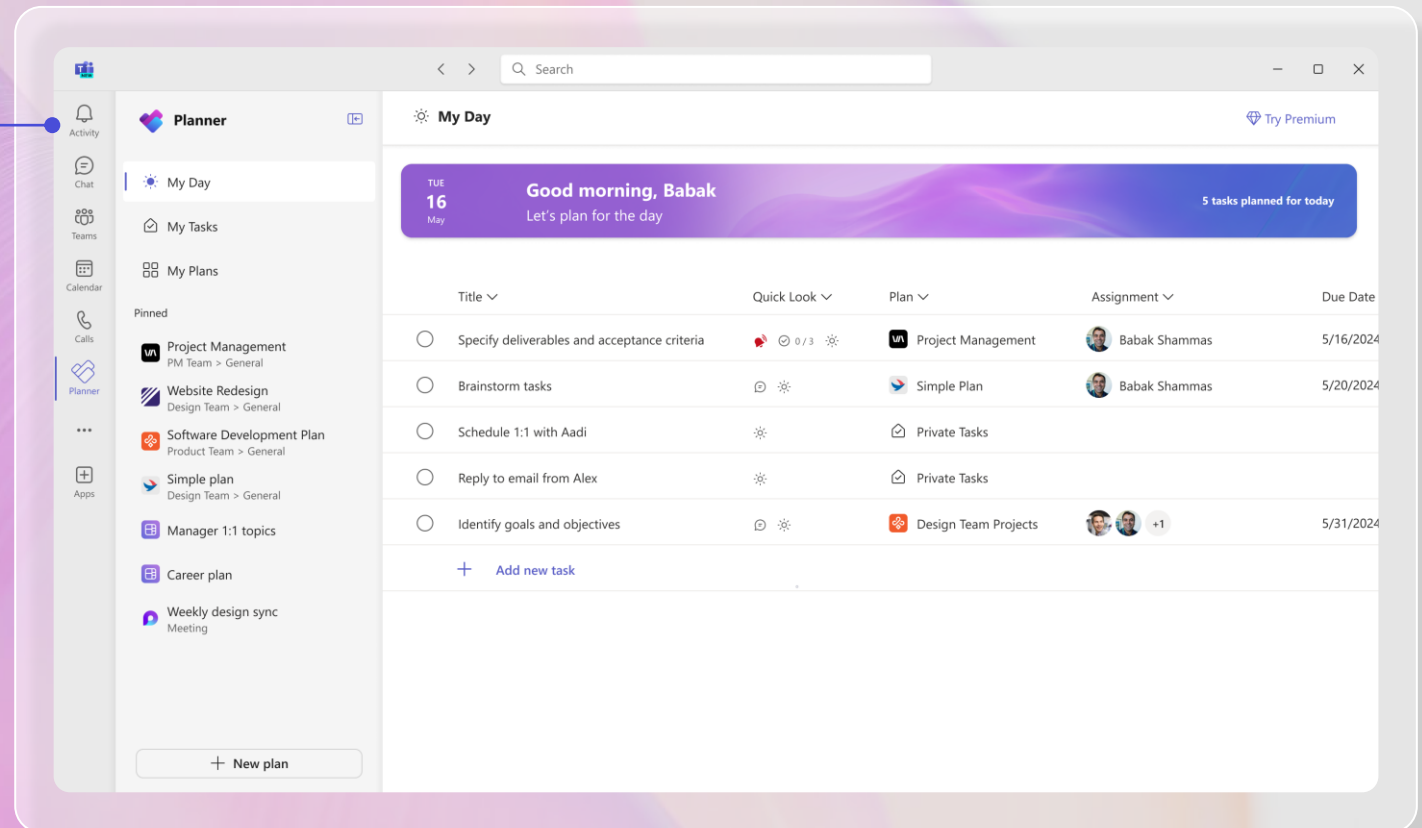
Accelerate
outcomes
with AI

The new Planner is simple

Access your work faster with simple navigation, including three main views: My Day, My Tasks, and My Plans

Manage your tasks, to-do lists, plans, and projects across Microsoft 365 apps in one place

Stay on top of your daily tasks with a view that helps you focus on what needs to get done today

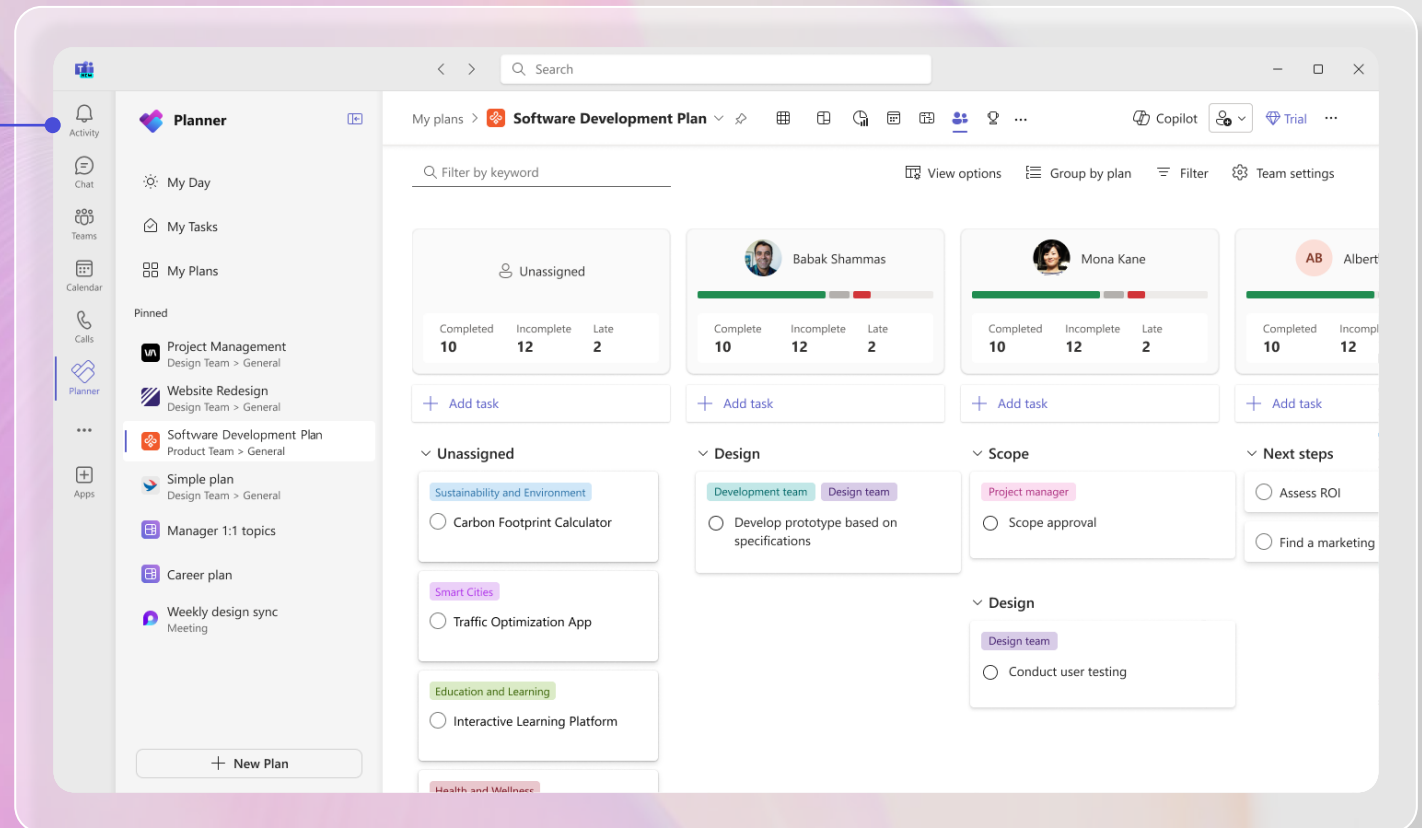


The new Planner is flexible

Use templates to quickly start a new plan and choose from views, including Grid, Board, Charts, Timeline, People, and Goals

Cocreate and collaborate on plans with your team

Use the features you already know and love, such as agile sprint planning, custom fields, and task history



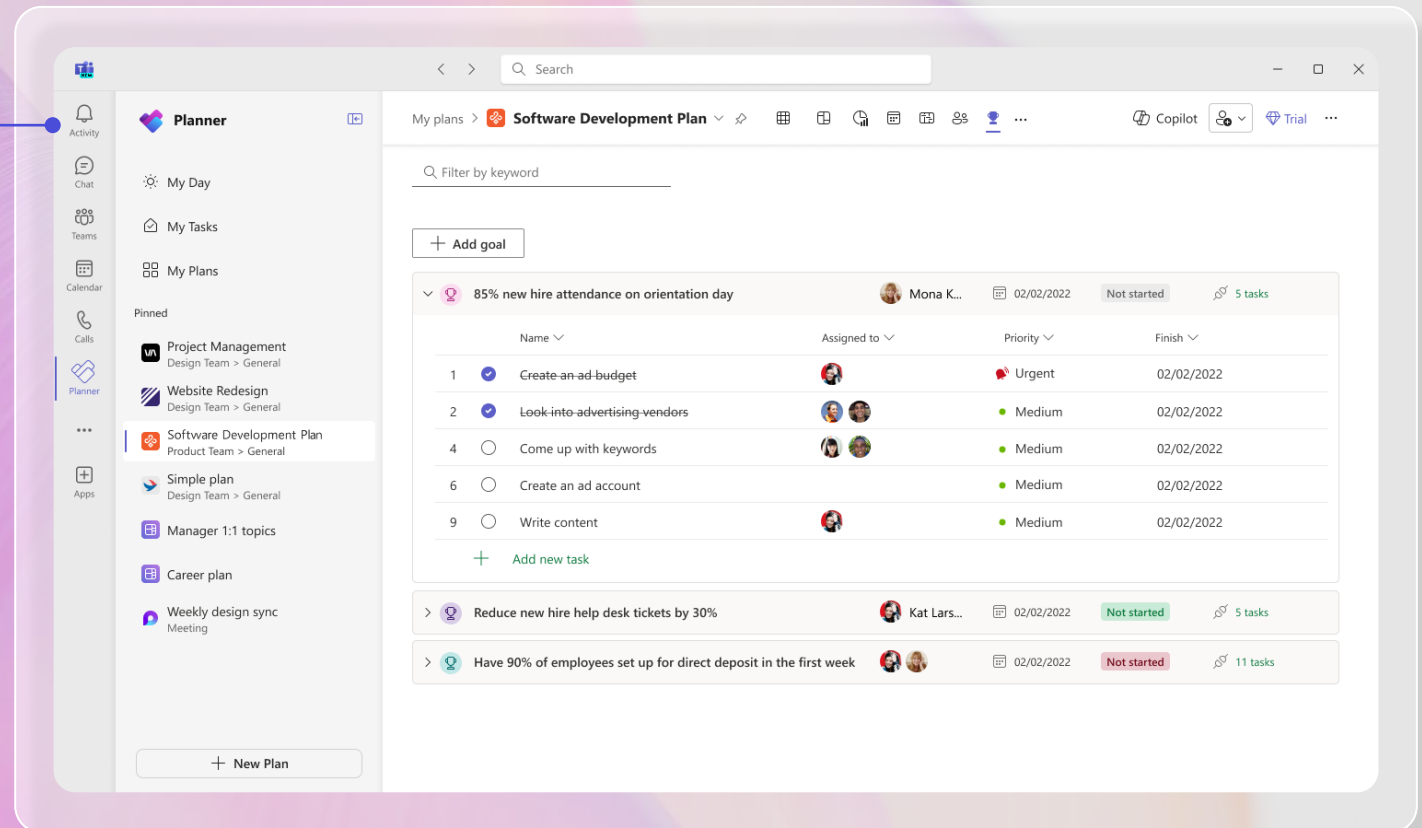
The new Planner is scalable

Define plan goals at the project, team, or organizational level to help align work to strategic goals

Create project plans with powerful scheduling and resourcing tools that evolve as your plans evolve

Proactively manage and allocate resources as needs change with access to real-time dashboards and visualizations

Configure, automate, and extend Planner with a flexible, low-code/no-code platform

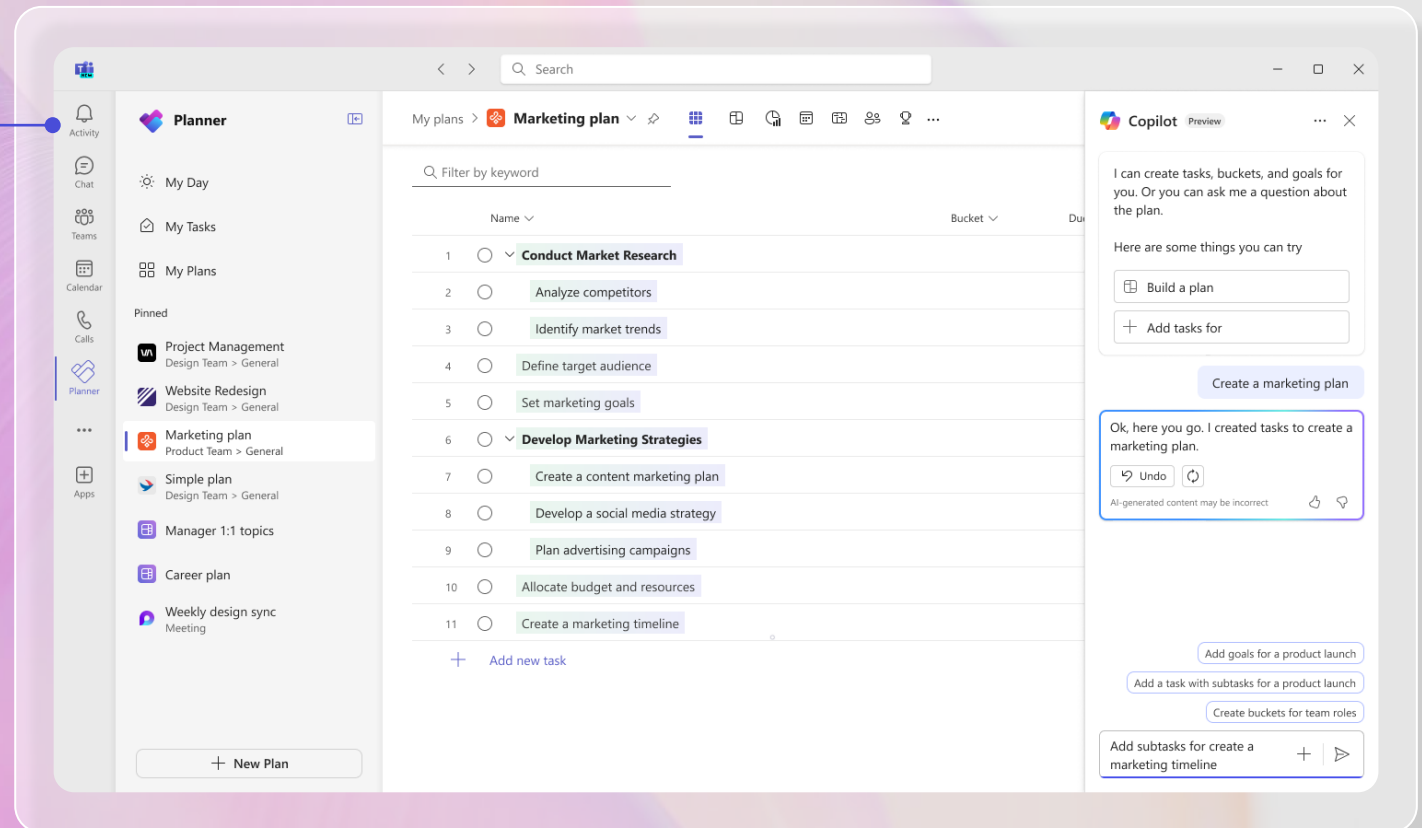


The new Planner is intelligent

Copilot can help you plan for work—getting you started with tasks, buckets, and goals

Copilot can help you set clear, measurable goals to align your team towards success

Copilot can help you stay up to date on upcoming high priority tasks, overloaded team members, and big risks



