

What's New in Security, Compliance and Identity

Technical Presales & Deployment

<https://aka.ms/TPD>

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Agenda

- Intro
- News & Updates:
 - General News and Highlights
 - Entra
 - Intune
 - Defender XDR
 - Defender for Cloud
 - Security Copilot
 - Purview
- TP&D
- Q&A



Intro

What's New in Security, Compliance and Identity

- Monthly News and Updates for all things related with Microsoft Security, Compliance and Identity with a partner focus.
- Monthly, every third Thursday at 11am GMT+1
- Technical Presales & Deployment Team:
 - André Barreiros - abarreiros@microsoft.com
 - Daniela Magalhães - daniela.magalhaes@microsoft.com
 - Marco Carvalho Cardoso – macardo@microsoft.com
 - Ricardo Trigueiro – ritrigue@microsoft.com

What's New series:

[What's New in Security, Compliance and Identity – Cloud Champion](#)

This session Today, next one in April 17th

[What's New and Highlights in Business Applications – Cloud Champion](#)

Next: April 18th

[What's New in Modern Work – Cloud Champion](#)

Next: April 29th

The background of the slide is a stylized, low-poly illustration of a laptop. The keyboard area is on the left, showing a grid of keys in various shades of blue and purple. The trackpad is visible on the right side of the keyboard. The overall color palette is cool, dominated by blues and purples, with a soft, glowing effect around the laptop's edges.

General News and Highlights

Introducing the Secure Future Initiative Tech Tips show!

- This show provides bite-sized technical tips from Microsoft security experts about how you can implement recommendations from one of the six engineering pillars of Microsoft's Secure Future Initiative in your own environment to uplift your security posture.
- Hosted by Sarah Young, Principal Security Advocate (@sarahyo) and Michael Howard, Senior Director Microsoft Red Team (@michael_howard), the series interviews a range of Microsoft security experts giving you practical advice about how to implement SFI controls in your organization's environment.
- The first episode about phishing resistant creds is live on [YouTube](#) and [MS Learn](#).
- **Upcoming episodes include**
 - Using managed identities
 - Using secure vaults to store secrets
 - Applying ingress and egress control
 - Scanning for creds in code and push protection
 - Enabling audit logs for cloud and develop threat detections

