



Dynamics 365 Finance

Rob Cunningham
Technology Specialist



Reduce
complexity
and **cost**

on solutions built for
growth and agility



Dynamics 365



Power Platform



Unify

Data and AI for
proactive insights

Automate

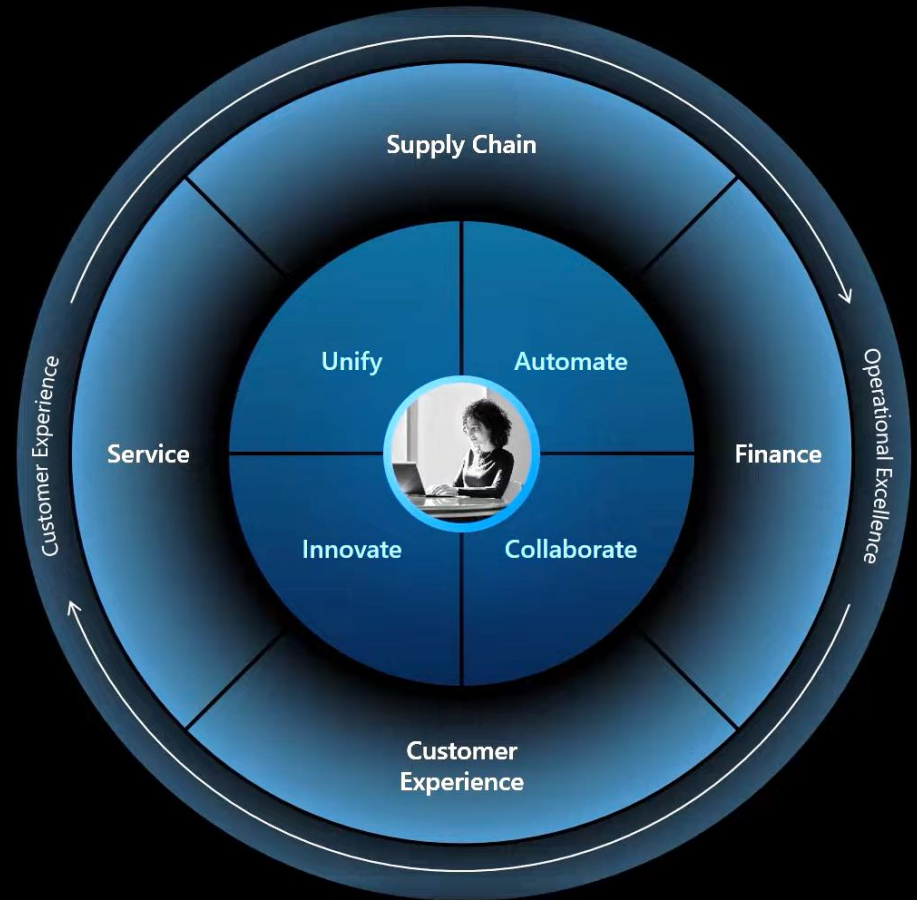
Routine processes
and tasks

Collaborate

In the flow of work

Innovate

Low code tools
for everyone



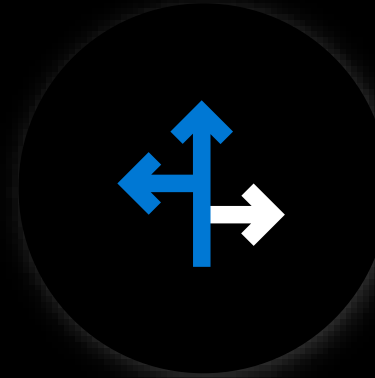
Legacy systems and processes influence common finance challenges



Surging data +
legacy systems +
static reporting



Inadequate tools to
anticipate growing
business complexity



Manual, inefficient
and error-prone
processes



Increasing
regulations, risks,
and threats

Dynamics 365 Finance - the Modern Finance Solution



Enhance your financial decision making



Unify and automate your business processes



Have a strategic impact and reduce costs



Decrease financial complexity and risk



FORRESTER® - Key Findings



ROI
122%



Benefits PV
\$6.22M



NPV
\$3.41M



Payback
9 months

Internal
implement-
ation and
ongoing
management
effort.