Copilot in Planner capabilities

Create and update plans, Q&A

Advanced planning

Plan management

Plan execution and automation

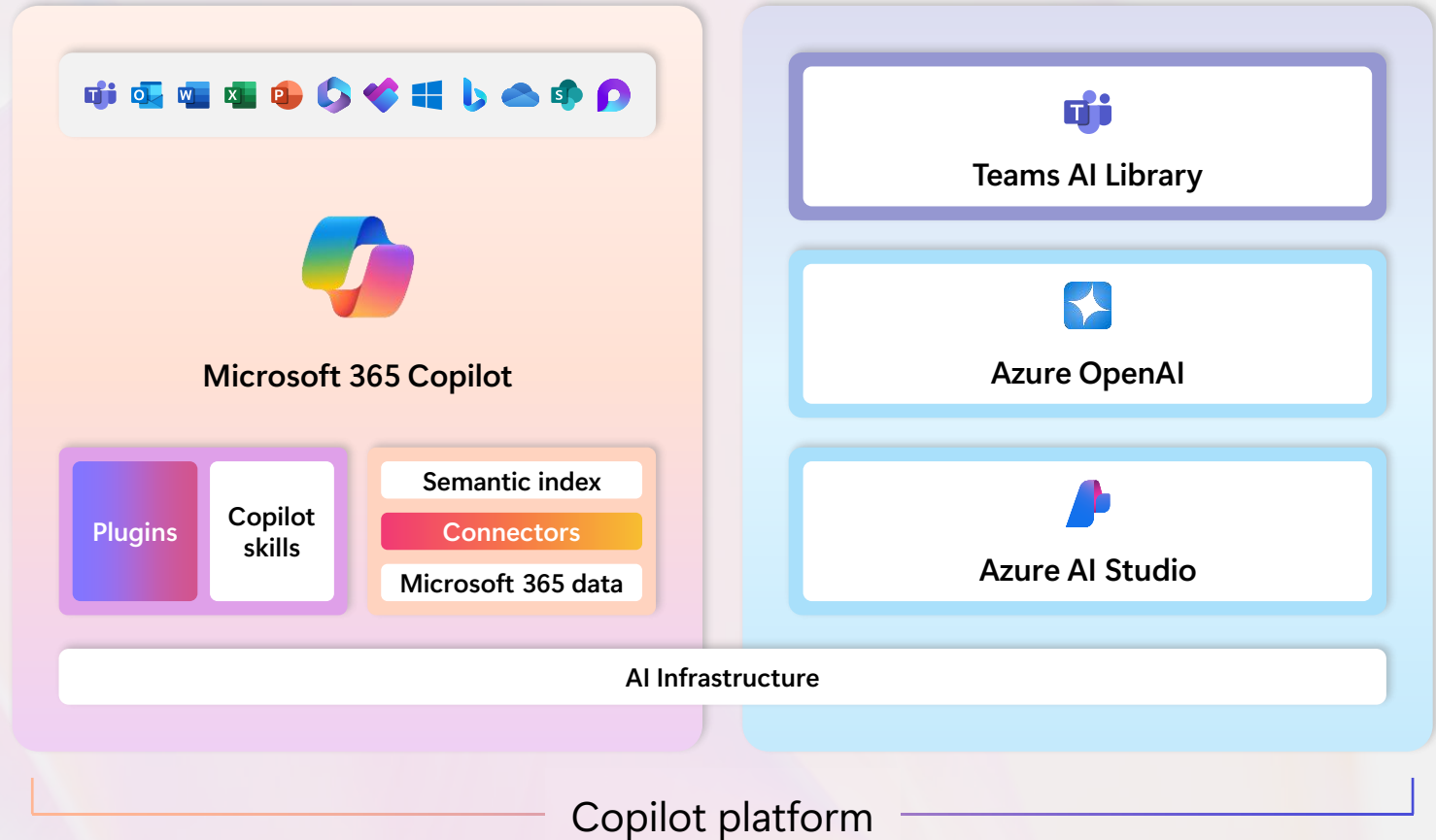
**Built on Microsoft's
comprehensive approach:**

Security

Compliance

Privacy

Responsible AI



Enterprise work management

Professional project management

Baseline

- Capture the state of a plan at a specific moment with baselines; then, refer to that baseline to determine whether the project is on track

Lead and lag

- Provide a head start to consecutive events with lead times
- Introduce a delay between consecutive events with lag times

The screenshot displays the Microsoft Planner interface for a project named 'Marketing plan'. The main view is a task list with columns for Task name, Assignee, Finish, Start, and Duration. The tasks are numbered 1 through 14, with some grouped under expandable headers like 'Preparing the Move', 'Finances and Insurance', 'Notifications', and 'Label'. The 'Baseline' sidebar on the right provides a summary of the project's schedule, indicating it is behind schedule by 12 days. It also shows the initial plan agreed upon, captured after discussion with South African and Malaysian stakeholders, and lists key dates and metrics.

Task name	Assignee	Finish	Start	Duration
1. <input type="radio"/> Preparing the Move		10/04/2022	08/14/2022	2 days
2. <input type="radio"/> Calculate moving expenses		08/14/2022	08/18/2022	24 days
3. <input type="radio"/> Create a moving expense receipt file	Sarah Perez	08/18/2022	08/21/2022	35 days
4. <input type="radio"/> Create a moving binder	Mona Kane	08/21/2022	08/23/2022	17 days
5. <input type="radio"/> Finances and Insurance	Sarah Perez	09/29/2022	09/07/2022	10 days
6. <input type="radio"/> Review household finances		08/23/2022	10/09/2022	27 days
7. <input type="radio"/> Verify that your belongings are insured for t...	Sarah Perez	09/01/2022	09/24/2022	25 days
8. <input type="radio"/> Appraise valuables specifically insured for...		09/15/2022	09/01/2022	19 days
9. <input type="radio"/> Transfer insurance policies to your new addre...	Rey Tanaka	09/03/2022	09/03/2022	23 days
10. <input type="radio"/> Transfer medical insurance to your new locati...		10/09/2022	09/09/2022	9 days
11. <input type="radio"/> Notifications	Tim Deboer	09/09/2022	09/15/2022	20 days
12. <input type="radio"/> Transfer, sell, or discontinue any members...		09/07/2022	09/29/2022	30 days
13. <input type="radio"/> Notify your employer of your moving date...	Sarah Perez	09/24/2022	10/04/2022	11 days
14. <input type="radio"/> Label		10/07/2022	10/07/2022	29 days

Baseline

Your project is behind schedule by **12 days**

Initial plan agreed upon

Captured after discussion with South African and Malaysian stakeholders.

Created by Henry Brill • July 15, 2022

Baseline finish: 16/02/2024 ↑ 12 days

Baseline start: 10/05/2022

Baseline duration: 200 days

Baseline effort: 620 hrs

Stay tuned for updates to Baseline [Learn more](#)

[Announcing updates to the Baseline feature in Microsoft Planner | Microsoft Community Hub](#)

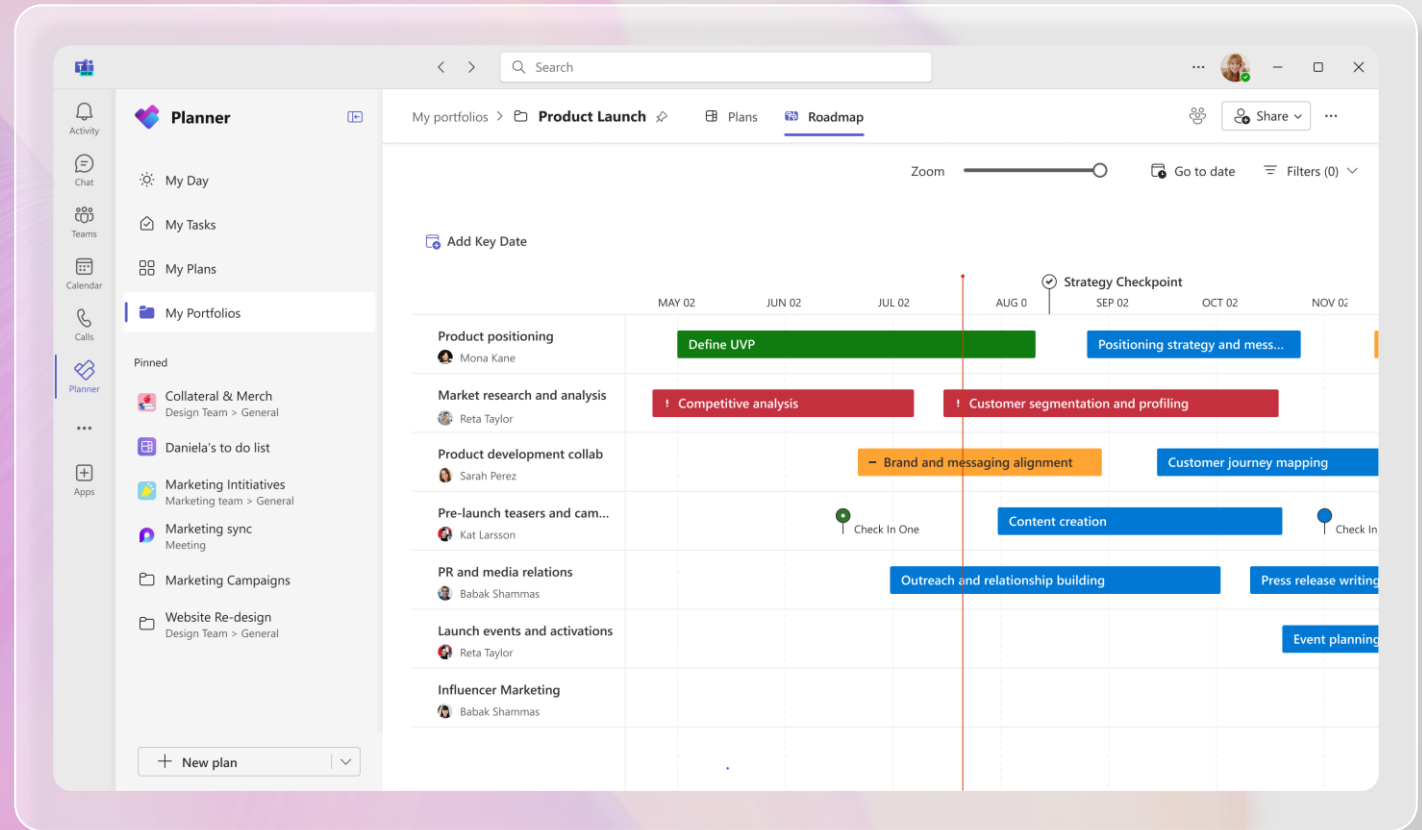
Portfolios

Manage multiple plans together in a single view

Add projects from various sources, including Planner, Project Online, and Azure DevOps (ADO) Services

Visually track critical tasks across projects

And more to come...



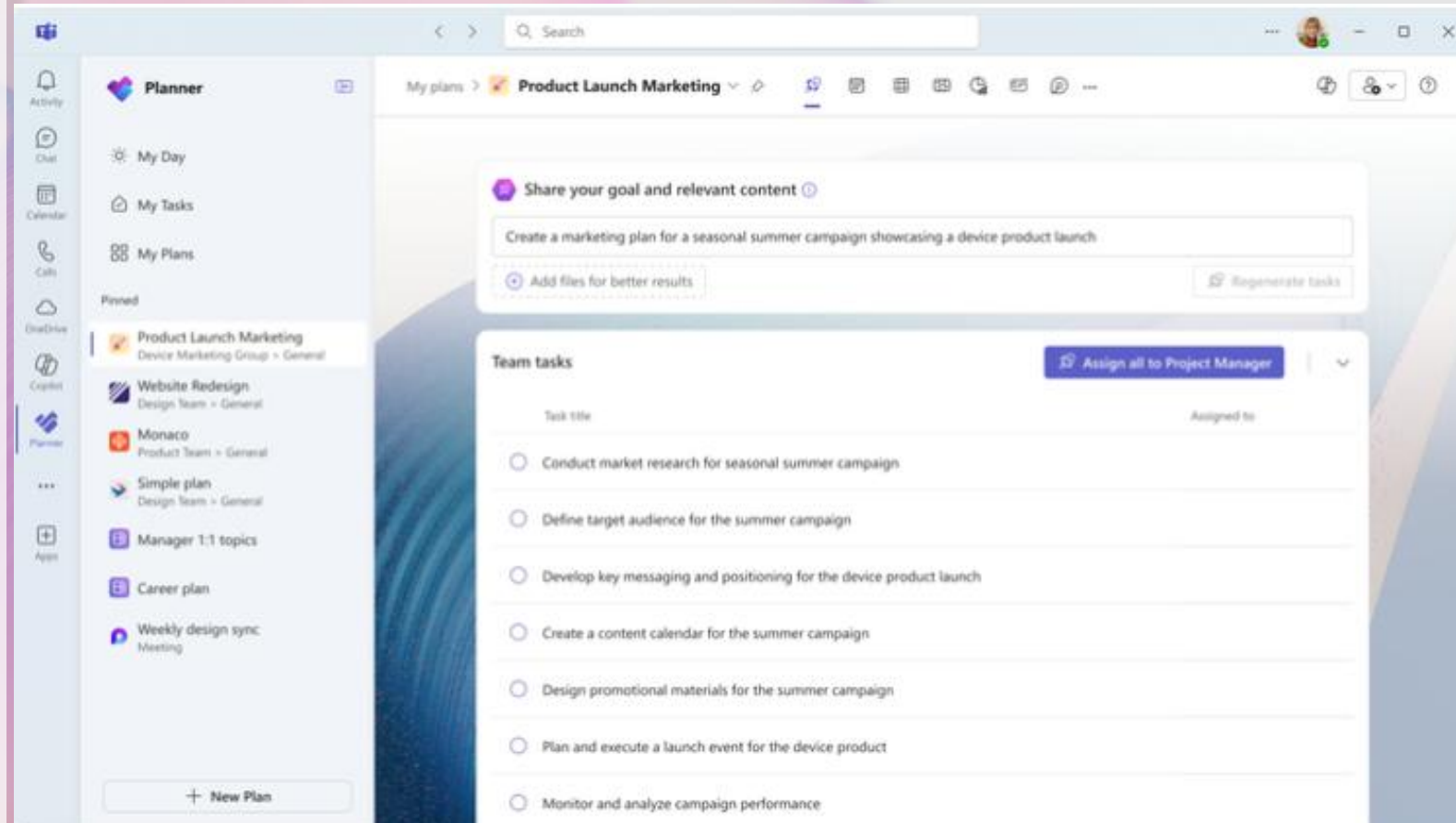
[Manage multiple plans effortlessly with the new Portfolios feature in Microsoft Planner | Microsoft Community Hub](#)

Introducing the Project Manager agent

Project Manager agent is a new AI-powered agent designed to enhance your planning experience by acting as a virtual project manager within your plans.

Project Manager agent takes your goals and automatically breaks them down into actionable tasks.

This comes with a new Project Manager View in Planner—your hub for setting goals, generating tasks, and showcasing the execution status. This intuitive interface lets you set your project goals and generate tasks, assign tasks to team members or the agent for execution and track progress and statuses in real time



[Unleashing the power of agents in Microsoft Planner | Microsoft Community Hub](#)

Licensing and feature comparison

Planner feature comparison

Features		Planner in Microsoft 365	Planner Plan 1	Project Plan 3	Project Plan 5
Team members	Create and edit tasks ¹	•	•	•	•
	My Day, My Tasks, My Plans ¹	•	•	•	•
	Microsoft 365 Groups ¹	•	•	•	•
	Microsoft Teams integration ¹	•	•	•	•
Team leaders	Grid, Board, and Charts view ¹	•	•	•	•
	Dependencies		•	•	•
	Timeline (Gantt) view		•	•	•
	Backlogs and sprints		•	•	•
	People management		•	•	•
	Project goals		•	•	•
	Copilot in Planner (Preview) ³			•	•
	Critical path, advanced dependencies, lead and lag (baselines ³)			•	•
	Assignments view			•	•
	Roadmaps			•	•
PMO	Reporting, analytics, and dashboards	View ²	Create and view ²	Create and view ²	Create and view ²
	Enterprise task custom fields ³				•
	Demand, program and portfolio management ³				•
	Enterprise Resource Management				•
Platform	Customization and integration	View	•	•	•

¹Available in basic and premium plans for all SKUs shown. ²Reporting on Planner premium plans using Power BI requires a Power BI license.