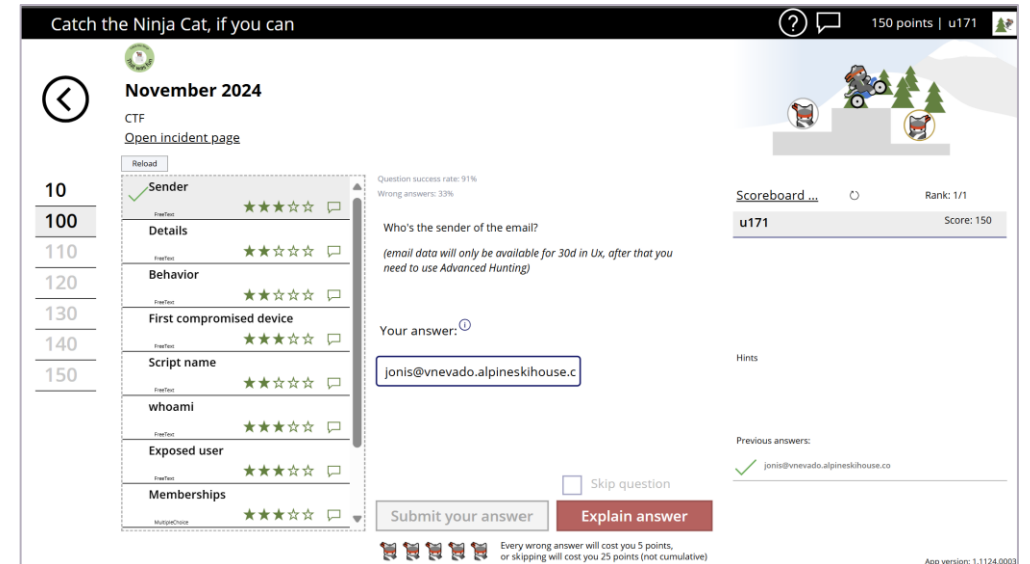


Events, Learning and Training

- [Protect your account recovery and help desks using Face check with Entra Verified ID](#)
 - March 27th
- [Level Up your Security Skills with Microsoft Security Virtual Training Days](#)
 - Mar 24-25, 2025: Defend Against Threats with Extended Detection and Response
 - Mar 27-28, 2025: Security, Compliance, and Identity Fundamentals
- [Microsoft Secure](#)
 - April 9th - AI innovation requires AI security: Hear what's new at Microsoft Secure

Blue Team Capture the Flag: Catch The Ninja

- **Catch the Ninja** is a Blue Team (CTF) with a user-friendly platform and allows participants to engage in interactive workshops, solving complex security incidents in a gamified environment.
- Supports the following Security products:
 - Microsoft Defender XDR
 - Microsoft Defender for Endpoint (MDE),
 - Microsoft Defender for Identity (MDI),
 - Microsoft Defender for Office 365 (MDO),
 - Microsoft Defender Cloud Apps (MDA),
 - Microsoft Sentinel
 - Microsoft Defender for Cloud
- Includes embedded videos to help users learn and solve challenges, making it suitable for both **beginners and experienced professionals**.
- The exercises are designed to **improve security awareness, encourage creativity, and enhance problem-solving skills**.



Interested? -> ritrigue@microsoft.com

Entra



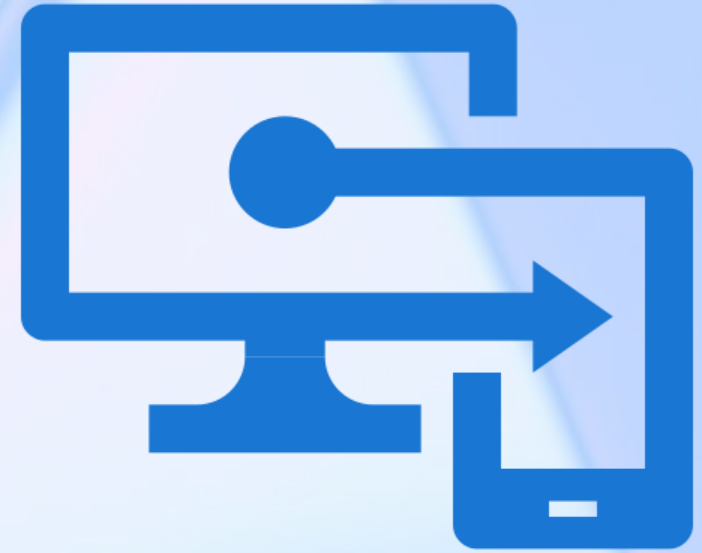
Entra Updates

- [Effective May 1, 2025, Azure AD B2C will no longer be available to purchase for new customers \(learn more in our FAQ\). Microsoft Entra External ID represents the future of CIAM for Microsoft,](#)
- [Custom SAML/WS-Fed External Identity Provider Support in Microsoft Entra External ID](#)

Report

Public
Preview

Intune



Intune updates

- New [Windows AI](#) and [Device Control settings](#) available for configuration
- [Managed Home Screen QR Code Authentication in public preview](#)

General
Availability

Public
Preview

Intune Suite and Copilot Updates

- [Copilot assistant for device query](#)