Finance
personnel
productivity
improvements
by up to 55%

Legacy cost
savings of
over \$3.5
million

Visibility and
access to real-
time data
improve
business agility
and decision-
making

Improved
system
availability



Dynamics 365 Finance Overview

- ✓ Optimise Financial Processes & Health of Your Organisation
- ✓ Traditional Financial Solution
- ✓ Powerful Financial Reporting
- ✓ KPI Analytics enriched by Power BI
- ✓ Role Based guided solution
- ✓ Finance Capabilities:
 - Budgeting & Forecasting,
 - Revenue Recognition,
 - Cash & Bank Management, and Expense Management
- ✓ Microsoft Office live



Home

Favorites

All customers

All products and product masters

All purchase orders

All sales orders

All vendors

Financial analysis - all companies

Financial reports

Maintenance request management

Manufacturing execution parameters

Master planning parameters

Procurement and sourcing workflows

Products

Purchase and spend analysis

Purchase requisitions prepared by me

Released products

Resources

Vendor payment journal

Vendors past due

Recent

Workspaces

Modules

Microsoft Dynamics 365

Search people ...

< November 2022 >

Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Work items assigned to me

Cash advance request : Record ret...

Expense reports : Record returned

Catalog : catalog approval

Expense reports : Expense report a...

Cash advance request : Cash advan...

Approve travel requisition

Catalog : catalog approval

Purchase requisitions : Approve pu...

Bank management

Cost administration

Expense management

Master planning

Project management

System administration

Benefits

Cost analysis

Feature management

My business processes

Purchase order confirmation

Task management

Budget planning

Cost control

Financial analysis - all companies

Optimization advisor

Purchase order preparation

Vendor bidding

Business document management

Customer credit and collections

Financial analysis - current company

Outbound work monitoring

Purchase order receipt and follow-up

Vendor information

Business processes for human resources

Customer invoicing

Financial period close

Outbound work planning

Recruitment management

Vendor invoice automation

Business processes for payroll

Customer payments

Fixed asset management

Payroll management

Released product maintenance

Vendor invoice entry

Cash overview - all companies

Data management

General journal processing

People

Resource lifecycle management

Vendor payments

Cash overview - current company

Data validation checklist

Invoicing

Personnel management

Retail and Commerce IT

Work order management

Catalog management

Distributed order management

Learning

Pricing and discount management

Revenue management

Rob's WS

User options

Task recorder

Mobile app

Personalize

New customerOptions

Manage customer credit and collections

My workAnalytics - all companies

Companycustomer accountCurrency

USMFAccounting currency

Summary

Collection letters not posted

11Open activities

6Open cases

2Customers over credit limit

4Payment journals not posted

8Collection letters not printed

2Collection letters not posted

0Interest notes not printed

0Interest notes not posted

1Sales orders on hold

Balances

PoolAging period definition

30_60_90_180

Aged balances - 7/1/2017

Balance by status

Collections

Customers overdue

Filter

PoolAging period definitionFirst period

180 and over

New activityUpdate agingEmail statement to contact

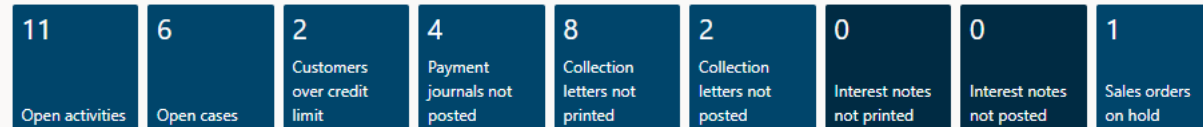
Customer account	Name	Balance due	Overdue am...	Credit limi...	Credit rating	Contact
US-001	Contoso Retail San Diego	321.75	268.13	500,000.00	Excellent	
US-003	Forest Wholesales	67,814.18	67,814.18	400,000.00	Good	
US-008	Sparrow Retail	5,031.74	3,195.00	20,000.00	Poor	Tom Ersfeld