³Users with a Project Plan 3 or Project Plan 5 license will be able to preview Copilot in Planner capabilities once it is rolled out to their organization

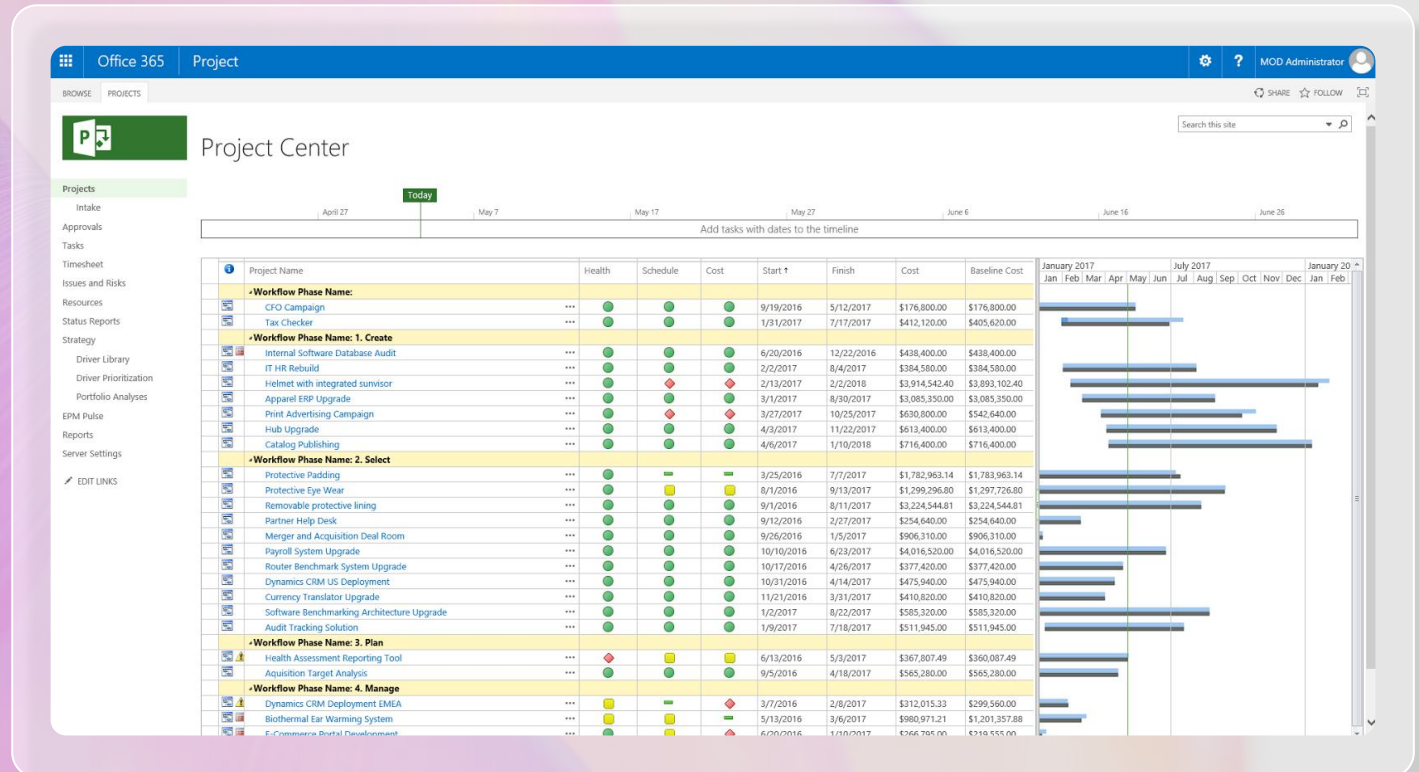
Project Online support

We will **continue to support** Project Online, Project Server, and the Project Online desktop client

Currently, there is **no defined end of life date** for Project Online

Customers will need to **migrate SharePoint workflows**

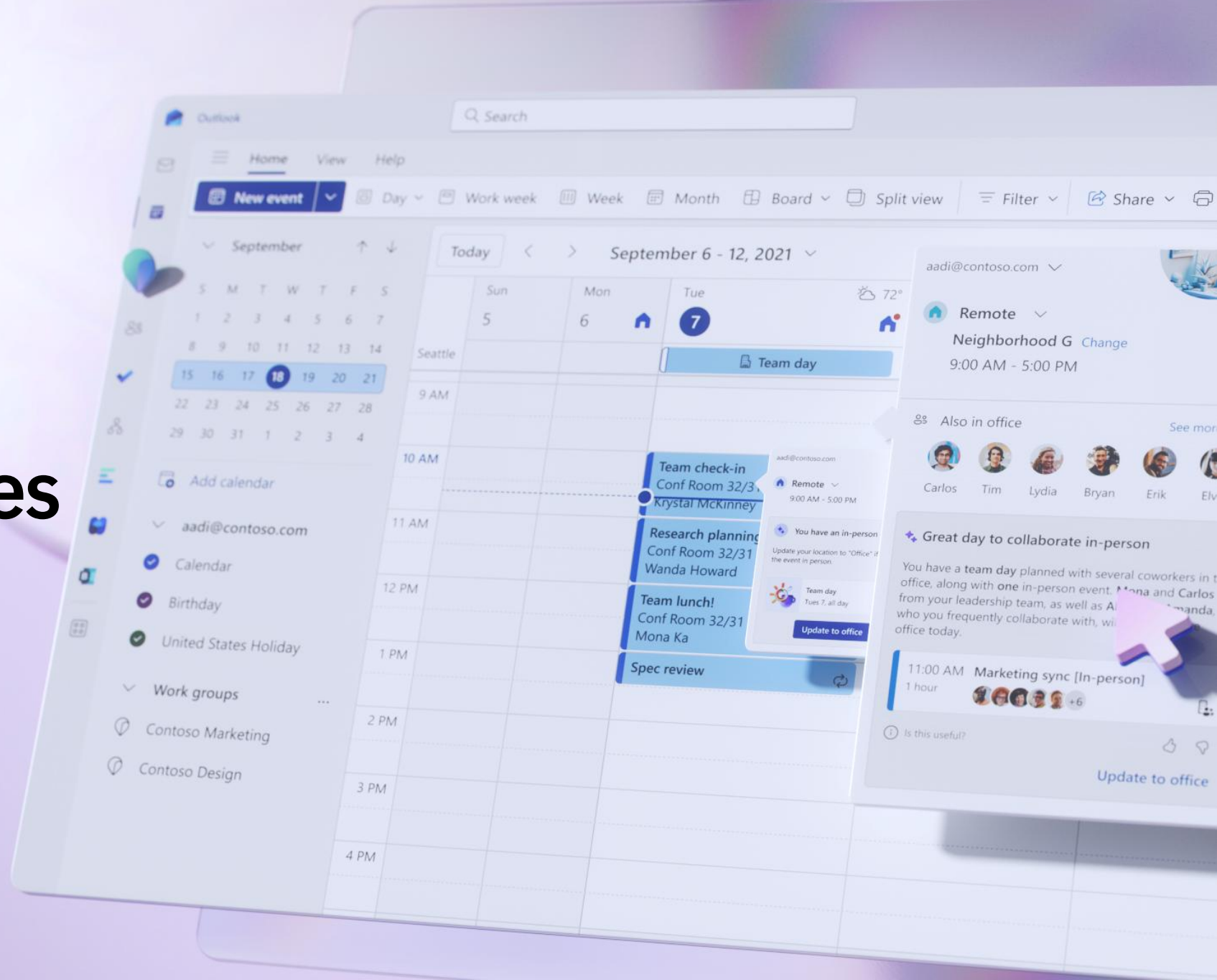
We are investigating providing some **new Power Automate workflows**, but likely not a direct replacement or migration





Microsoft Places

Now Generally Available



AI-Powered Workplace

Workplace solutions that unlock new levels of coordination, modernization, and optimization



AI systems that are safe, secure, and trustworthy by design

Coordinate productively

Improved coordination
and booking across
flexible workspaces

Modernize intelligently

Modern workspaces that
enhance meetings, collaboration,
and experiences

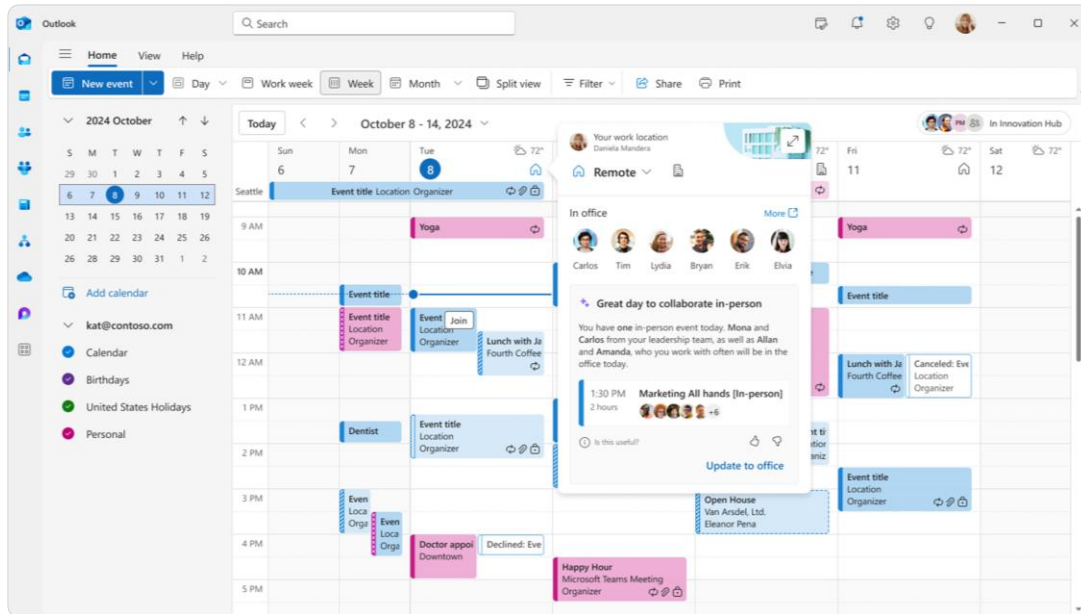
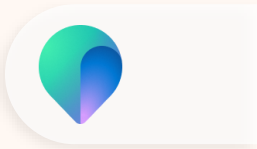
Optimize effectively

Optimize where work happens
with management and
planning insights

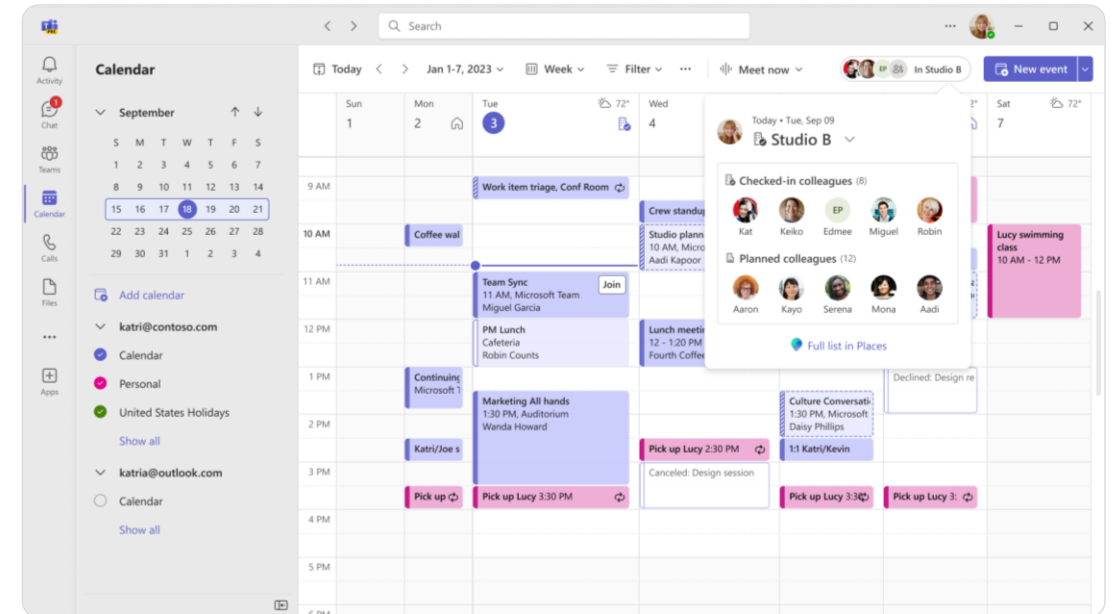
The Value of Places



Places is in the everyday surfaces you work from



Microsoft Outlook



Microsoft Teams

Microsoft Places in the AI-Powered Workplace



Microsoft Places

Coordinate productively

- Work plan
- In-person events & hybrid RSVP
- Places card, Places finder & Places explorer
- Managed bookings with Copilot
- Individual desk booking
- Quick book
- Recommended in-office days with Copilot
- Team guidance

Modernize intelligently

- Workplace presence
- Floor plans
- Places explorer
- Service & amenities
- Signals from Teams Rooms & Devices
- Room check in with Teams Rooms & Devices

Optimize effectively

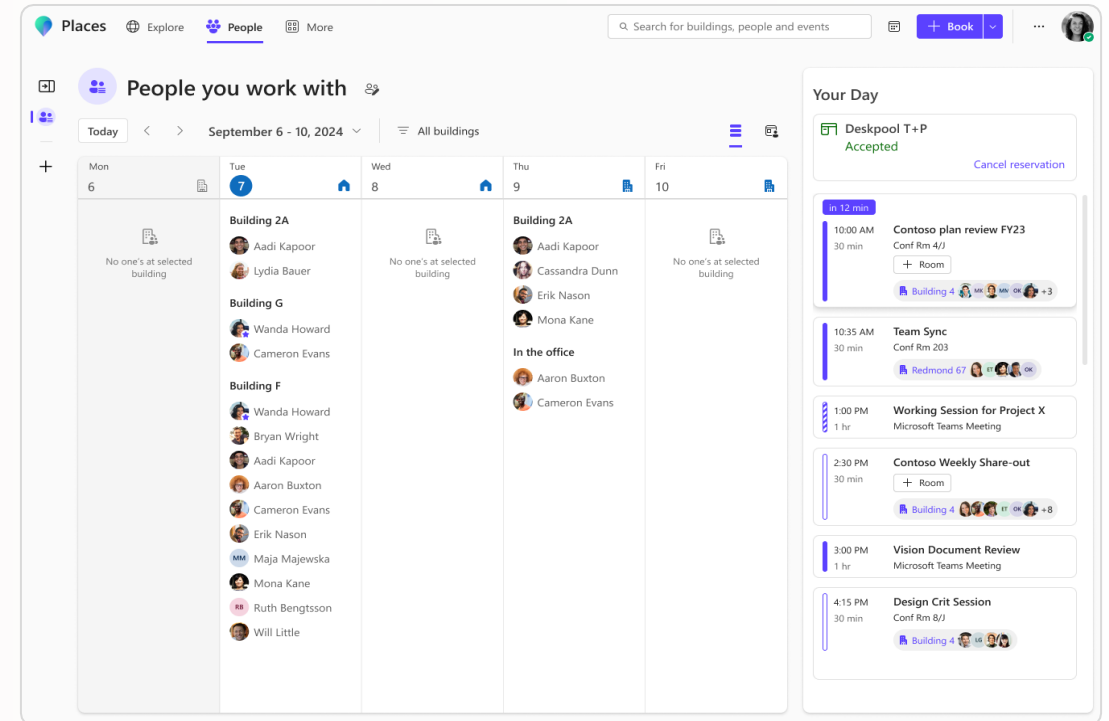
- Space analytics
- Space analytics explanations with Copilot
- Auto-release policies
- Partner data integrations

Core Features



Organizations with a qualifying Microsoft 365 subscription will have access to the following Microsoft Places features:

- ✓ **Work plans:** Allow employees to share their proposed location schedule and see who else is attending in-person.
- ✓ **In-person events:** Easily communicate your intention to work together with an in-person meeting invite.
- ✓ **Hybrid RSVP:** Meeting participants can share whether they attend in person or remote.
- ✓ **Places card:** Easily see who's coming into the office and adjust your location plan, directly from your new Teams or Outlook Calendar.
- ✓ **Workplace presence:** Add location to your presence signal to indicate when you're in the office or a particular office.



Work Plans

Premium Features



Organizations with a Teams Premium license will have access to the following additional Microsoft Places features:

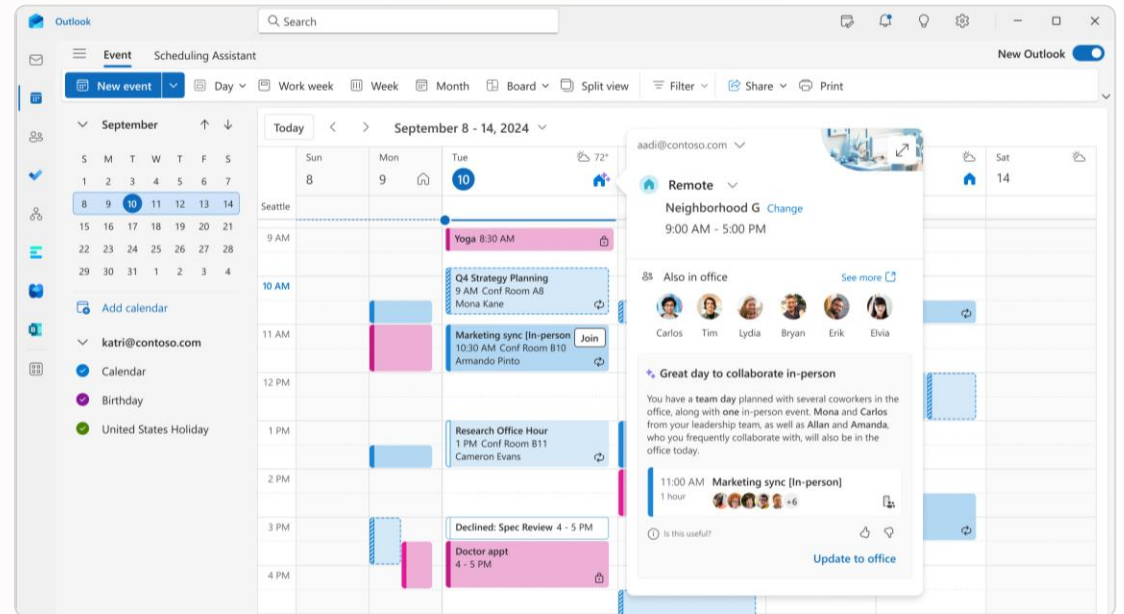
- ✓ **Places finder:** Book desks or rooms with the value of additional data like images of the space, floorplans, information about technology available.
- ✓ **Intelligent suggestions:** Recommendations in Places card to update work location to 'Office', quick book suggested rooms, and other helpful hints.
- ✓ **Places explorer:** Get a singular view of the people, spaces, and experiences at each workplace location.
- ✓ **Space analytics:** Get access to intent and actual occupancy and utilization data.
- ✓ **Auto release policies:** Allow reserved rooms to be automatically released if unoccupied.
- ✓ **Individual desk booking:** View individual desks in Places finder, filter by sections, and book a specific desk or group desks together.
- ✓ **Team guidance:** Find the best work patterns for teams by establishing expectations and adjusting the rhythm to meet the needs of the group.
- ✓ **Quick book:** For in-office meetings without a space booked, get recommendations for each meeting for the day and book at once in bulk.