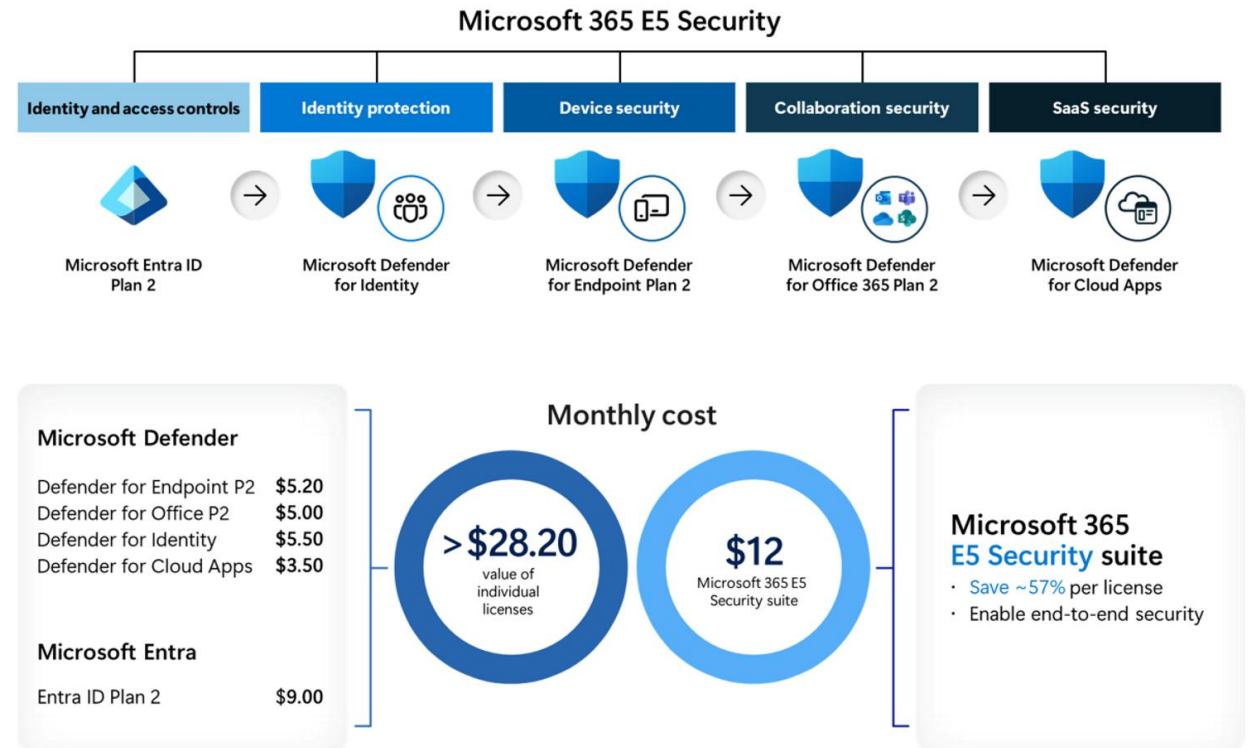
General
Availability

Defender XDR



Microsoft 365 E5 Security addon for Microsoft Business Premium

- Available since 6th March
- Providing XDR capabilities to SMBs
- Enhanced Identity and Access controls
- Identity Threat Detection & Response
- Enhanced Endpoint Protection
- Security for SaaS Apps
- Stronger Email and Collaboration security



References:

- [Microsoft 365 E5 Security is now available as an add-on to Microsoft 365 Business Premium | Microsoft Community Hub](#)
- [Add Microsoft 365 E5 Security to your Microsoft 365 Business Premium subscription - Microsoft 365 Business Premium | Microsoft Learn](#)
- [Cybersecurity for small and medium business | Microsoft Security](#)

Defender XDR Updates

- [Defender for Office 365: Built-in report button is available in Microsoft Outlook across platforms | Microsoft Community Hub](#)
- [Defender for IoT: Microsoft is named a Leader in the 2025 Gartner® Magic Quadrant™ for cyber-physical systems protection platforms | Microsoft Security Blog](#)
- [Defender for IoT: "Unauthorized Internet Connectivity Detected" alert now includes URL information](#)

Public
Preview

Report

General
Availability

Defender for Cloud



Defender for Cloud Updates

- [Upcoming change to the recommendation severity levels](#)
- [Defender for Cloud Cost Calculator](#)

General
Availability

Public
Preview

Security Copilot



Security Copilot Updates

- [Azure Lighthouse support for MSSP use of Security Copilot Sentinel scenarios in Public Preview | Microsoft Community Hub](#)
- [New Plugins in GA: CheckPhish](#)
- [Security Copilot Plugin management](#)
- [KQL response explanation feature in Query assistant - General Availability](#)

Public
Preview

General
Availability

General
Availability

General
Availability

Purview



Secure and govern Microsoft 365 Copilot for 50% less

- The offer enables customers to purchase a Microsoft 365 E5 Compliance license at a 50% discount when they purchase an equal or greater number of Microsoft Copilot for Microsoft 365 licenses
- Valid from, February, 1, 2025 to February 1, 2026, for both new and existing customers who have previously purchased Microsoft 365 Copilot without the Microsoft E5 Compliance SKU.