Manage customer credit and collections

My work Analytics - all companies

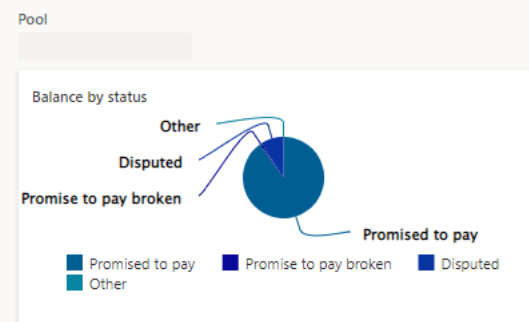
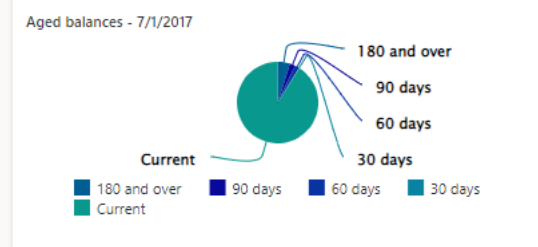
Company Customer account Currency

^ Summary



Balances

Pool	Aging period definition
	30_60_90_180



▼ Collections

[^] Links

APP LINKS

Customers

PERIODIC

Age customer balances

Create collection letters

Review and process collection letters

Create interest notes

Review and process interest notes

JOURNALS

Collection letter journal

Invoice journal

REPORTS

Customer aging report

Customer account statement

Customer balance list with credit li...

Invoice history

SETUP

Customer pools

Collections agents

Aging period definitions

Accounts receivable parameters

Home

Favorites

Recent

Workspaces

Modules

Accounts payable

Accounts receivable

Asset leasing

Asset management

Audit workbench

Budgeting

Cash and bank management

Common

Consolidations

Cost accounting

Cost management

Credit and collections

Engineering change management

Expense management

Fixed assets

General ledger

Human resources

Inventory management

Landed cost

Leave and absence

Master planning

Organization administration

Payroll

Procurement and sourcing

Product information management

Production control

Project management and accounting

Microsoft Dynamics 365

Search people ...

< November 2022 >

Su

Mo

Tu

We

Th

Fr

Sa

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

Work items assigned to me

Cash advance request : Record ret...

Expense reports : Record returned

Catalog : catalog approval

Expense reports : Expense report a...

Cash advance request : Cash advan...

Approve travel requisition

Catalog : catalog approval

Purchase requisitions : Approve pu...

Bank management

Cost administration

Expense management

Master planning

Project management

System administration

Benefits

Cost analysis

Feature management

My business processes

Purchase order confirmation

Task management

Budget planning

Cost control

Financial analysis - all companies

Optimization advisor

Purchase order preparation

Vendor bidding

Business document management

Customer credit and collections

Financial analysis - current company

Outbound work monitoring

Purchase order receipt and follow-up

Vendor information

Business processes for human resources

Customer invoicing

Financial period close

Outbound work planning

Recruitment management

Vendor invoice automation

Business processes for payroll

Customer payments

Fixed asset management

Payroll management

Released product maintenance

Vendor invoice entry

Cash overview - all companies

Data management

General journal processing

People

Resource lifecycle management

Vendor payments

Cash overview - current company

Data validation checklist

Invoicing

Personnel management

Retail and Commerce IT

Work order management

Catalog management

Distributed order management

Learning

Pricing and discount management

Revenue management

Rob's WS

Finance and Operations

Home

Favorites

Recent

Workspaces

Modules

Accounts payable

Accounts receivable

Asset leasing

Asset management

Audit workbench

Budgeting

Cash and bank management

Common

Consolidations

Cost accounting

Cost management

Credit and collections

Engineering change management

Expense management

Fixed assets

General ledger

Human resources

Inventory management

Landed cost

Leave and absence

Master planning

Organization administration

Payroll

Procurement and sourcing

Product information management

Production control

Project management and accounting

Expand all Collapse ...