Copilot Features



Organizations with a Copilot license will have access to the following additional Microsoft Places features:

- ✓ **Copilot in Places – Managed booking:** Book a room for a reoccurring meeting and manage the room through any room declines.
- ✓ **Copilot in Places – Recommended in-office days:** Copilot recommends going into the office today based on scheduled in-person meetings and your team's planned attendance.
- ✓ **Copilot in Places – Space analytics explanation:** Copilot explains occupancy and utilization insights and makes recommendations.



Recommended in-office days

Key Features and Functionality



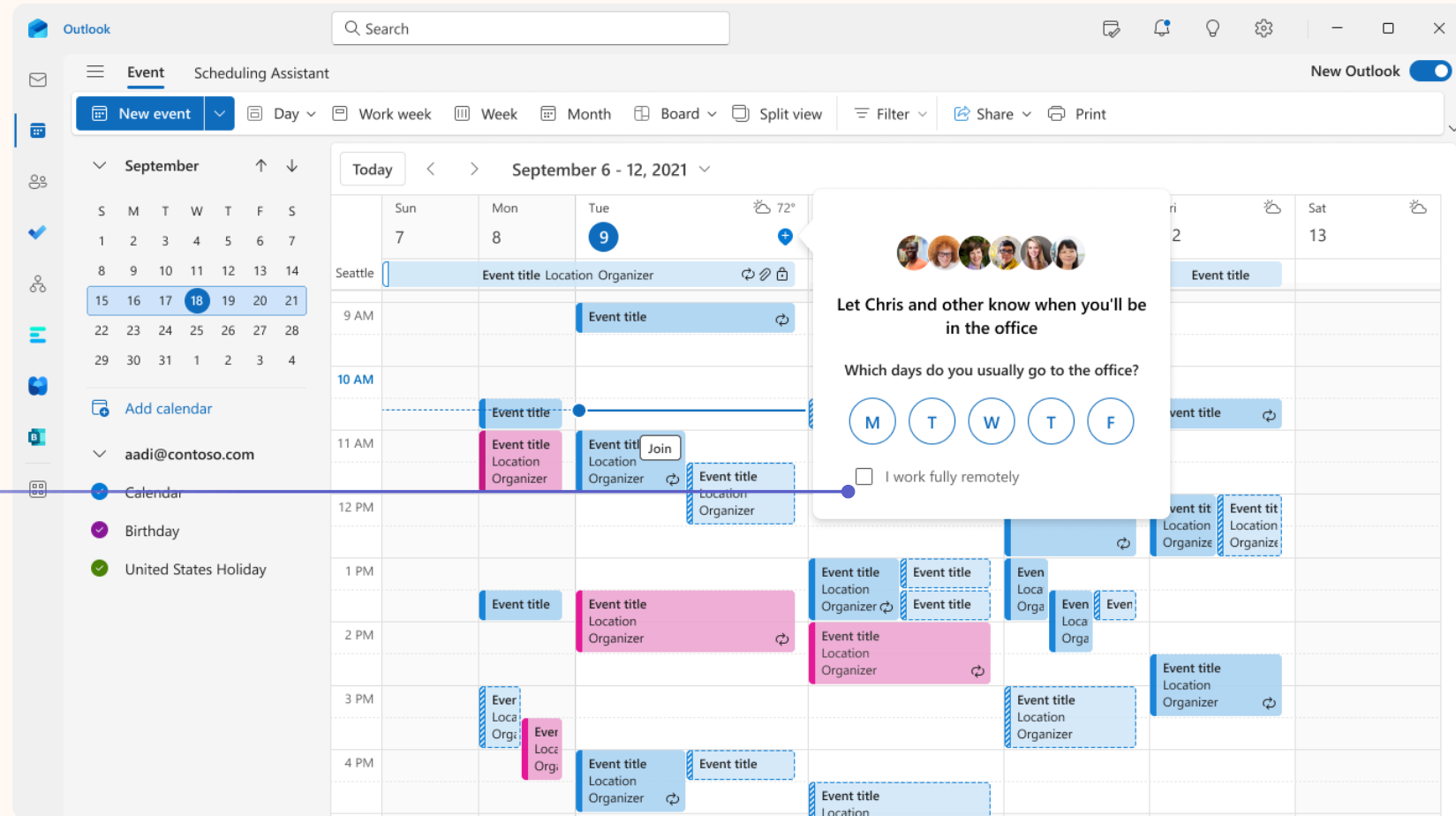
COORDINATE

Set up your work plan

Employee coordination & hybrid work planning in the natural flow of work.

Plan

Get recommendation to set up your plan and access Places from the new Teams and Outlook calendar.



COORDINATE

Create & manage work plans

Plan your week ahead and share where you'll be working with your selected collaborators.

Places

Explore

People

More

Search for buildings, people and events

+ Book

People you work with

Today < > September 6 - 10, 2024 All buildings

Mon 6

Tue 7

Wed 8

Thu 9

Fri 10

No one's at selected building

Building 2A

Aadi Kapoor

Lydia Bauer

Building G

Wanda Howard

Cameron Evans

Building F

Wanda Howard

Bryan Wright

Aadi Kapoor

Aaron Buxton

Cameron Evans

Erik Nason

Maja Majewska

Mona Kane

Ruth Bengtsson

Will Little

Building 2A

Aadi Kapoor

Cassandra Dunn

Erik Nason

Mona Kane

In the office

Aaron Buxton

Cameron Evans

Your Day

Deskpool T+P Accepted Cancel reservation

in 12 min

10:00 AM 30 min

Contoso plan review FY23

Conf Rm 4/J

+ Room

Building 4 MK MN OK +3

10:35 AM 30 min

Team Sync

Conf Rm 203

Redmond 67 ET OK

1:00 PM 1 hr

Working Session for Project X

Microsoft Teams Meeting

2:30 PM 30 min

Contoso Weekly Share-out

+ Room

Building 4 LG ET OK +8

3:00 PM 1 hr

Vision Document Review

Microsoft Teams Meeting

4:15 PM 30 min

Design Crit Session

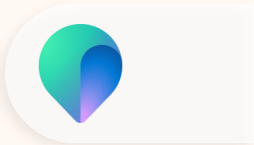
Conf Rm 8/J

Building 4 LG

Confirm
Confirm your plan for the day.

See who's here
See where your collaborators are planning to work.

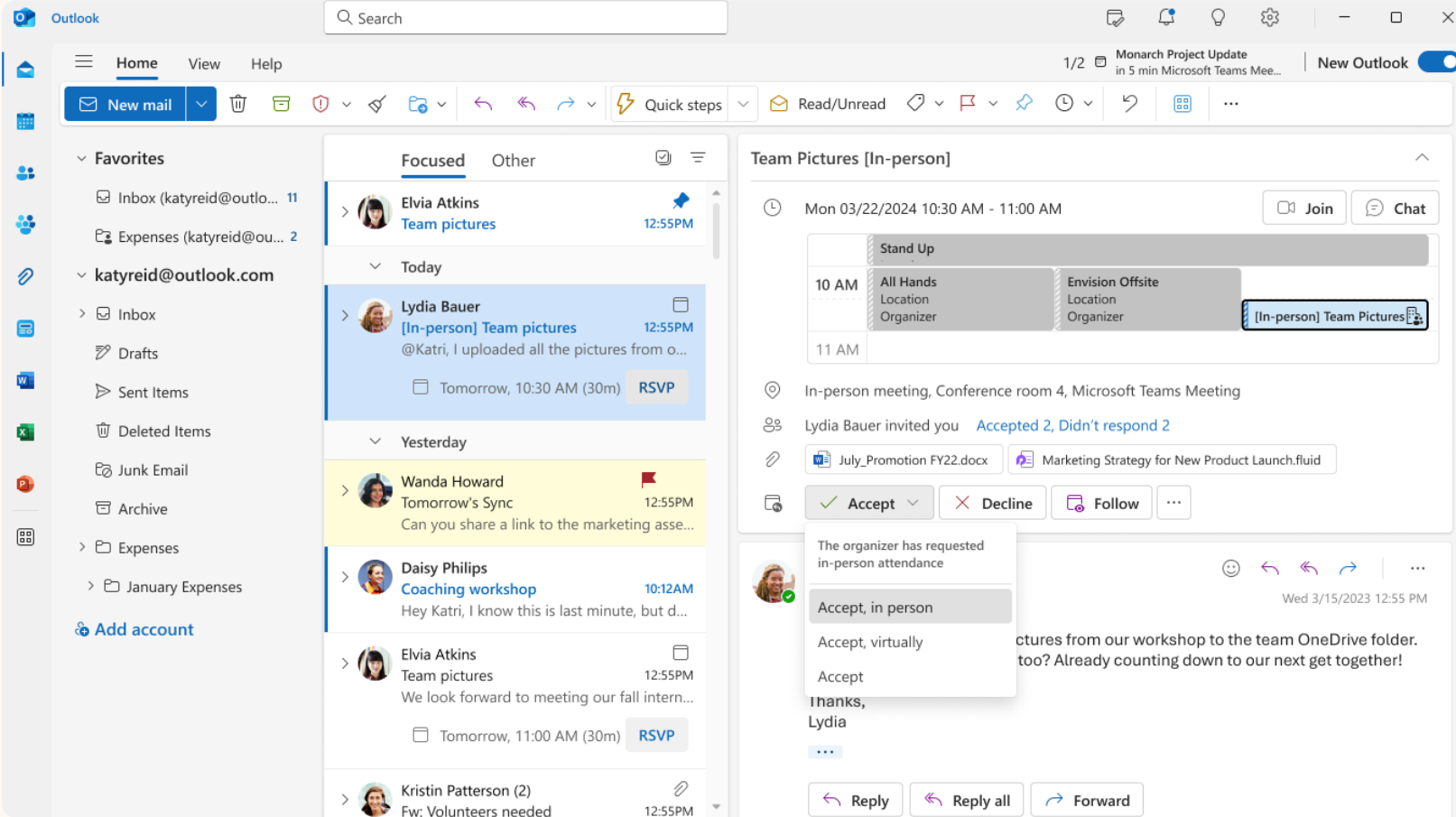
Intelligent Booking
Book a room that is convenient for you and your team.

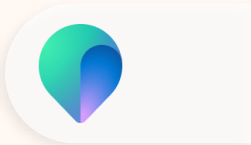


COORDINATE

Creating in-person moments that matter

Easily communicate your intention to work together with an in-person event invite. See who else is attending in-person.





COORDINATE

Room booking

Using Places Finder, make room booking decisions with additional data: Images of the space, floorplans, information about technology available.

Find a desk


Building 32

Until 1:00pm

Floor 1

Capacity


Features




Neighborhood D

Building 32 · Floor 2

13 seats available




Book




Neighborhood A

Building 32 · Floor 2

7 seats available




Previously booked




Neighborhood C

Building 32 · Floor 2

6 seats available







Neighborhood J

Building 32 · Floor 2

8 seats available

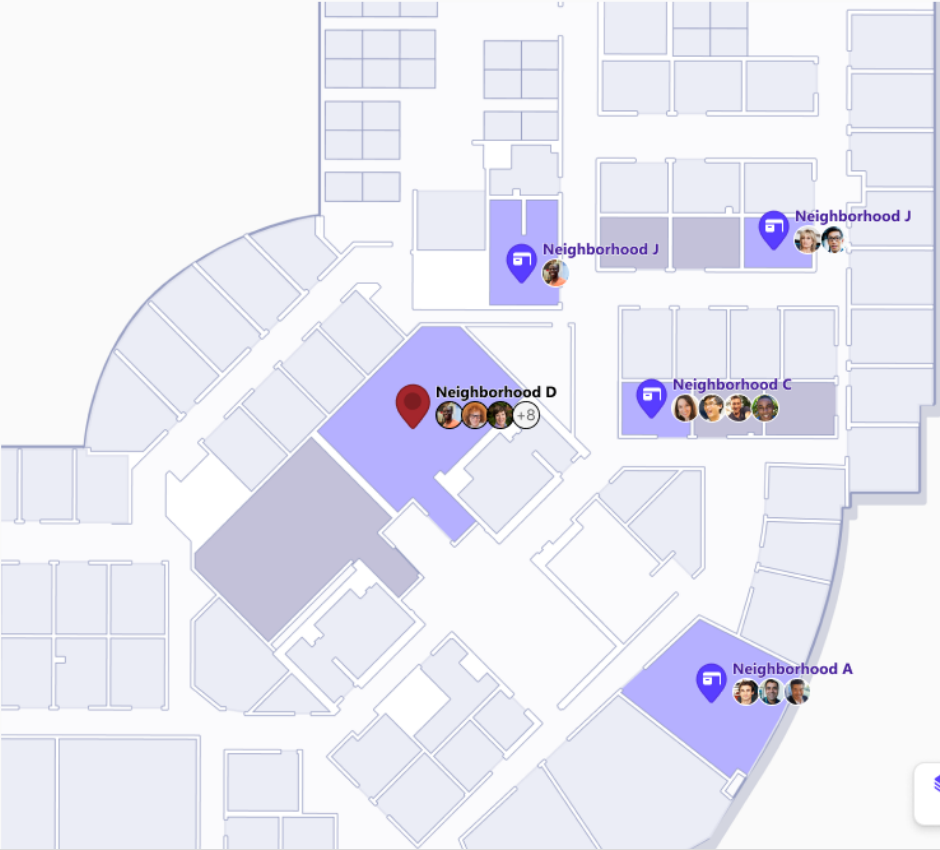




Neighborhood E

Building 32 · Floor 2

9 seats available



Neighborhood D

Neighborhood J

Neighborhood C

Neighborhood A

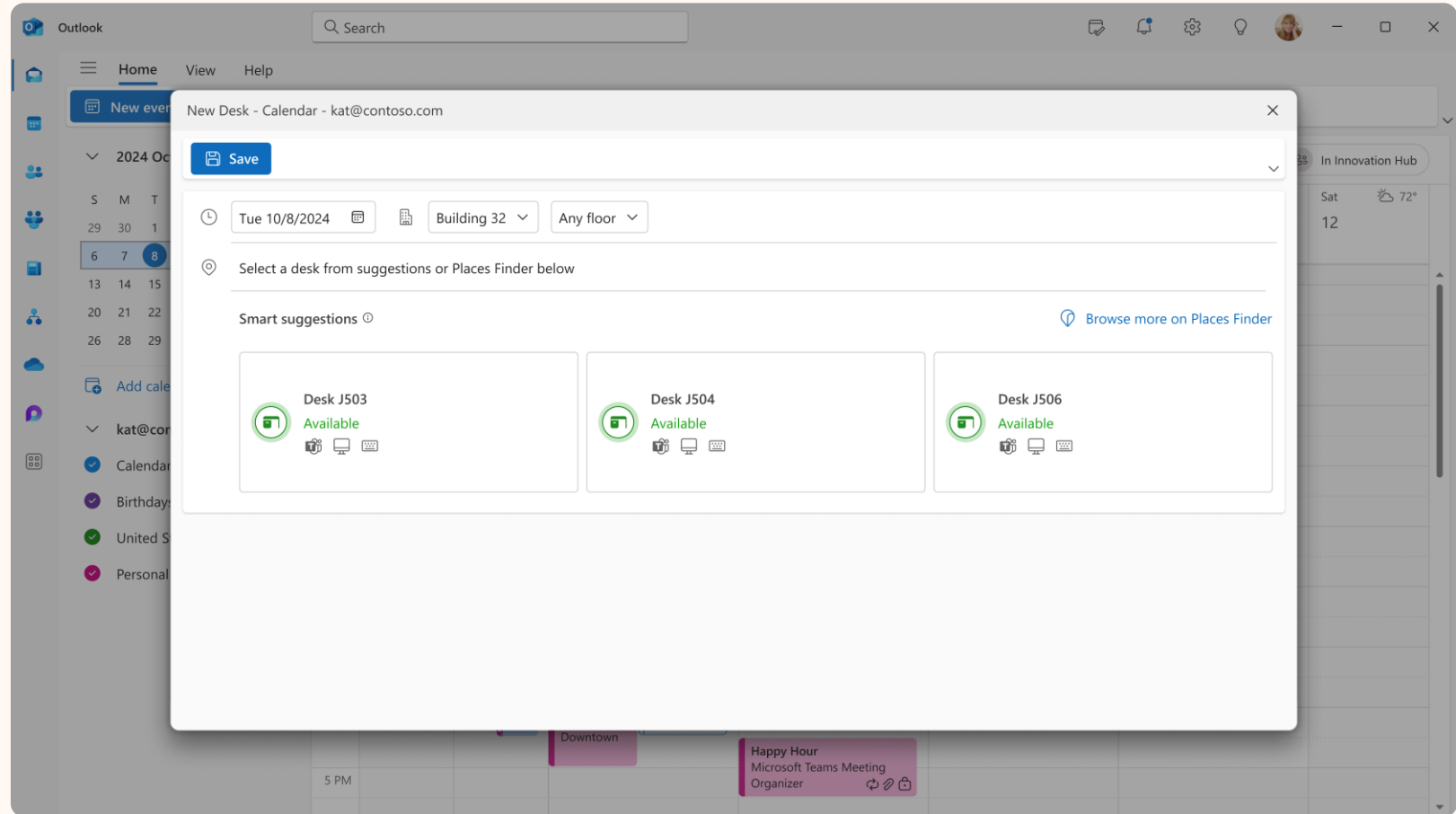
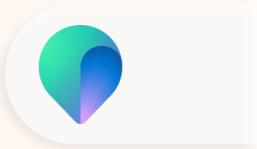
1

Microsoft Places

COORDINATE

Desk booking

Book a desk to work from for the day with additional data: Images of the desk, floorplans, information about technology available.