Microsoft 365 E5 Compliance

~~\$12.00~~ **\$6.00**

user/month, paid yearly

(annual commitment)

Try for free

Contact us

Get 50% off Microsoft 365 E5 Compliance—which includes data security and compliance features from Microsoft Purview—with purchase of a Microsoft 365 Copilot license.

- ✓ Take advantage of this offer from February 1, 2025–February 1, 2026.
- ✓ Use this offer with prior or new purchases of Microsoft 365 Copilot.
- ✓ Gain visibility into overshared content and remediate excessive permissions.
- ✓ Safeguard sensitive data throughout its Copilot journey.
- ✓ Inspect Copilot interaction content and audit logs.

*Offer requires prerequisites. May not be combined with any other offers.

References:

- [Secure and Govern Microsoft 365 Copilot | Microsoft Security](#)
- [February 2025 announcements - Partner Center announcements | Microsoft Learn](#)

Leverage your MCAIPP benefits and engage [TP&D Services](#)

Technical presales and deployment services to help you deliver services and applications faster.

	Advisory hours	Technical sales preparation & deal enablement
Partner Launch Benefits	Not available	Not available
Partner Success Core Benefits	5	
Partner Success Expanded Benefits	10	
Solutions Partner	50	
Specialization / Expert*	50	

*Specialization and Expert MSP designation and TPD benefits shown are the same as Partner designation benefits.

Technical consultations scope:

- Delivered remotely
- Consultation service to help plan, build and grow partner technical capabilities
- Provides technical resources, recommendations and deliverables
- Focuses on common partner questions and technical scenarios
- Packaged as a Microsoft Cloud Partner Program advisor benefit

The screenshot shows the Microsoft Partner Center interface for requesting technical services. The form is titled 'Request technical presales and deployment services' and includes a search bar at the top. The form fields are as follows:

- Case Title ***: A text input field containing 'Using Azure Backup with IaaS'.
- Case Description ***: A text area containing 'We have a client with Azure Virtual Machines and we would like to use Azure Backup to protect those VMs. We know that this is possible but have not worked with the features yet. We would like help with how to deploy backup for Azure Infrastructure.'
- Search Products * Browse Topics**: A dropdown menu showing 'Business Continuity & Disaster Recovery > Busi...' with a 'Clear' button.
- Solution Area ***: A dropdown menu showing 'Infrastructure'.
- Who should we contact about this request?**: A section with three input fields: 'First Name *' (William), 'Last Name *' (Beringer), and 'Phone Number *' (206-555-0100).
- Where are you located? ***: A dropdown menu showing 'United States'.
- Language ***: A dropdown menu showing 'English'.
- Email ***: A text input field containing 'William@contoso.com'.
- Submit request** and **Cancel** buttons at the bottom.

Examples

- Help analyze customer/partner architecture and how to respond with Microsoft capabilities
- Discuss product features, clarify doubts about technical capabilities
- Perform demos/PoCs of Microsoft products
- Provide best practices and recommendations
- [Check usage scenarios:](#)

Visit <http://aka.ms/TPDMSForm> and select 'Create a new TPD request' towards the top of the page, or log into your Partner Center dashboard and select the Benefits tile > Technical benefits.

Q&A

- Ask your questions
- Deep level and complex scenarios? Reach out to our team: <https://aka.ms/TPDMSForm>
- Or directly to:
 - ritrigue@microsoft.com
 - abarreiros@microsoft.com
 - daniela.magalhaes@microsoft.com
 - macardo@microsoft.com

Thank you!