Workspaces

Journal entries

Inquiries and reports

Periodic tasks

Allocations

Period close

Chart of accounts

Accounts

Dimensions

Financial dimensions

Financial dimension sets

Financial dimension configuration for integrating applications

Financial Dimension Service parameters

Financial dimension default templates

Associate financial hierarchies

Derived financial hierarchies

Structures

Funds

Currencies

Calendars

Ledger setup

Journal setup

Posting setup

Bank management

Cost administration

Expense management

Master planning

Project management

System administration

Benefits

Cost analysis

Feature management

My business processes

Purchase order confirmation

Task management

Budget planning

Cost control

Financial analysis - all companies

Optimization advisor

Purchase order preparation

Vendor bidding

Business document management

Customer credit and collections

Financial analysis - current company

Outbound work monitoring

Purchase order receipt and follow-up

Vendor information

Business processes for human resources

Customer invoicing

Financial period close

Outbound work planning

Recruitment management

Vendor invoice automation

Business processes for payroll

Customer payments

Fixed asset management

Payroll management

Released product maintenance

Vendor invoice entry

Cash overview - all companies

Data management

General journal processing

People

Resource lifecycle management

Vendor payments

Cash overview - current company

Data validation checklist

Invoicing

Personnel management

Retail and Commerce IT

Work order management

Catalog management

Distributed order management

Learning

Pricing and discount management

Revenue management

Rob's WS

Finance and Operations

General ledger

Human resources

Inventory management

Landed cost

Leave and absence

Master planning

Organization administration

Payroll

Procurement and sourcing

Product information management

Production control

Project management and accounting

General ledger > Inquiries and reports > Financial reports

Generate New Edit Expand All Collapse All Options

Filter

Default Report Definitions

12 Month Rolling Single Column Income Statement - Default

12 Month Trend Income Statement - Default

Actual vs Budget - Default

Audit Details - Default

Balance List - Default

Balance Sheet - Default

Balance Sheet and Income Statement Side by Side - Default

Budget Funds Available - Default

Cash Flow - Default

Detailed JE and TB Review - Default

Detailed Trial Balance - Default

Expenses Three Year Quarterly Trend - Default

Financial Captions JE and TB Review - Default

Income Statement - Default

Ledger Transaction List - Default

Ratios - Default

Rolling 12 Month Expenses - Default

Rolling Quarter Income Statement - Default

Side by Side Balance Sheet - Default

Summary Trial Balance - Default

Summary Trial Balance Year Over Year - Default

Weekly Sales and Discounts - Default

Standard view

12 Month Rolling Single Column Income Statement - Default

Modified by Financial reporting Modified date 11/22/2022 02:06:24 AM

Reports

View Delete Expiration

Report date	Generated date	Generated by	Expires after
12/31/2017	11/22/2022 4:34:27 PM	Admin	2/20/2023
12/31/2018	11/22/2022 4:31:07 PM	Admin	2/20/2023
12/31/2019	11/22/2022 4:30:02 PM	Admin	2/20/2023
12/31/2020	11/22/2022 4:29:02 PM	Admin	2/20/2023

< Previous page Next page >

Options 

Reporting Tree ▾ Show ▾ Zoom ▾ Currency ▾ Export Report Options Print

Search in report Previous Next

12 Month Rolling Single Column Income

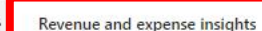
Statement - Default

Contoso Entertainment System USA

12 months through
December

Sales	1,745,090.12
Sales Returns and Discounts	0.00
Other Income	6,352.63
Total Revenues	1,751,442.75
Cost of Goods Sold	1,118,232.26
Gross Profit	633,210.49
Manufacturing Expenses	50,011.96
Selling and Advertising Expenses	0.00
Salary Expenses	93,781.05
Other Employee Expenses	0.00
Vehicle, Building and Maintenance and Administration Expenses	1,034.87
Depreciation Expenses	54,249.92
Tax Expenses	0.00
Travel and Entertainment Expenses	(303.44)
Other Expenses	1,023.86
Total Operating Expenses	199,798.22
Interest Income	6,352.63
Gains and Losses	0.00
Net Operating Income	439,764.90
Income Taxes, Interest, and Extraordinary Items	0.00
Net Income	439,764.90

Report Date: 12/31/2017





thank you!