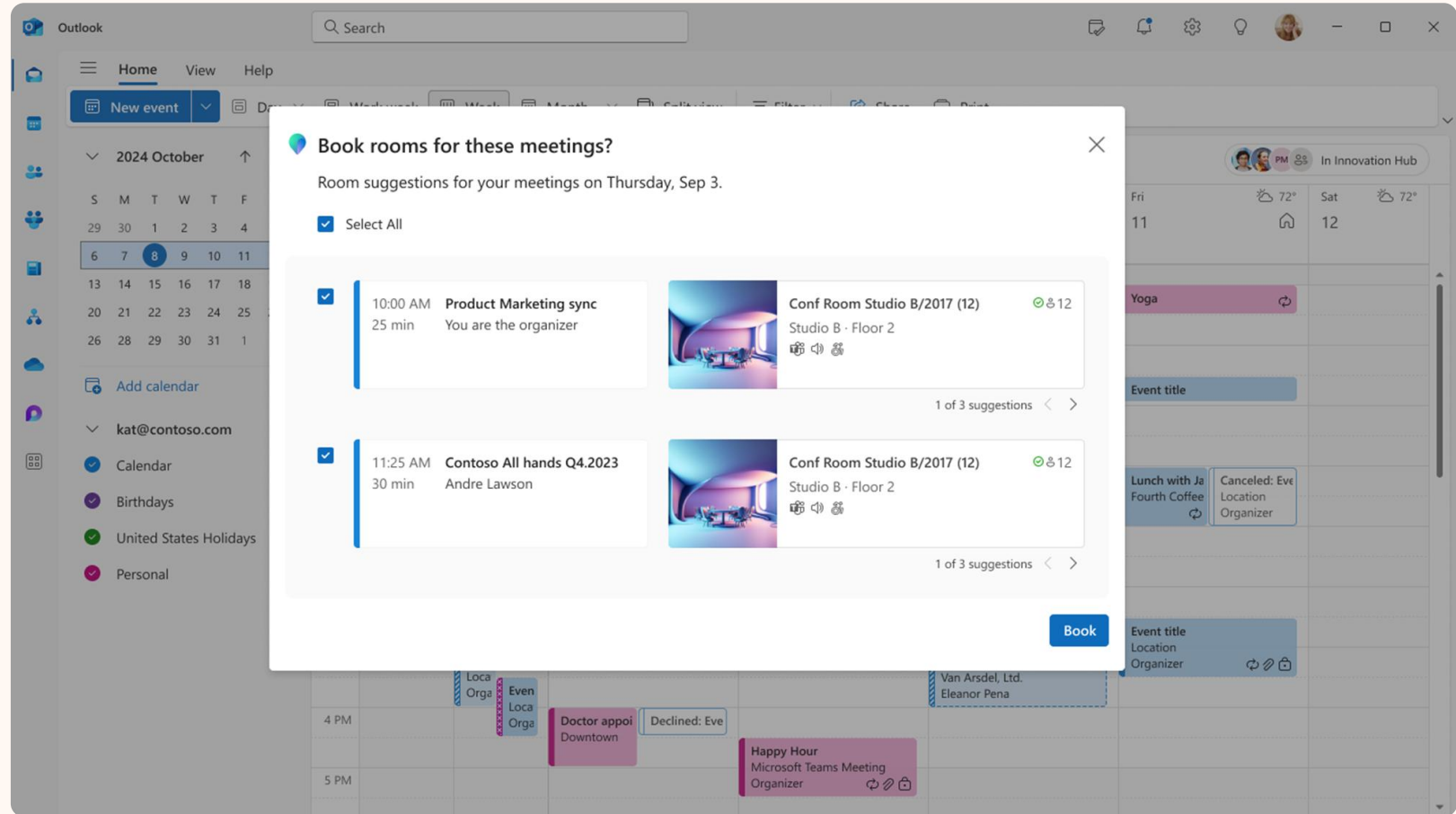
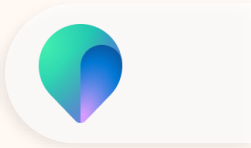


Microsoft Places

COORDINATE

Intelligent Booking

Get recommendations on
available rooms for all your
meetings for the day– and
quickly book them all at once



Microsoft Places

COORDINATE

Copilot managed booking

With managed booking, let Copilot rebook single or recurring room reservations on your behalf based on room availability

New Event - Calendar - kat@contoso.com

Send

Scheduling assistant

Busy

15 min

Meeting options

Apps

Calendar (kat@contoso.com)

Research readout

Online meeting

Kat Larsson

Elvia Atkins

Kevin Sturgis

Lydia Bauer

Optional

Tue 11/10/2023

10:30 AM

to

11:00 AM

Make recurring

All day

Conf room Studio B/2001

Conf room Studio B/2017

In-person event

Copilot will rebook if the room declines or the meeting is rescheduled

Edit

Add a description or attach documents

Add an agenda

Places Finder

Rebook declined rooms

Browse rooms

Studio B

2

Capacity

Features

Conf Room Studio B/2001

Studio B · Floor 2

12

Conf Room Studio B/2005

Studio B · Floor 2

12

Conf Room Studio B/2030

Studio B · Floor 2

12

Conf Room Studio B/2013

Studio B · Floor 2

12

Conf Room Studio B/3291

12

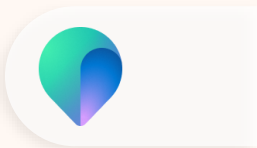
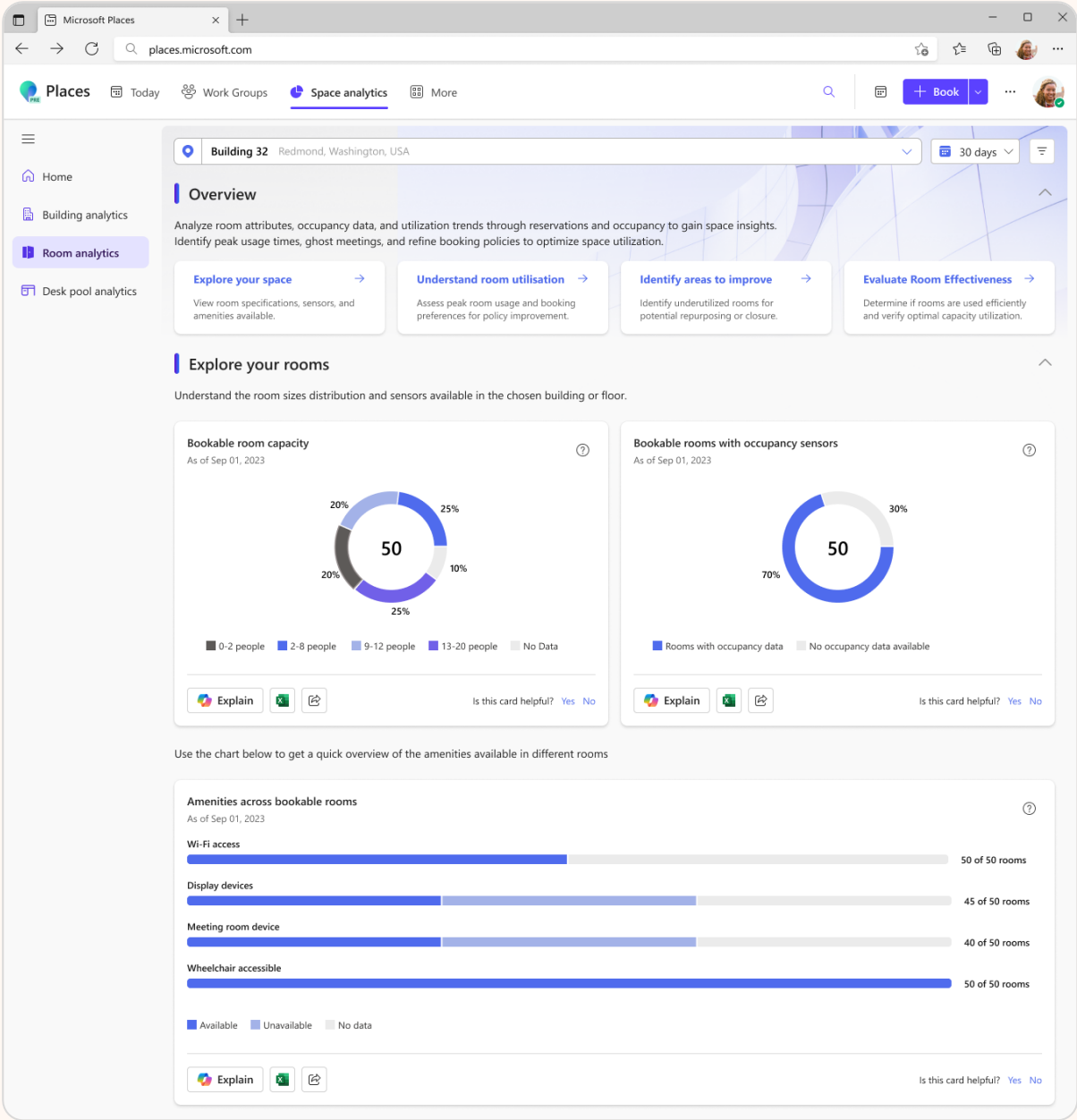
OPTIMIZE

Manage your workspaces

Assess the spaces you have by size, sensors, and capabilities.

Determine if there is enough signal to understand actual vs intent occupancy.

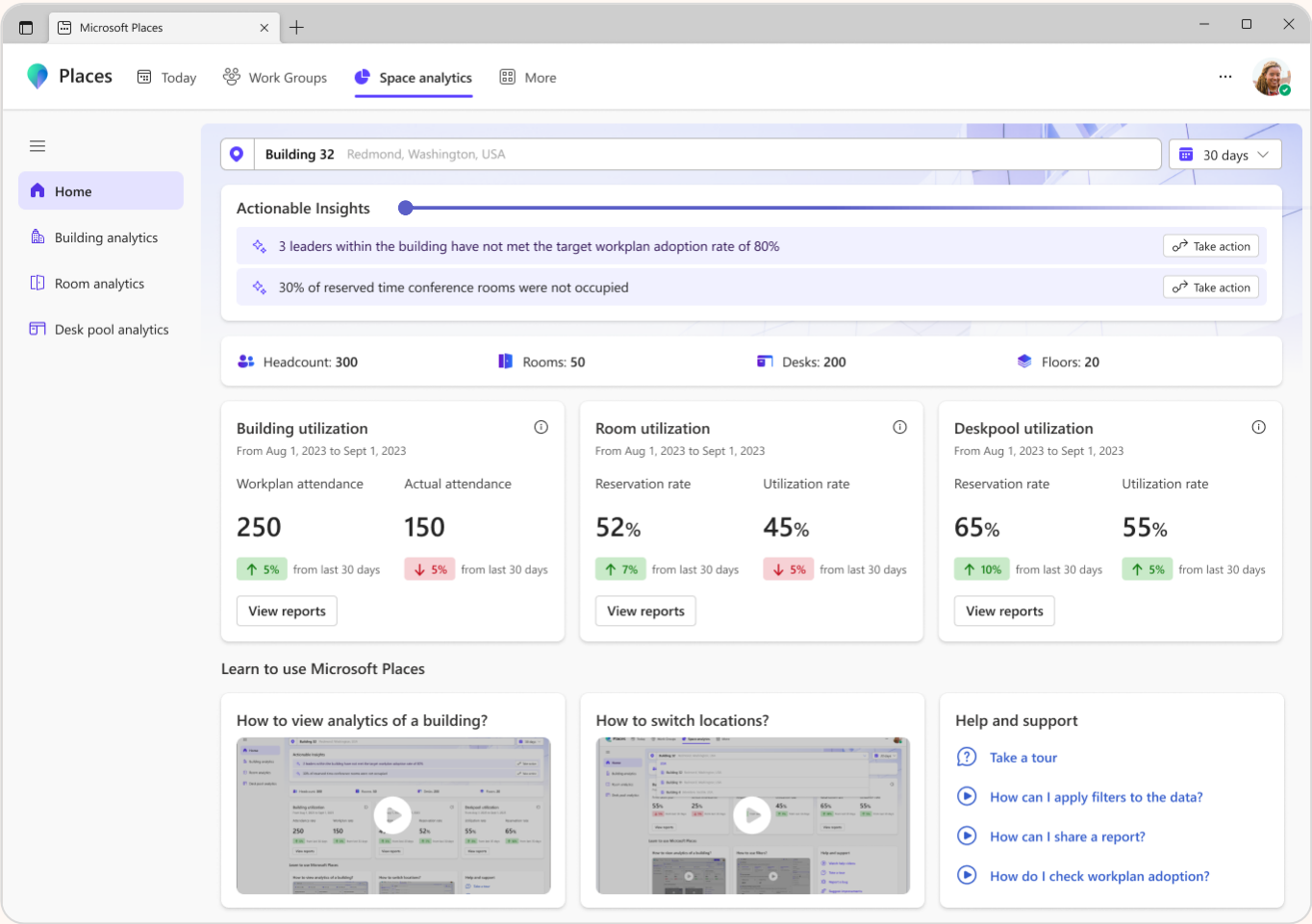
Identify if there are ways to improve or increase capabilities or types of spaces.



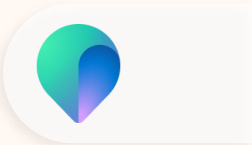
OPTIMIZE

Understand utilization

Evaluate work patterns and trends with intent vs. actual occupancy reporting.



Actionable Insights
Get suggestions about how to adjust your space based on occupancy reporting



SharePoint agents



Unlock more value from your SharePoint content



Ready-made or make your own

Use the ready-made agent or create a custom agent with specific SharePoint content



Easy to share

Just like other Microsoft 365 apps, share the link via email or Teams chat



Increase collaboration

Add to a Microsoft Teams chat and @mention the agent for instant interaction



Extensible

Launch Microsoft Copilot Studio directly from SharePoint for deeper customizations



Secure

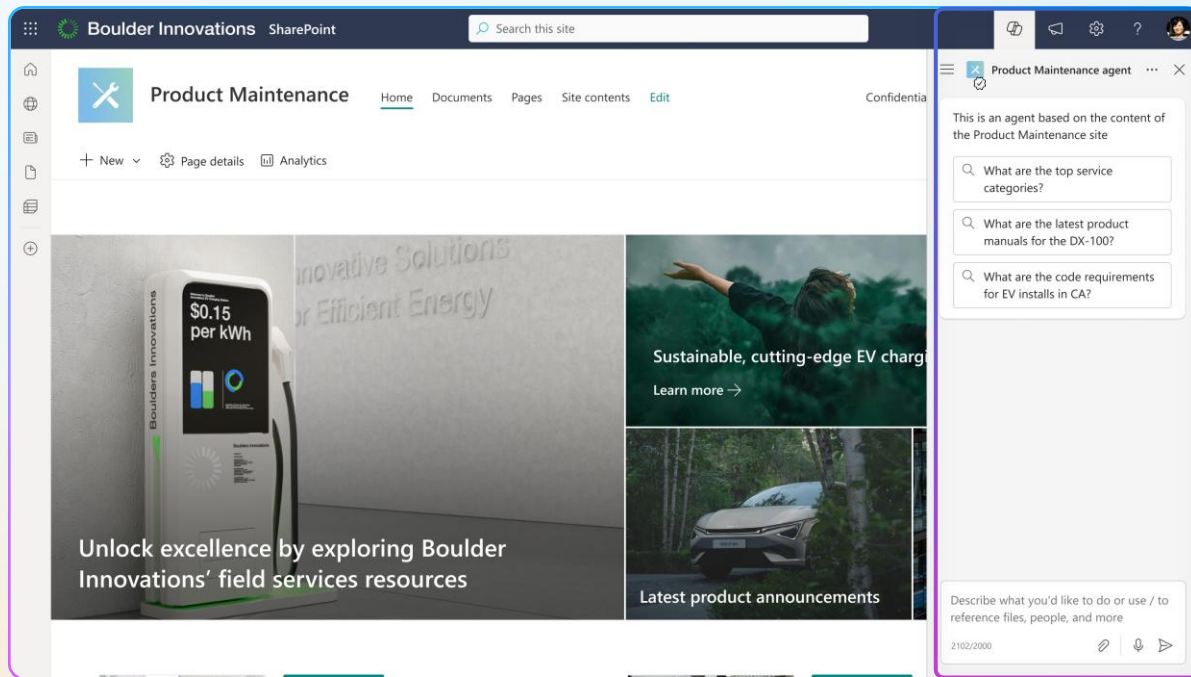
Defaults to your existing SharePoint permissions and sensitivity settings

The screenshot shows a SharePoint site for 'Boulder Innovations' with the title 'Product Maintenance'. The left sidebar shows navigation options: Home, Documents, Pages, Site contents, and Recycle bin. The main content area displays a list of documents under the 'Documents' tab. The list includes folders like 'Current Deployments', 'Parts & Inventory', 'Product Failure Reports', and 'Service Manuals & Documentation', as well as files like 'City ordinances checklist.docx', 'PSE regional cost analysis.xlsx', 'RMC 21.40.030 - EV Charging Stations.pdf', 'Rollout announcements.docx', and 'Site deployment process.pptx'. Each item shows its modified date and the user who modified it. A dashed blue circle highlights the 'Create an agent' button in the top right corner of the document list.

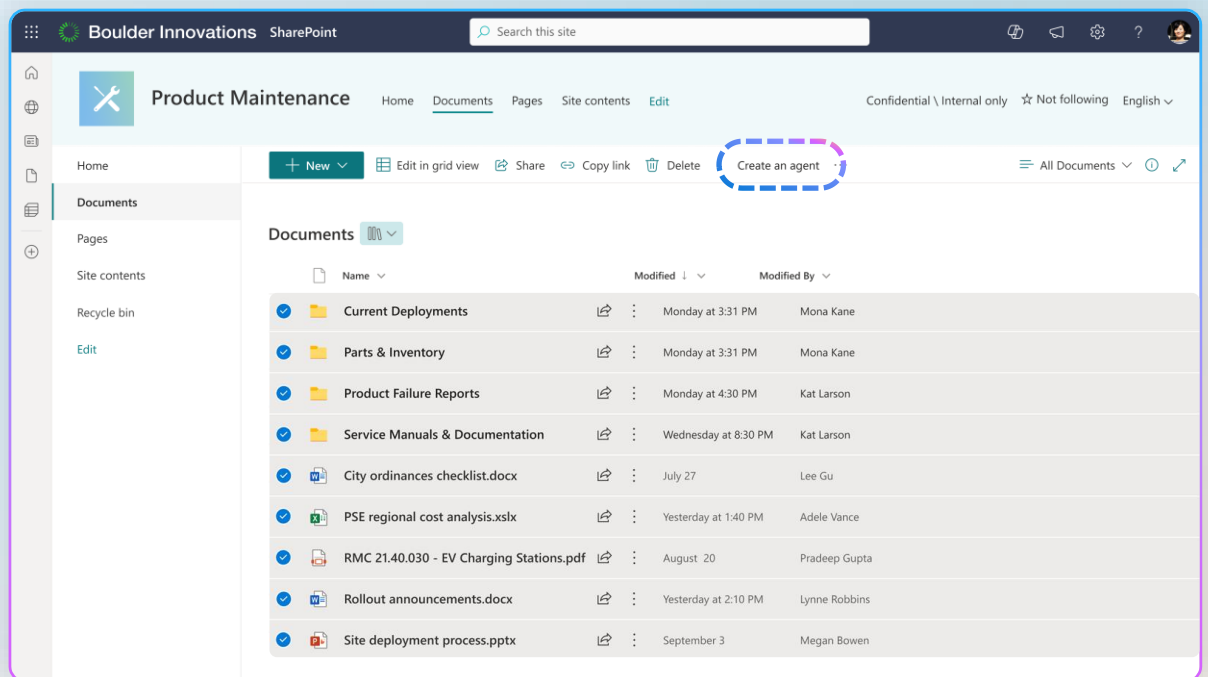
See agents in action!

Enable smarter decisions, get faster results

SharePoint agents scoped to specific SharePoint content for your business needs

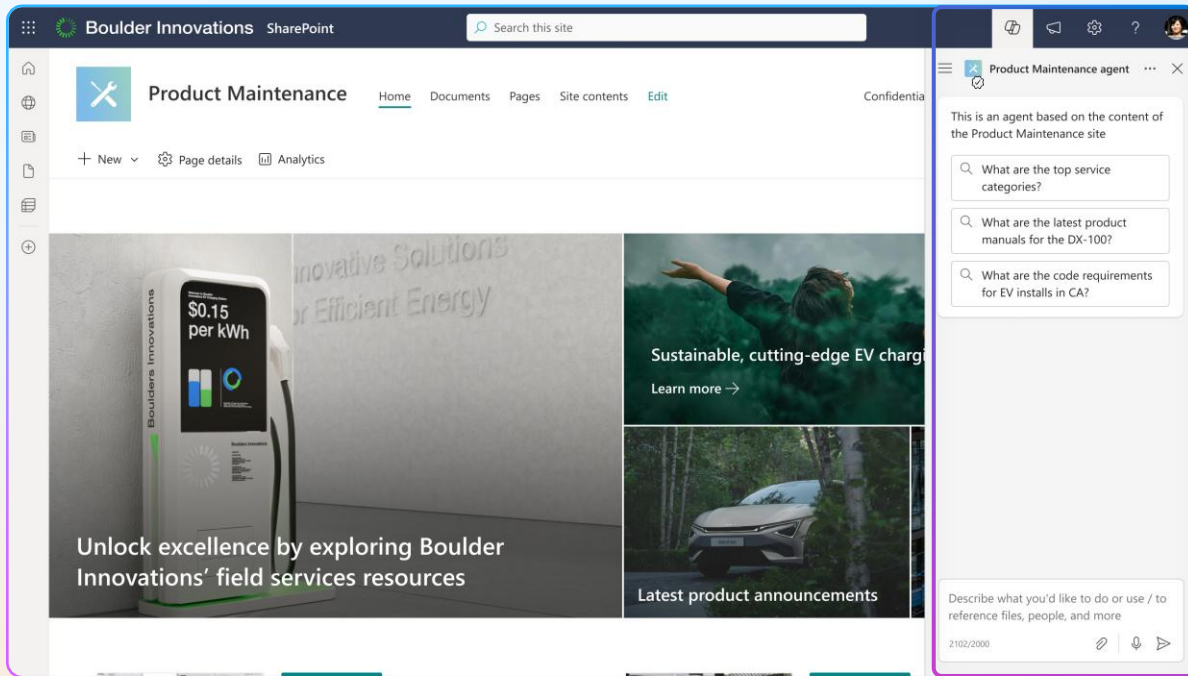


Scoped to your SharePoint site



Tailored to your projects

Every SharePoint site now includes an agent ready to use



Scoped to your SharePoint site

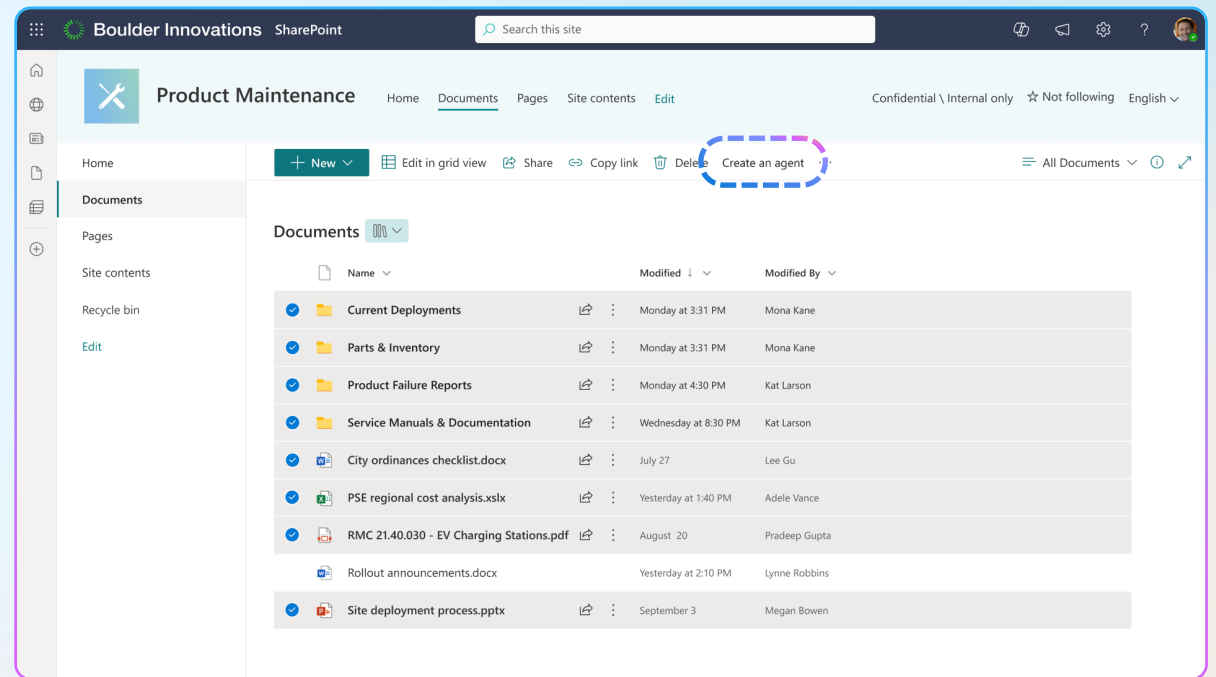
Use the ready-made agent scoped to a SharePoint site (e.g., SharePoint for a product launch)

- Grounded to a SharePoint site
- "What is the final decision on the product launch date?"
- The agent can be used by every member of the site
- No need to comb your site content to find answers
- Always available, get value immediately

Create your own agent scoped to content you choose

Create an agent based on selected sites, files or folders for a particular purpose (e.g., licensing and pricing documents for the new product launch)

- Grounded to selected sites, files, folders
- Can be customized
- “Compare the different SKU features”
- Share the agent with members of the site
- @mention the agent in Teams chat to interact with and collaborate on the same knowledge base



Tailored to your projects

In a few clicks, accelerate sharing and collaboration



1

Create an agent scoped
to select SharePoint
content

2

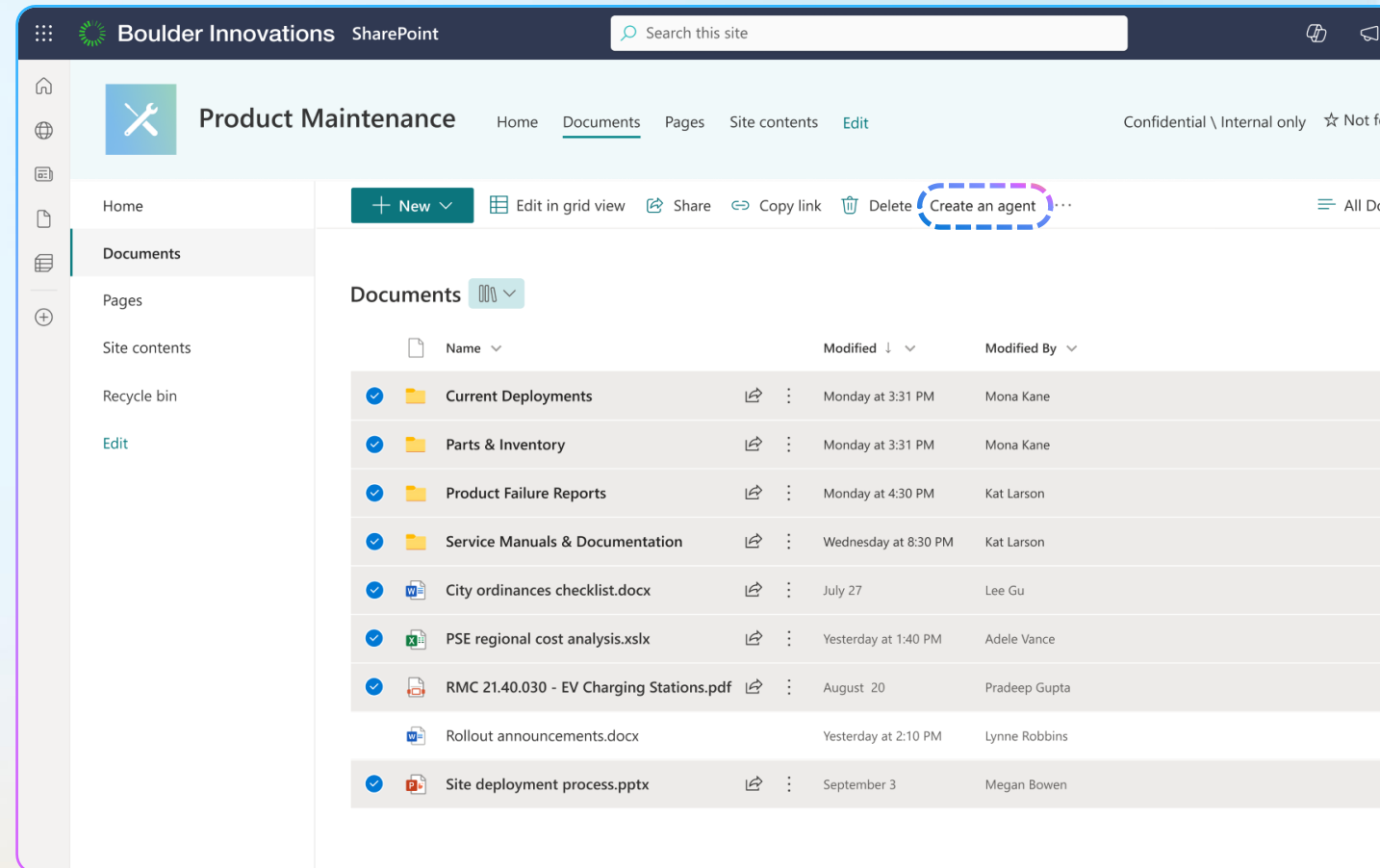
Share your agent via a
link or add to a Teams
chat

3

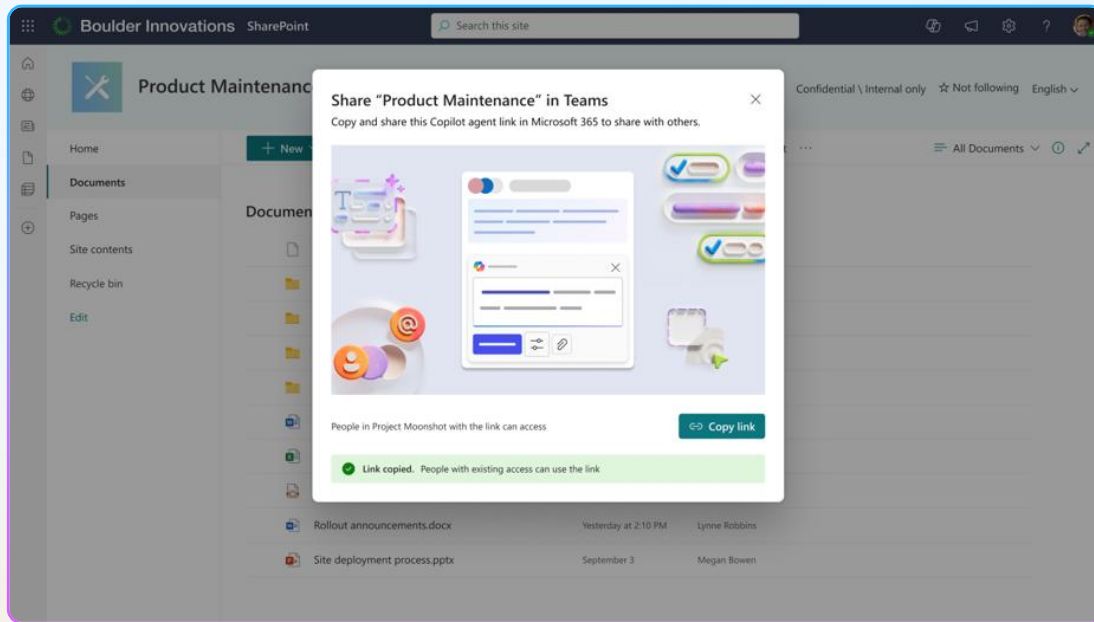
Customize your
agent's brand and
behavior (Optional)

1 Create an agent scoped to content you choose

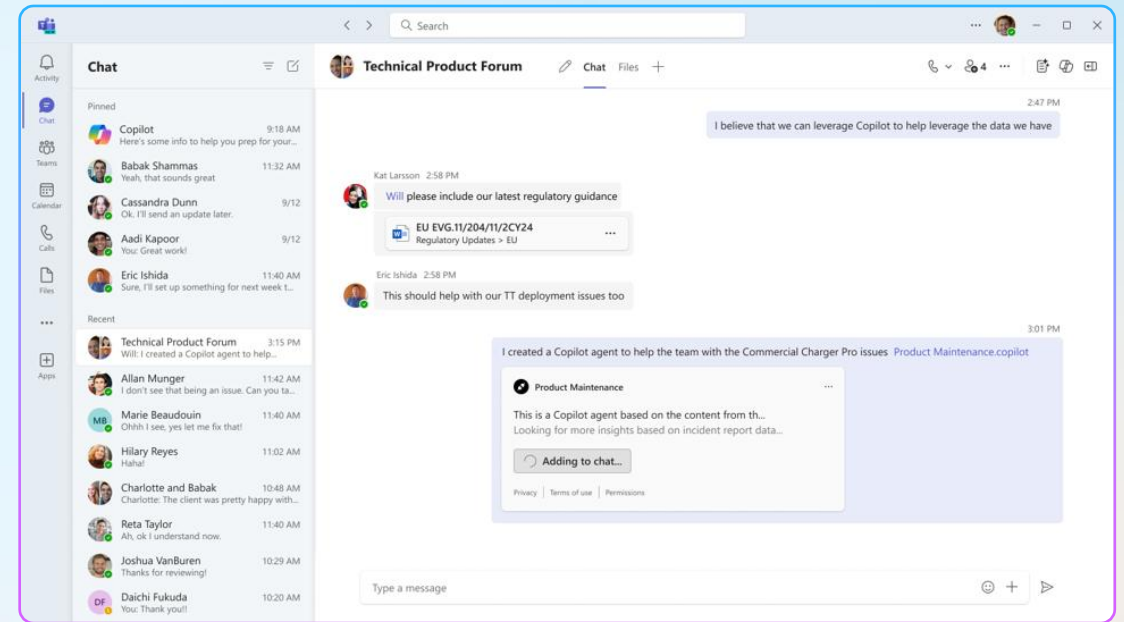
- Select specific files you want the agent to leverage
- You choose the folders or files and your agent will only reason over those selections when responding
- Begin using the agent right away or customize using the agent builder



2 Share your agent via a link or add to a Teams chat



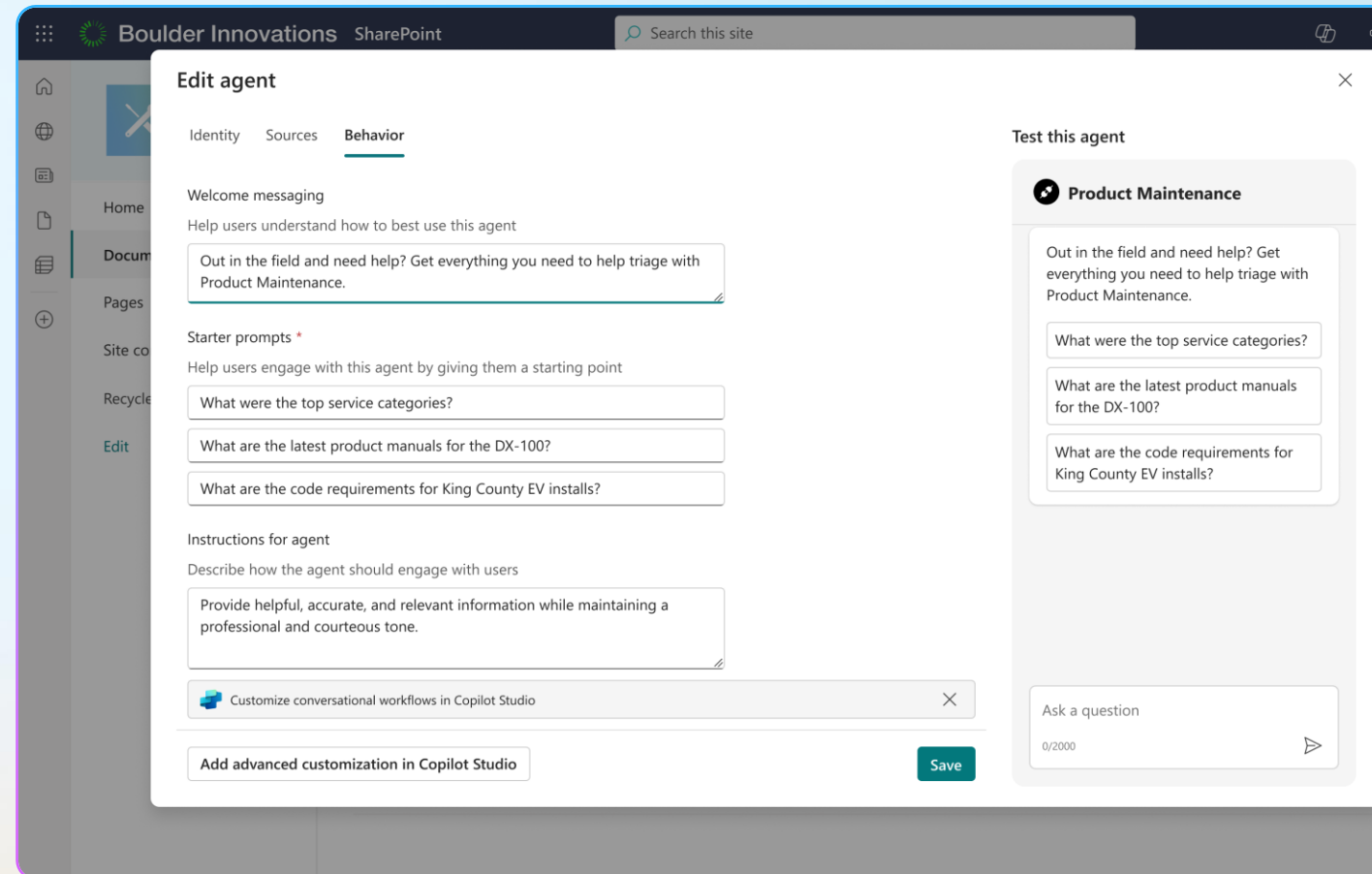
Just like other Microsoft 365 apps, create a link to share via email or Teams chat



Add the agent to a Teams chat and @mention to facilitate direct collaboration and knowledge sharing

3 Customize your agent's brand and behavior

- Give your agent a name, image, and description to help users easily recognize it and its purpose
- Add additional SharePoint sources
- Set the behavior to help answer questions, summarize information, or find files
- Launch Copilot Studio directly from SharePoint to further customize

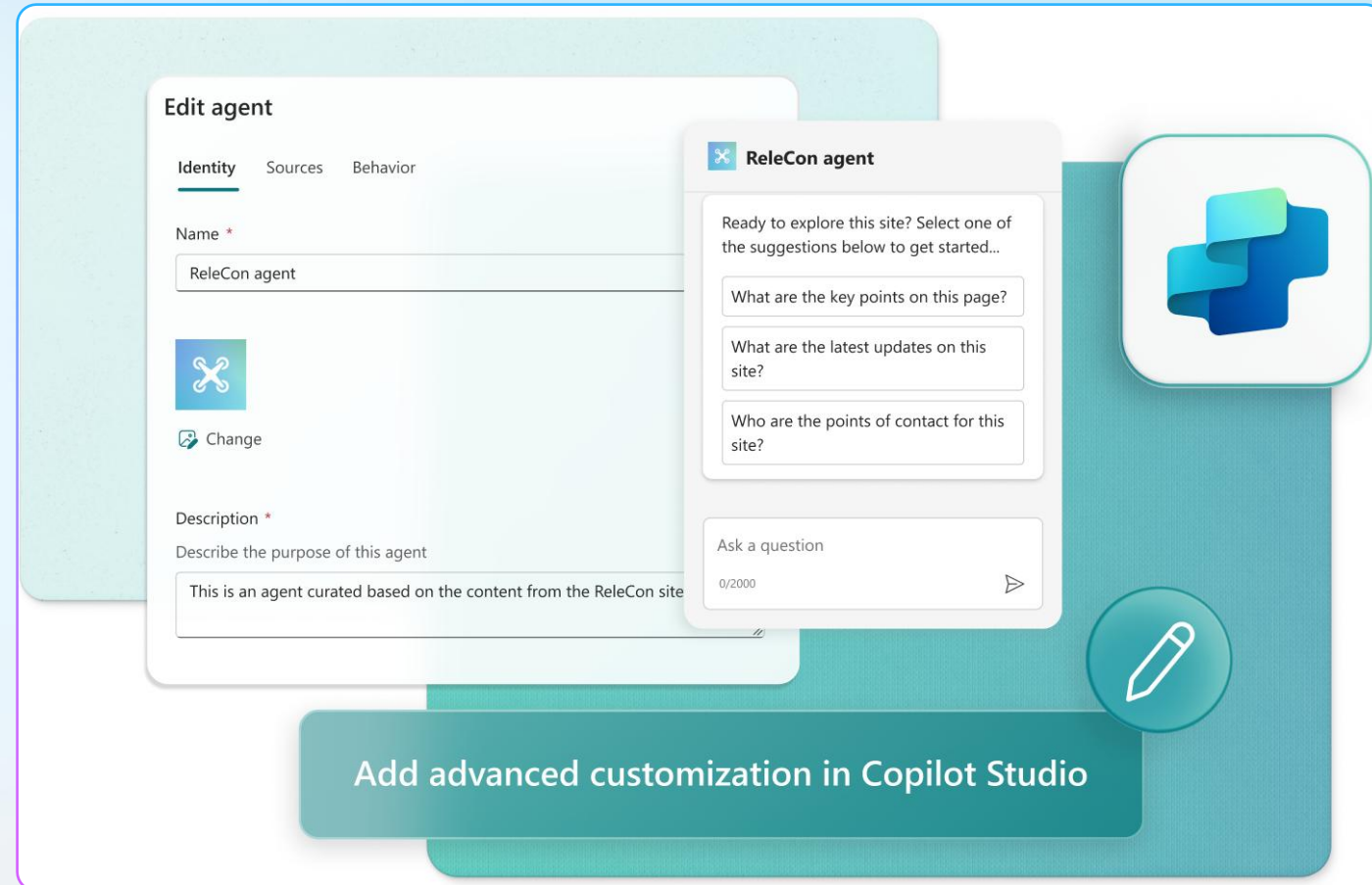


Customize further with Microsoft Copilot Studio

Add third-party sources and actions to automate workflow

Expand the content of your agent with over 1,000 different data connectors

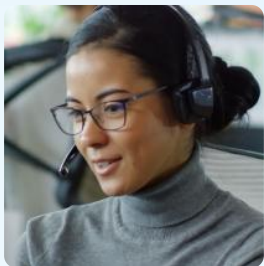
Optionally, publish via Copilot Studio, to make available across SharePoint, Teams, and Microsoft 365 Copilot for your organization



* Product images subject to change

Feature currently in private preview

Use agents to help achieve real outcomes



Customer Service



Sales



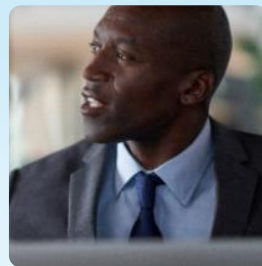
Finance



Marketing



HR



Legal



IT

Business outcome	Lower average resolution time (ART)	Increase sales conversation rate	Lower analysis cycle time	Decrease time to market	Reduce onboarding time	Improve contract consistency and review time	Increase user satisfaction score
How agents can assist	Get precise answers faster, based on specific deployment documents	Propose product models based on specific criteria, along with recommended alternate options	Get cost savings recommendations by analyzing years of financial reports	Provide a go-to for product updates based on most current product documentation	Streamline learning and information consumption with role specific onboarding agents	Access to contract expertise, similar docs, and specific criteria when reviewing documents	Analyze customer feedback for trends and opportunities to inform product roadmap



Reallocate time to higher-value tasks

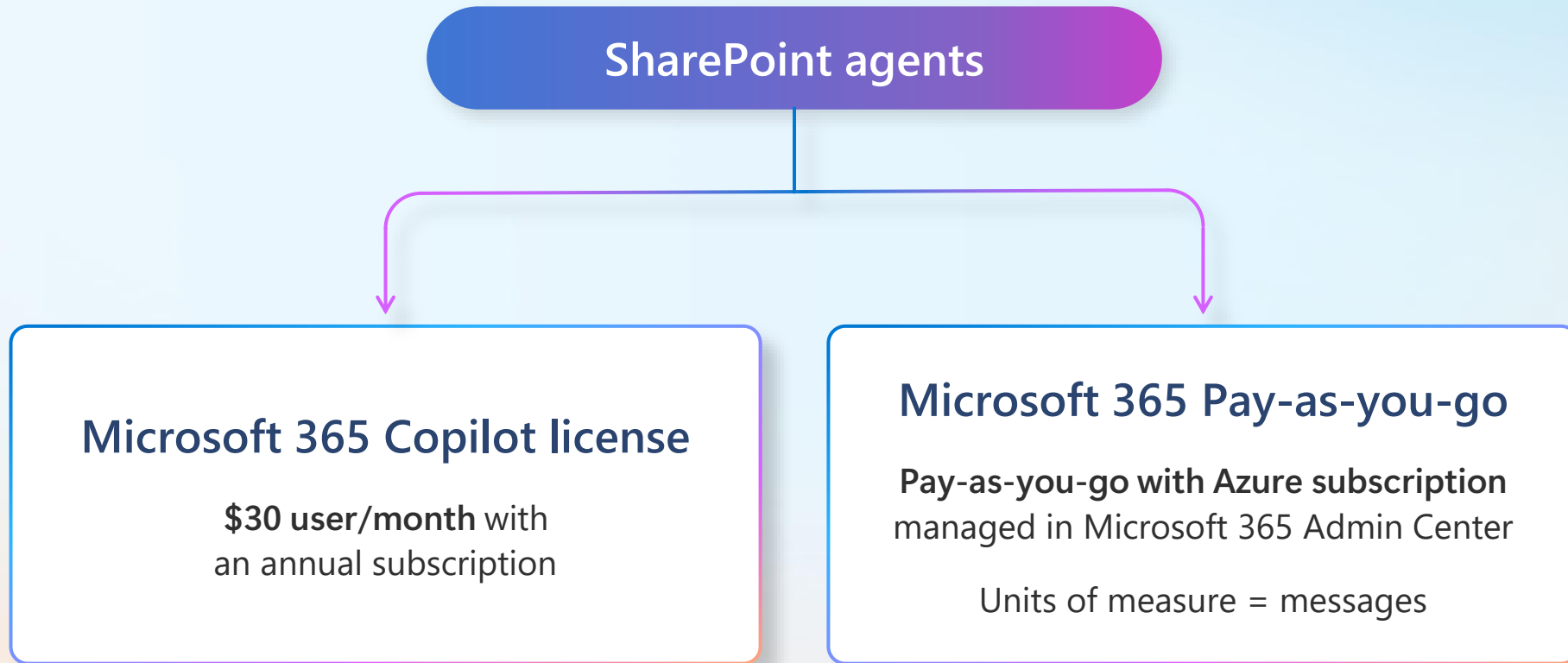


Complete higher-value tasks faster



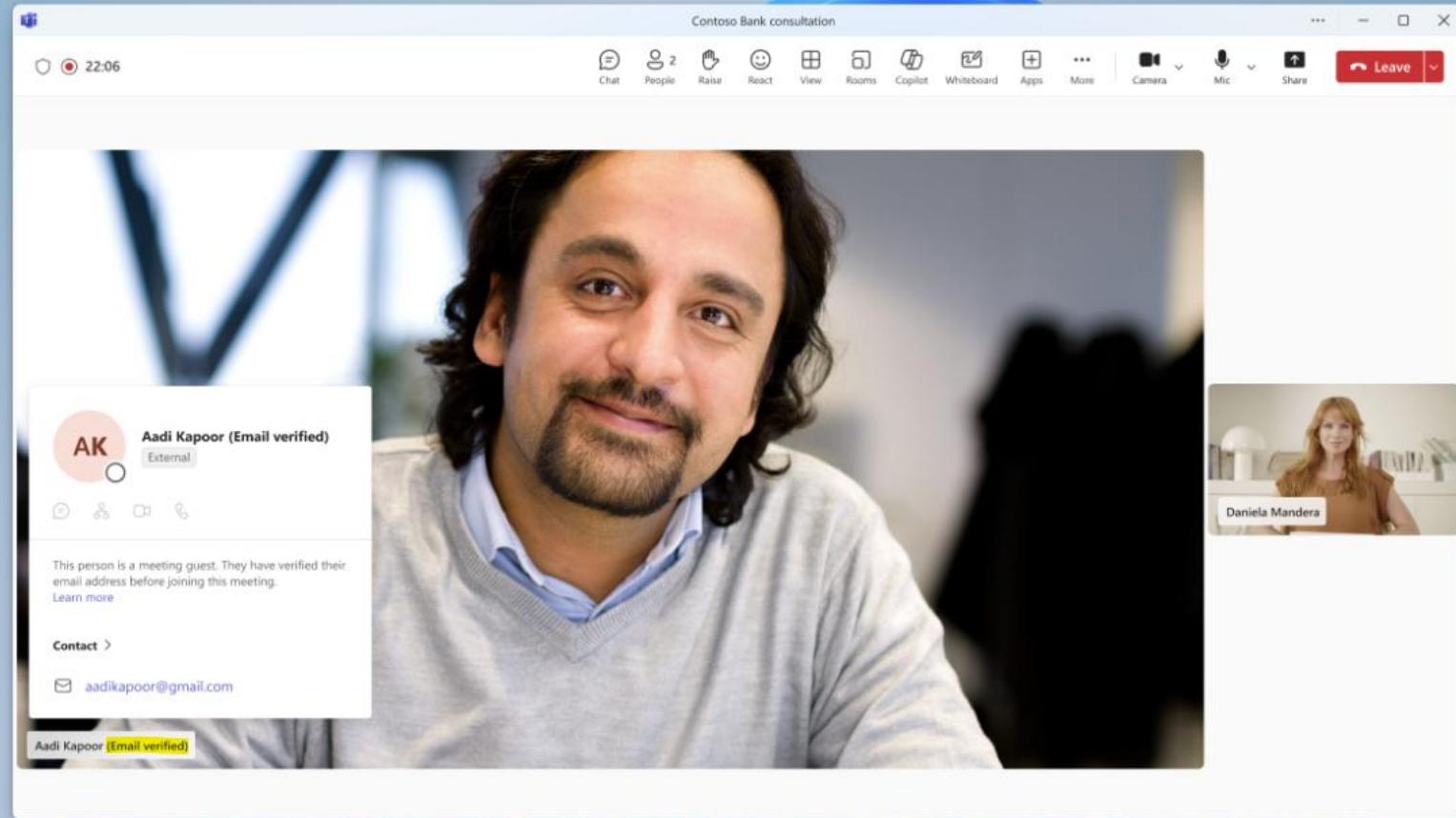
Complete more of the same tasks

Microsoft 365 Copilot subscription or pay-as-you-go meter option available



Enhance meeting security with Teams Premium's email verification for external meeting participants

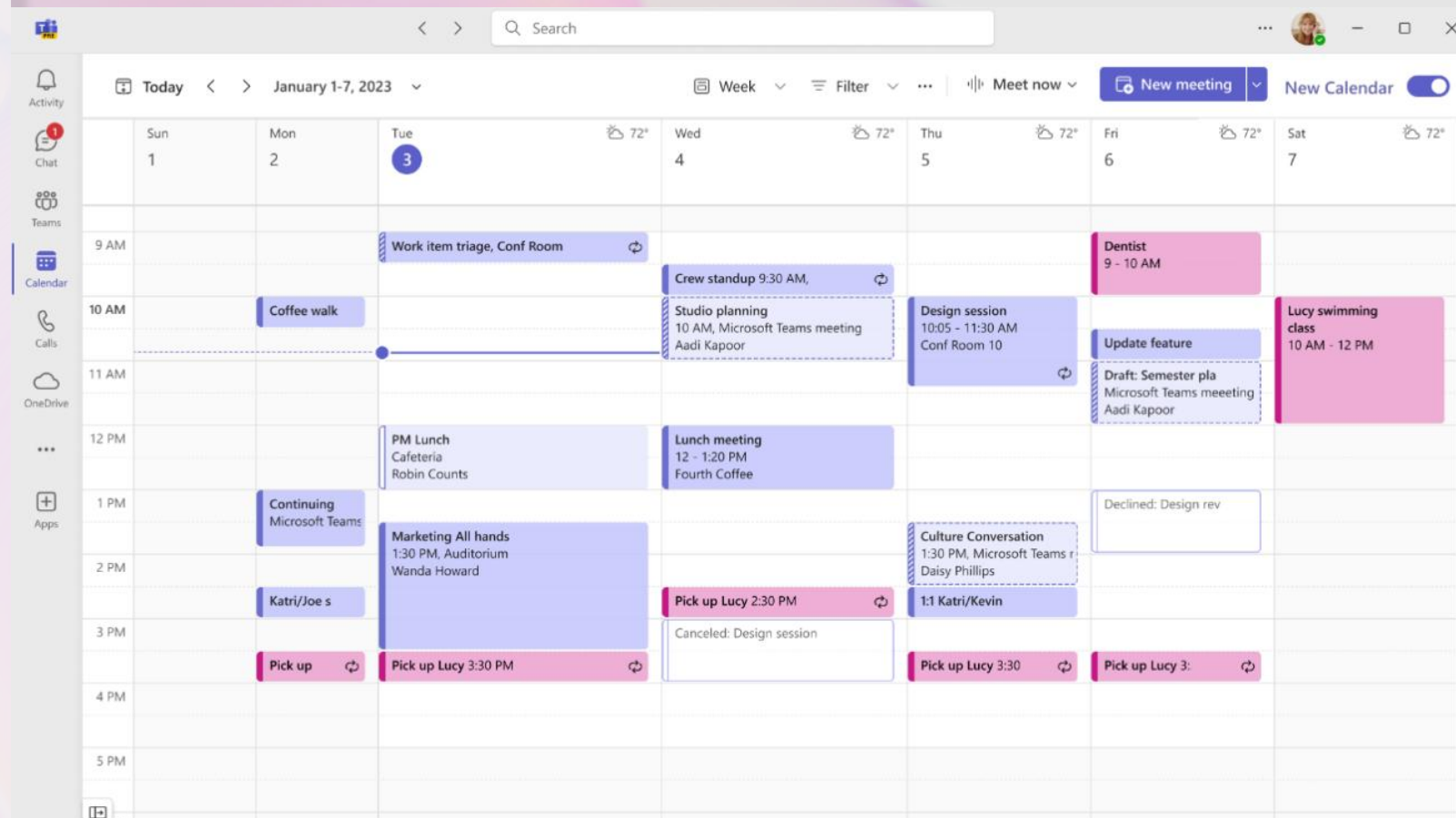
Meeting organizers can now require external participants to verify their email addresses with a verification code before joining the meeting. Once verified, participants will appear in the meeting with the 'Email verified' label, offering a more reliable way for organizers to manage external participants.



[Enhance meeting security with Teams Premium's email verification for external meeting participants | Microsoft Community Hub](#)

The new calendar in Microsoft Teams now generally available

We are excited to announce that the new calendar in Teams is now generally available for commercial customers. The new calendar is designed for familiarity and reliability, while incorporating the latest innovations in Microsoft Copilot and Places to elevate your scheduling and time management experience. The new calendar delivers a unified experience with Outlook, so you can enjoy the same modern and intelligent calendar across both Teams and Outlook.



[The new calendar in Microsoft Teams now generally available | Microsoft Community Hub](#)

Unlicensed OneDrive user accounts: What you need to know

What is happening?

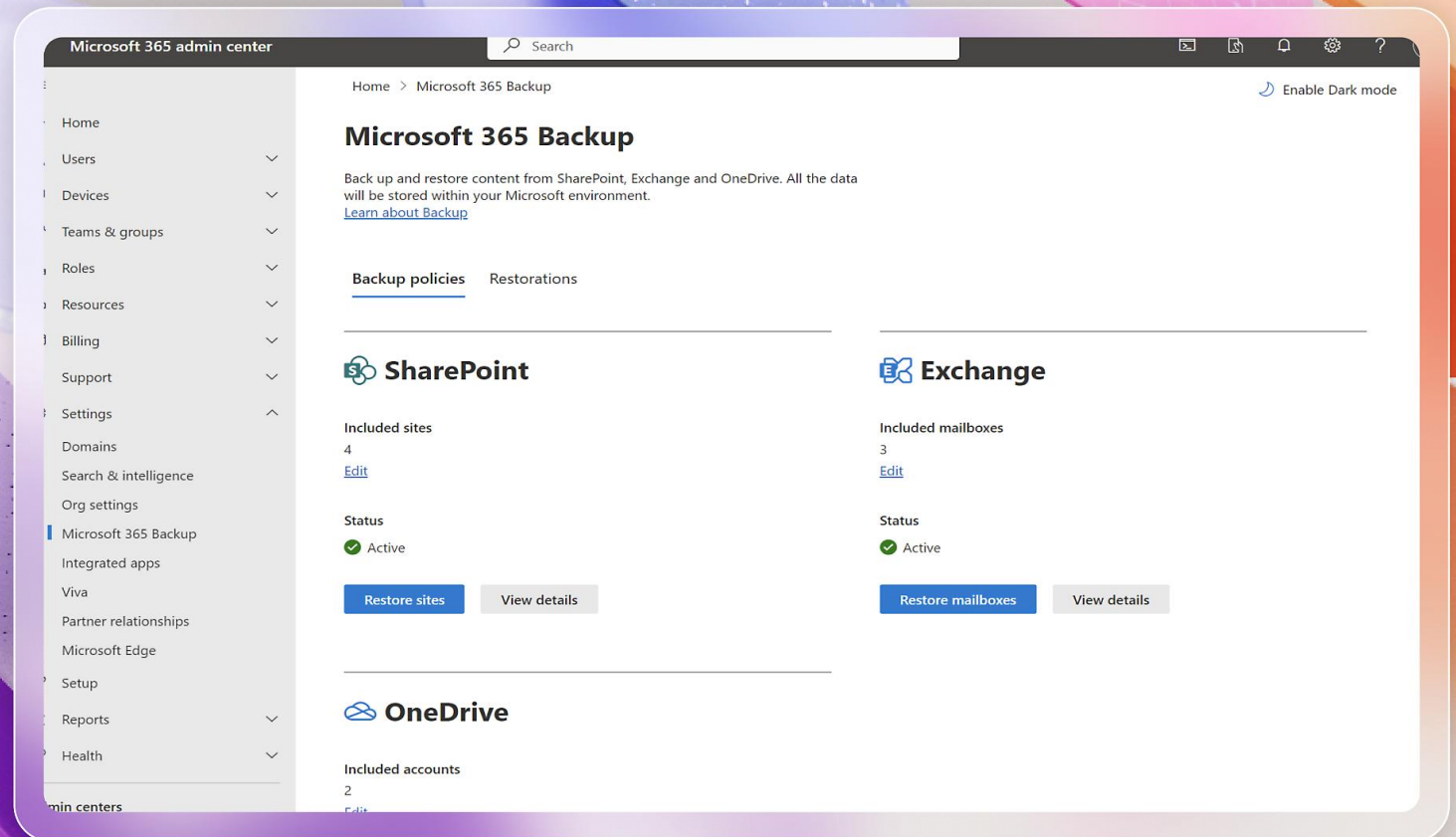
Beginning on Jan 27th, 2025, any OneDrive user accounts that have been unlicensed for longer than 93 days will be inaccessible to admins and end users. Accounts become unlicensed when the admin removes the license, or the user is deleted from Entra ID.



[Unlicensed OneDrive user accounts: What you need to know | Microsoft Community Hub](#)

M365 Backup - Granular file-level restore for SharePoint and OneDrive

Perform file-level browsing of your backups and restore files directly to your live SharePoint and OneDrive sites. This gives you the flexibility to handle smaller scale restores within the Microsoft 365 Backup tool. The full site restore capabilities already available remain the best choice for large-scale recovery operations. Granular file-level restore capability will be in preview by mid-2025.



M365 Backup - Forthcoming features

PowerShell control

Backup Admin Role

Dynamic rule-based backup

The screenshot shows the 'Microsoft 365 admin center' interface for creating a OneDrive backup policy. The breadcrumb trail is 'Microsoft 365 Backup > Create OneDrive backup policy'. A left-hand navigation pane contains icons for various admin functions. The main content area is titled 'Create a rule' and includes a progress indicator with four steps: 'Overview' (checked), 'Choose selection method' (checked), 'Create a rule' (active), and 'Review and finish' (unavailable). Below the progress bar, a message states: 'Accounts that match this rule will be automatically added to the policy. [Learn more about dynamic rules](#)'. The 'Back up accounts in' section contains two expandable panels. The 'Distribution lists' panel is open, showing an 'Add' field with two selected items: 'All Team' (AT) and 'Team 1' (T1). The 'Security groups' panel is also open, showing an 'Add' field with the placeholder 'Type to search' and a 'Suggested' list containing 'All company' (AC), 'Product leaders' (PL), and 'Finance leaders' (FL). A 'Show more results' link is at the bottom of the suggested list. At the bottom of the page, there are 'Back', 'Next', and 'Cancel' buttons.

Microsoft 365 admin center

Search for users, groups, settings, and actions

Microsoft 365 Backup > Create OneDrive backup policy

Overview
Choose selection method
Create a rule
Review and finish

Create a rule

Accounts that match this rule will be automatically added to the policy.
[Learn more about dynamic rules](#)

Back up accounts in

Distribution lists

Add

All Team X Team 1 X

Security groups

Add

Type to search

Suggested

All company
Product leaders
Finance leaders

Show more results

Back Next Cancel

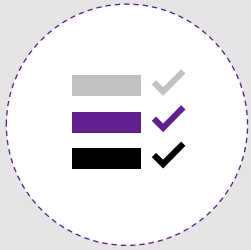
[cybersecurity](#)

Technical Presales & Deployment Services

Overview

Plan, build and grow your technical capabilities and accelerate sales

Partner organizations receive technical & business enabler guidance from a Microsoft Partner Technical Consultant (PTC) through personalized, one-to-one consultations to plan, build and publish Microsoft AI & cloud services or applications and accelerate the closure of sales opportunities.



Plan your business with Microsoft

Get help assessing your organization's technical capabilities to uncover key opportunities that can help you grow your business.



Build a service or application

From envisioning to publishing, our consultants will advise and support you.



Technical assistance for sellers

Help to create demos and proofs of concepts and remove sales blockers to help close more sales opportunities.



Grow and support your business

Consultants are here to support you in growing and enhancing your solution, even after you've built and sold your service or application.

Get started today at <https://aka.ms/tpd>. Available to partner organizations with a Microsoft AI Cloud Partner Program user account and benefits associated with a Solutions Partner designation, Partner Success Core or Expanded benefits, legacy competency or Microsoft Action Pack.

Microsoft Partner Program benefits used to engage

Technical presales and deployment services to help you deliver services and applications faster.

	Advisory hours	Technical sales preparation & deal enablement
Partner Launch Benefits	Not available	Not available
Partner Success Core Benefits	5	Deducts advisory hours
Partner Success Expanded Benefits	10	Unlimited
Solutions Partner	50	Unlimited
Specialization / Expert*	50	Unlimited

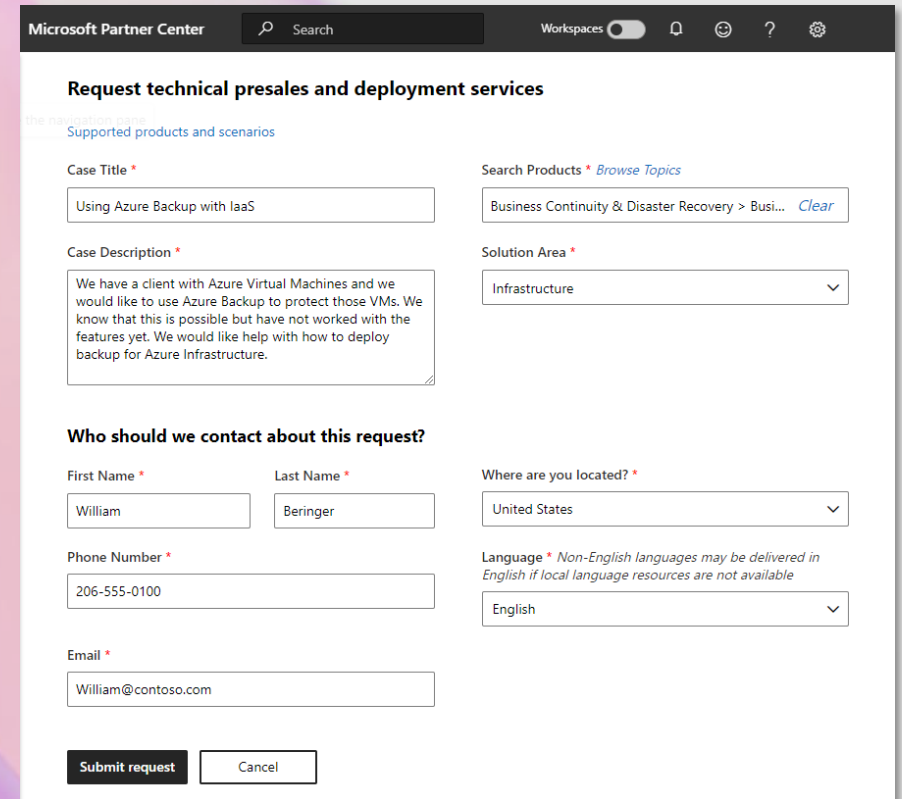
*Specialization and Expert MSP designation and TPD benefits shown are the same as, and not incremental to, Solutions Partner designation benefits.

Get the details: [Learn how to qualify for Microsoft AI Cloud Partner Program technical presales and deployment benefits.](#)

How to Submit a Technical Consultation?

Submitting a technical consultation request

1. Visit <http://aka.ms/tpd> and select 'Create a new TPD request' towards the top of the page, or log into your Partner Center dashboard and select the Benefits tile > Technical benefits. Both options require you to use your Microsoft AI Cloud Partner Program associated account.
2. Select 'Submit technical presales and deployment request.'
3. You will be taken to the request form in Partner Center and will need to complete the following details:
 - Enter a title and description of the scenario (please provide as much detail as possible including as applicable, the customer scenario and industry)
 - Use **Search Product** and enter the relevant product for your scenario (Solution Area will auto-populate once a product is selected)
 - Complete / review the contact information
4. Select 'Submit request'
5. A Microsoft Partner Technical Consultant will contact you to setup a call to scope your needs.



The screenshot shows the Microsoft Partner Center interface for submitting a technical request. The header includes the Microsoft Partner Center logo, a search bar, and navigation icons. The main heading is 'Request technical presales and deployment services'. Below this, there's a section for 'Supported products and scenarios' with a search bar and a dropdown menu. The 'Case Title' field contains 'Using Azure Backup with IaaS'. The 'Case Description' field contains a detailed scenario about Azure Virtual Machines and backup. The 'Solution Area' dropdown is set to 'Infrastructure'. The 'Who should we contact about this request?' section includes fields for 'First Name' (William), 'Last Name' (Beringer), 'Phone Number' (206-555-0100), and 'Email' (William@contoso.com). There's also a 'Where are you located?' dropdown set to 'United States' and a 'Language' dropdown set to 'English'. At the bottom, there are 'Submit request' and 'Cancel' buttons.

Microsoft Partner Center

Search

Workspaces

Request technical presales and deployment services

Supported products and scenarios

Case Title *

Using Azure Backup with IaaS

Search Products * Browse Topics

Business Continuity & Disaster Recovery > Busi... Clear

Case Description *

We have a client with Azure Virtual Machines and we would like to use Azure Backup to protect those VMs. We know that this is possible but have not worked with the features yet. We would like help with how to deploy backup for Azure Infrastructure.

Solution Area *

Infrastructure

Who should we contact about this request?

First Name * Last Name *

William Beringer

Where are you located? *

United States

Phone Number *

206-555-0100

Language * Non-English languages may be delivered in English if local language resources are not available

English

Email *

William@contoso.com

Submit request Cancel